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PRACTICE QUESTIONS

Date: 20 January 2026

How many terrorist camps were targeted and destroyed during the initial phase of Operation Sindoor?

A. 5 B. 7 C. 9 D. 12

During Operation Sindoor, which indigenous air defense system successfully intercepted Pakistani drone swarms targeting Indian bases?

A. S-400 B. Akash Missile System C. Iron Dome D. Spider

The Indian Navy's role in Operation Sindoor included establishing a "de facto blockade" along which coast?

A. Konkan Coast B. Makran Coast C. Malabar Coast D. Coromandel Coast

In the aftermath of Operation Sindoor, India took the significant non-military step of suspending which treaty?

A. Shimla Agreement B. Tashkent Declaration
C. Indus Waters Treaty D. Panchsheel Agreement

"Mission Sudarshan Chakra," announced by PM Modi in 2025, aims to:

A. Build a new Parliament
B. Neutralize enemy defense infiltrations and enhance offensive response
C. Clean the Ganges river D. Launch a manned mission to Mars

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Cisco Customer Success Manager Sample Questions (Q55-Q60):

NEW QUESTION # 55

What is the main objective of customer success?

- A. customer's return on investment
- B. customer's reduction of risk
- C. outcomes customers are trying to achieve
- D. known and unknown features of product and solutions

Answer: C

Explanation:

The main objective of customer success is to ensure that customers achieve the outcomes they are trying to reach with the product or service. This focus on outcomes ensures that the customer success initiatives are aligned with the customer's goals and objectives

NEW QUESTION # 56

An external customer case study is being created. Drag and drop the contents which show value from the left onto the right. Not all content choices are used.

□

Answer:

Explanation:

□

NEW QUESTION # 57

What is a consideration in evaluating readiness for adoption?

- A. Identify features or functions that are not deployed or underutilized.
- B. Review customer acceptance test plan.
- C. Identify potential accelerators that could optimize performance.
- D. Validate that all required items have been purchased.

Answer: B

NEW QUESTION # 58

What is the best method to measure customer consumption of technology?

- A. enterprise CRM and incident management
- B. telemetry and analytics
- C. recurring revenue management
- D. content management

Answer: B

Explanation:

Explanation

NEW QUESTION # 59

During the past few months, the Customer Success Manager has been working on adoption sessions with all Network Security Staff from Company ABC. They had significant progress in how administrators are using the solution, implementing best practices, and reducing by half the time they spend performing a repetitive task. However, in a recent conversation, upper management questioned the renewal of the solution subscription. Which barrier must the CSM overcome?

- A. data
- **B. business**
- C. technical
- D. operational

Answer: B

Explanation:

The barrier that the Customer Success Manager must overcome when upper management questions the renewal of the solution subscription is a business barrier. Despite the progress made by the Network Security Staff in using the solution, the CSM needs to demonstrate the business value and ROI of the solution to the upper management to justify the renewal.

NEW QUESTION # 60

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