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PRINCE2 Practitioner Exam Sample Questions (Q201-Q206):

NEW QUESTION # 201

INITIATING A PROJECT

Here are three items of information relating to the 'initiating a project' process for the project.

As part of which activity (A-F) should this information be recorded?

Choose only one theme for each activity. Each theme can be used once, more than once, or not at all.

Answer:

Explanation:

Explanation:

NEW QUESTION # 202

The executive identified that there would be a benefit to the construction companies as their working time lost due to accidents would be reduced. This was included as a benefit to ABC Company in the business case for the Health and Safety Training Project.

Is this appropriate, and why?

- A. No, because ABC Company will not achieve their benefits if construction companies do not book the courses.
- B. Yes, because both tangible and intangible benefits should be included in the business case.
- C. No, because it is the customer's benefits that should be used to justify the project business case.
- **D. Yes, because the benefits to the customer are an essential part of business justification for a project.**

Answer: D

NEW QUESTION # 203

Which of the following statements is true of the business interest on the project?

- A. Ensures the products produced meet the desired quality
- B. Ensures the requirements for the project are defined
- **C. Ensures the project provides value for money**
- D. Represents the users of the product

Answer: C

NEW QUESTION # 204

Scenario

Additional Information

Product Description

Quality notes from the Daily Log

The Director of Information Technology Division (DIT) has been asked to ensure that any changes to the outsourced staff employment contracts adhere to employment law. The DIT will review future job descriptions of the transferred staff before the final contract is signed with the selected service provider.

The service level agreement between MFH and the selected service provider will specify the type and quality of service required.

The selected service provider must follow the industry standards for providing outsourced services.

MFH has a quality management system which contains a document control procedure for all its documentation, however this does not include change management.

All project documents will be subject to a quality review. Nominated products will require a formal approval record signed-off by the quality review chair.

Extract from the draft Quality Management Strategy (may contain errors) Introduction

1. This document defines the approach to be taken to achieve the required quality levels during the project.
2. The Project Board will have overall responsibility for the Quality Management Strategy.
3. Project Assurance will provide assurance on the implementation of the Quality Management Strategy.

Quality management procedure - Quality standards

4. The selected service provider will operate to industry standards for providing outsourced services.
5. MFH document standards will be used.

Records

6. A Quality Register will be maintained to record the planned quality events and the actual results from the quality activities.
7. Configuration Item Records will be maintained for each product to describe its status, version and variant.
8. Approval records for products that require them will be stored in the quality database.

Roles and responsibilities

9. The DIT will check that the employment contracts for outsourced staff adhere to employment law.
10. Team Managers will provide details of quality checks that have been carried out.
11. Team Managers will ensure that the Quality Register is updated with the names of team members who are involved in the review process.
12. The Senior User will review the Product Descriptions of the products to be produced by the selected service provider to ensure that they can be achieved.

The service level agreement looks like any other MFH document.

- **A. No action required.**
- B. Accept this error as a concession.
- C. Raise an issue (off-specification).
- D. Obtain agreement from the Director of Facilities Division to redesign the service level agreement within the remaining +2 days tolerance.

Answer: A

NEW QUESTION # 205

Scenario

Additional Information

During the initiation stage the Project Manager met with the Marketing Director to find out more about the requirements of the promotional calendar and recorded the following notes:

There has been a reduction in the order numbers at the MNO Manufacturing due in part to the increased marketing activities of its competitors. 10% of customers have not re-ordered in this financial year and staff morale is poor. A number of skilled staff have left as a result and replacement staff have not been recruited due to the reduced operation. If the project is successful, a recruitment campaign will be required to fill the existing staff vacancies and there may be a requirement for additional staff. Operational costs are likely to increase because skilled staff are expensive and difficult to find.

In financial terms, there were a total of 1,500 orders in the last financial year, each with an average profit of £2k. The Marketing department believes that sending a promotional calendar to our current and prospective customers would increase orders by at least 10% with a minimum of 10 further orders from the list of prospective customers within 12 months from the date of distribution.

The Marketing Director will be funding the project from the business marketing budget. She believes that the effect of a good company image portrayed by a successful calendar would last into a second year. She has forecast the same increase in orders for a second year and predicts that the annual employee satisfaction survey will show a measurable improvement in staff morale.

A number of alternatives were explored, including:

20% discount for all repeat customers - not cost-effective and very short term

□ A promotional calendar as a free Christmas gift - would target current and prospective customers and

□ the benefits would last into a second year

A series of television and press advertisements was too expensive

□ A direct mail shot to all customers - benefit would be short term

□ Creation of an internet website - would not suit all customers

□ The calendar is seen as the favored option, as long as the company's competitors do not increase their marketing activity. Whilst the Marketing department wants a very high quality, glossy product, the project management team must be aware of the cost this will incur.

Which 2 statements should be recorded under the Expected benefits heading?

- A. It will be similar to calendars sent out in previous years
- **B. The Marketing department believes that the benefits of a good company image, as portrayed by a successful calendar, will last into a second year and bring the same increase in orders.**
- **C. Increase orders by at least 10% with a minimum of 10 further orders from the list of prospective customers within 12 months.**
- D. The calendar will contain photos of both staff and company products.
- E. The Marketing department want a very high quality, glossy product as they believe this will be more appealing to customers.

Answer: B,C

