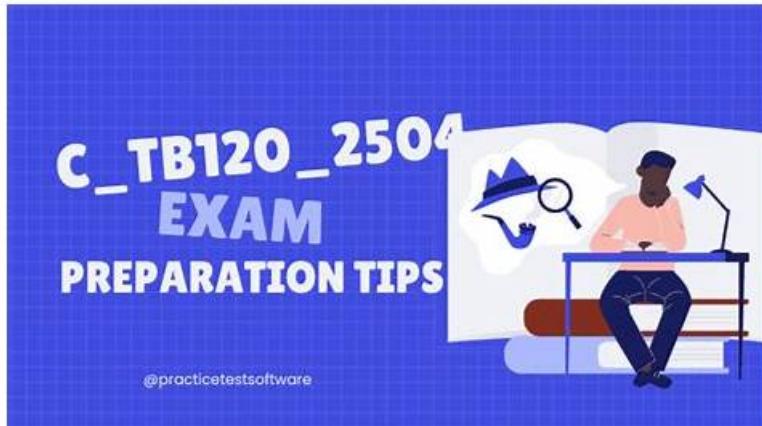


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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	<ul style="list-style-type: none">Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam
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SAP Certified Associate - SAP Business One Sample Questions (Q19-Q24):

NEW QUESTION # 19

What does the system create automatically when you add a new cost center?

- A. Dimension
- B. Distribution rule**
- C. Sort Code
- D. OG/L account

Answer: B

NEW QUESTION # 20

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Conduct system testing**
- B. Freeze the legacy system.
- C. Migrate legacy data.**
- D. Perform a stock count.

Answer: A,C

NEW QUESTION # 21

A new intern started to work in the office and the intern's manager would like to review any manual journal entry the intern creates before it is posted to the journal entries file.

What feature supports this procedure?

- A. Journal Templates
- B. Journal Vouchers**
- C. Approval Process
- D. Document Drafts

Answer: B

NEW QUESTION # 22

A sales representative should be able to inform a customer before adding a sales order, if the order exceeds their credit limit. Additionally, the sales manager wants to be notified when a credit limit has been exceeded.

How can you implement this? Note: There are 2 correct answers to this question.

- A. Enable credit limit restrictions on sales orders in the general settings.
- B. Define a user alert with a query to check the sales order value against the credit limit.**
- C. Set up an approval process for credit deviation with the sales manager as the approver.**
- D. Activate the credit deviation alert with the sales manager as the recipient.

Answer: B,C

NEW QUESTION # 23

In a perpetual inventory system, what is the effect of posting an A/P Invoice that is copied from a Goods Receipt PO (GRPO)?

Note: There are 2 correct answers to this question.

- A. Journal entry reduces cash account.
- B. Vendor's balance increases.
- C. Allocation account from GRRPO clears.
- D. Stock value increases.

Answer: B,C

NEW QUESTION # 24

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