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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q64-Q69):

NEW QUESTION # 64
An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Adding fields in CPQ configuration
- B. Creating Apex trigger
- C. Adding fields in Checkout method
- D. Using Field Mapper

Answer: D

Explanation:
Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy

and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5

NEW QUESTION # 65

A utility company has seen a high number of calls from customers expressing their inability to pay an outstanding amount. The utility company would like to provide its customers with an aption to pay in installments.
How can the utility company best meet these requests using Energy and Utilities Cloud?

- A. Use the Create Payment Plan action in the Contact Center Console.
- B. Use Revenue Cloud to easily accelerate cash collection with and support any charge type, sales order, or payment schedule.
- C. Consolidate product catalogs and price books and establish an automated process across the entire revenue lifecycle.
- D. Work with an external debt collection agency to ensure customers pay their outstanding amount.

Answer: A

NEW QUESTION # 66

An energy company is building a Customer 360 view for its call center agents. They start with the Energy and Utilities Cloud Contact Center Console but need to make modifications.
Which tools are primarily used to create and modify this console?

- A. Custom Code: Lightning Web Components (LWC), Apex, and Visual Force pages
- B. Industries CPQ: Opportunity, Quote, and Order Management
- C. Platform: Flaws, Visual Force, Lightning Components, and Apex
- D. OmpiStudio: OmniSeript, FlexCards, DataRaptors, and Integration Procedures

Answer: D

NEW QUESTION # 67

What's an example of a parent and child premise record?

- A. The parent premise is the type of service provided, and the child is the apartment.
- B. The parent premise is the apartment unit, and the child is the apartment building.
- C. The parent premise is the apartment, and the child is the type of service provided.
- D. The parent premise is the apartment building, and the child is the apartment unit.

Answer: D

NEW QUESTION # 68

A customer is ready to migrate and deploy large volumes of configuration components as part of production deployment.
Which two tools support this deployment?
Choose 2 answers

- A. Velocity Build Tool
- B. Velocity Installation Assistant
- C. Big Objects Manager
- D. IDX Workbench

Answer: A,D

NEW QUESTION # 69

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