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SAP C_S4CS_2602 Exam Syllabus Topics:

Section	Objectives
S/4HANA Cloud Public Edition Sales Configuration	- Organizational structure and enterprise modeling - Sales document configuration basics
Billing and Invoicing	- Billing document creation - Pricing and condition technique basics
Master Data Management	- Material master and sales views - Business partners
Integration and Extensibility	- Extensibility concepts in Public Edition - Integration with SAP S/4HANA Cloud components
Order Management Processes	- Availability check and delivery processing - Sales order processing

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SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q11-Q16):

NEW QUESTION # 11

How can you define the relationship between business roles and business catalogs?

- A. A business role restricts access to one or more business catalogs.
- B. A business catalog is a collection of one or more business roles.
- C. A business catalog restricts access to one or more business roles.
- **D. A business role is a collection of one or more business catalogs.**

Answer: D

NEW QUESTION # 12

In SAP Advanced Intercompany Sales, which document acts as the leading object and is relevant for MRP (material requirements planning) and ATP (available to promise) checks?

- **A. Original sales order (S02))**
- B. Purchase order placed on the delivering company (P03)
- C. Outbound delivery created in the delivering company
- D. Intercompany sales order (S04)

Answer: A

NEW QUESTION # 13

You have assigned a business role to an end user who has been granted access to only one specific application. While you have a day off, it turns out that the app doesn't show up on the user's launchpad. What can the user do?

- A. Assign a launchpad space to the business role.
- B. Assign a different business role that provides access.
- C. Create a page and assign it to the launchpad space.
- **D. Use the search function to find the app.**

Answer: D

NEW QUESTION # 14

Which file formats can be uploaded for purchase orders when using the Create Sales Orders - Automatic Extraction app?

- **A. PDF or Image format**
- B. HTML or XML format
- C. Text or CSV format
- D. Word or Excel format

Answer: A

NEW QUESTION # 15

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer will receive replacement goods
- B. The customer intends to return goods
- C. A credit note has been authorized
- **D. The customer has made a request for credit**

Answer: D

NEW QUESTION # 16

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