

# Providing You Pass-Sure C\_BCSPM\_2502 Exam Assessment with 100% Passing Guarantee



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## SAP C\_BCSPM\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.</li></ul>

# Pass Guaranteed 2026 SAP C\_BCSPM\_2502: High Hit-Rate SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Exam Assessment

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## SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q17-Q22):

### NEW QUESTION # 17

What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Replaces the need for standard reporting
- B. Interactive dashboards
- C. Benchmarking KPIs
- D. Access to real-time data
- E. Automates report creation

Answer: B,C,D

### NEW QUESTION # 18

In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-generated SOW descriptions
- B. AI-generated resume analysis
- C. AI-assisted creation of statements of work
- D. AI-assisted position summary

Answer: A

### NEW QUESTION # 19

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Offers tailored questions for suppliers based on historic sourcing activity
- B. Generates a list of potential suppliers based on user preferences and historical purchases
- C. Suggests AI-driven contract terms
- D. Seamlessly integrates information from spreadsheets into requests
- E. Generates a list of supplier preferences and locations

Answer: A,B,C

### NEW QUESTION # 20

What is the purpose of discovery questions in initial customer discussions?

- A. To demonstrate the unique features of your solution
- B. To expedite the sales cycle and close deals faster
- C. To gain insights and tailor your discussion more effectively
- D. To negotiate pricing and terms of the deal

Answer: C



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