

# Salesforce Certified-Strategy-Designer 信息資訊 & Certified-Strategy-Designer 測試題庫



P.S. Testpdf在Google Drive上分享了免費的、最新的Certified-Strategy-Designer考試題庫：<https://drive.google.com/open?id=1SV1y05r7c790uzRJ5XJQfh-hyzUxfiCB>

儘管當時在市場上有許多 Salesforce 方面的書籍，但沒有一本是百分之百介紹實際操作的。許多關於 Salesforce 配置方面的書也只包括配置的某些部分，並不提供足夠的信息使讀者能完整地建立和測試配置。而 Testpdf的 Certified-Strategy-Designer 考題助您一次輕鬆通過 Salesforce 考試。我們提供的 Certified-Strategy-Designer 考古題含蓋了當前最新的真實考題，並且全部附有正確答案。如果您正在準備考試，它將是最佳的學習助手，是您通過考試取得 Certified-Strategy-Designer 認證的捷徑。

## Salesforce Certified-Strategy-Designer 考試大綱：

主題	簡介
主題 1	<ul style="list-style-type: none"><li>• Leveraging Adjacent Roles</li><li>• Skills: It is all about knowledge and skill infusions that are needed to create a vision, different technical and business capabilities, and a roadmap for implementation.</li></ul>
主題 2	<ul style="list-style-type: none"><li>• Tools and Artifacts: It focuses on high-level Salesforce capabilities, methods of co-creation, and the criteria for feasibility, desirability, and viability.</li></ul>
主題 3	<ul style="list-style-type: none"><li>• Value Design: This topic covers an effective challenge statement, the internal dynamics of the organization, the key external context for innovation, and strategic directions.</li></ul>
主題 4	<ul style="list-style-type: none"><li>• Intangible Deliverables: The topic includes sub-topics about key relationships that are essential for solving the challenge statement, the best presentation techniques for communicating a vision, and the tools for productive cross-discipline collaboration.</li></ul>

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## Certified-Strategy-Designer 測試題庫，最新 Certified-Strategy-Designer 考古題

上帝是很公平的，每個人都是不完美的。就好比，平時不努力，老大徒傷悲。現在的IT行業競爭壓力不言而喻大家都知道，每個人都想通過IT認證來提升自身的價值，我也是，可是這種對我們來說是太難太難了，所學的專業知識早就忘了，惡補那是不現實的，還好我在互聯網上看到了Testpdf Salesforce的Certified-Strategy-Designer考試培訓資料，有了它我就不用擔心我得考試了，Testpdf Salesforce的Certified-Strategy-Designer考試培訓資料真的很好，它的內容覆蓋面廣，而且針對性強，絕對比我自己復習去準備考試好，如果你也是IT行業中的一員，那就趕緊將Testpdf Salesforce的Certified-Strategy-Designer考試培訓資料加入購物車吧，不要猶豫，不要徘徊，Testpdf Salesforce的Certified-Strategy-Designer考試培訓資料絕對是成功最好的伴侶。

## 最新的 Salesforce Strategy Designer Certified-Strategy-Designer 免費考試真題 (Q110-Q115):

### 問題 #110

A strategy designer is facilitating a prioritization workshop, and there are strong differing opinions about the right solutions to the challenge.

What should the designer do?

- A. Work through the conflict in the workshop to reach a shared perspective.
- B. Pause the conversation and work through the conflict in a private setting.
- C. Take a vote among people in the room and pursue the winning opinion.

答案: A

解題說明:

The strategy designer should work through the conflict in the workshop to reach a shared perspective, rather than avoiding or suppressing it. This helps surface different opinions and perspectives, foster constructive dialogue, and align on common goals and criteria. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/navigate>

### 問題 #111

A Strategy Designer at Cloud Kicks presents narrative to drive stakeholder alignment for a new product vision.

In addition to the narrative, what should the designer provide to create alignment?

- A. A roadmap to minimize miscommunication about milestones in the build process.
- B. The strategic case including a breakdown of features and why they meet audience needs.
- C. Incentives to motivate internal stakeholders to align with the proposed future state

答案: B

解題說明:

Explanation

In addition to the narrative, the designer should provide the strategic case including a breakdown of features and why they meet audience needs to create alignment. The strategic case is a way to explain how the new product vision aligns with the company's mission, values, goals, and capabilities. It also shows how the product features address user needs, pain points, motivations, and behaviors. This can help persuade internal stakeholders to support the new product vision by demonstrating its value proposition and relevance.

Incentives may motivate stakeholders temporarily but they do not create lasting alignment or commitment. A roadmap may show how the new product vision will be implemented but it does not justify why it should be pursued.

### 問題 #112

Cloud Kicks' (CK) stakeholders have some concerns about a newly created CX vision because they struggle with imagining how it will impact CK's current product.

What should a strategy designer do to alleviate the stakeholders' concerns?

- A. Organize a brainstorming session to provide stakeholders with a chance to reassess the vision.
- B. Share associated Objectives & Key with stakeholders to put the vision in a business context.
- C. Prototype an aspect of the vision that interact with the current product and share insights with stakeholders.

答案: C

解題說明:

Explanation

A CX vision is a statement that describes the desired future state of the customer experience. It should be inspiring, aspirational, and feasible. To alleviate stakeholders' concerns about how it will impact the current product, a strategy designer should prototype an aspect of the vision that interacts with the current product and share insights with stakeholders. This can help them visualize and understand how the vision can be realized and what benefits it can bring. A brainstorming session may not be helpful if the stakeholders are already skeptical about the vision. Sharing objectives and key results may provide some context, but they do not show how the vision will affect the product.

### 問題 #113

A start-up specializing in healthcare is beginning the research and development phases for an application intended for patients and doctors. The strategy designer wants to help both audiences evaluate and prioritize ideas, opportunities, and features toward a shared understanding of a new patient experience.

Which tool should be used to facilitate and share this vision?"

- A. Creative brief
- B. Cross-functional survey
- C. **Storyboard**

答案: C

解題說明:

Explanation

A storyboard is a tool that should be used to facilitate and share the vision of a new patient experience. A storyboard is a visual narrative that illustrates the user's journey with a product or service, using sketches, images, or text. It helps communicate the value proposition and key features of the solution, and how it addresses the user's needs and goals. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/create-a>

### 問題 #114

A pilot program for drone-delivered footwear reveals that while customers like the idea of this service, the cost of delivering it outweighs the price customers are willing to pay.

Which criterion is not being met?

- A. Feasibility
- B. **Viability**
- C. Desirability

答案: B

解題說明:

Viability is the criterion that is not being met by the pilot program for drone-delivered footwear. Viability refers to how profitable or sustainable a product or service is, given the market demand and cost structure. It can be measured by comparing the revenue and expenses of the product or service, and assessing the return on investment or break-even point. References:

<https://trailhead.salesforce.com/en/content/learn/modules/salesforce-strategy-designer-certification-prep/create-a>

### 問題 #115

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獲得Certified-Strategy-Designer認證已經成為大多數IT員工獲得更好工作的一種選擇，然而，許多考生一直在努力嘗試卻失敗了。如果你選擇使用我們的Salesforce Certified-Strategy-Designer題庫產品，幫您最大程度保證取得成功。充分利用Certified-Strategy-Designer題庫你將得到不一樣的效果，這是一個針對性強，覆蓋面廣，更新快，最完整的學習資料，保證您一次通過Certified-Strategy-Designer考試。如果您想要真實的考試模擬，就選擇我們軟件版本的Salesforce Certified-Strategy-Designer題庫，安裝在電腦上進行模擬，簡單易操作。

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