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Salesforce Certified Industries CPQ Developer Sample Questions (Q247-Q252):

NEW QUESTION # 247

Which of the following are contained in the shared catalog? (Select THREE)

- A. Technical Products
- B. Orchestration Plans
- C. Decomposition Relationships
- D. Decomposition States
- E. Commercial Products

Answer: A,B,E

Explanation:

- * C. Commercial Products: Commercial products represent the marketable items available to customers, which are typically included in a shared catalog.
- * D. Technical Products: These are items that support the commercial products, often not visible to the customer but crucial for service delivery and product configuration.
- * E. Orchestration Plans: Orchestration plans, which define the steps and processes to fulfill and manage orders, are also typically part of the shared catalog in Salesforce Industries CPQ.

NEW QUESTION # 248

In Vlocity Context Rules, a rule set must contain more than one rule.

- A. True
- B. False

Answer: B

Explanation:

In Vlocity CPQ, a rule set does not necessarily need to contain more than one rule. While it's common to group multiple related rules within a rule set for organization and management purposes, a rule set can function effectively with a single rule if that is all that is required for a particular scenario. This flexibility allows for simpler or highly specific rule applications without the need for additional unnecessary rules.

NEW QUESTION # 249

In Vlocity Rules, what type of rule can evaluate order line items?

Note: This question displayed answer options in random order when taking this Test.

- A. Advanced Rule - Availability
- B. Advanced Rule - Configuration Validation (Compatibility)
- C. Advanced Rule - Eligibility
- D. Context Rule - Qualification

Answer: C

Explanation:

In Vlocity Rules, an Advanced Rule - Eligibility can evaluate order line items. This type of rule is specifically designed to assess whether certain criteria are met for products or services within the order, determining their eligibility based on predefined business logic.

* Advanced Rule - Eligibility (C): Such rules are crucial for enforcing business constraints and eligibility criteria on products and services at the line item level, ensuring compliance with business rules and policies.

NEW QUESTION # 250

To ensure a subscription ends at end of the subscription plan, you use:

Note: This question displayed answer options in random order when taking this Test,

- A. A time plan
- B. An Effective Until date
- C. An EffectiveFrom date
- D. a time policy

Answer: A

Explanation:

To ensure that a subscription ends at the end of the subscription plan, you would use a time plan in Salesforce Industries CPQ. A time plan helps in defining the duration and terms of a subscription, including its start and end dates. By specifying these parameters within a time plan, you can accurately control when a subscription should begin and conclude, ensuring that it aligns with the agreed-upon subscription period.

NEW QUESTION # 251

Product attributes are stored:

Note: This question displayed answer options in random order when taking this Test.

- A. In individual fields on the product record
- B. in JSON format in a field on the Product2 object
- C. As a binary attachment
- D. As name/value pairs on the Attribute2 object

Answer: D

Explanation:

Product attributes in Salesforce Industries CPQ are stored as name/value pairs on the Attribute2 object.

This method allows for dynamic management of attributes associated with products, enabling the attributes to be easily referenced, updated, and utilized across different components of the Salesforce Industries CPQ environment.

* Attribute2 object: Serves as a flexible and scalable way to handle diverse product attributes necessary for complex configurations and pricing scenarios typical in CPQ systems.

NEW QUESTION # 252

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