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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q62-Q67):

NEW QUESTION # 62

Once the administrator hasactivated the integration between B2C Commerce and Order Management, orders being placed by customers will be sent to Order Management if the order status is set to which two values?

- A. Drafted
- B. Created
- C. Active
- D. Open
- E. New

Answer: C,E

Explanation:
Once the administrator has activated the integration between B2C Commerce and Order Management, orders being placed by customers will be sent to Order Management if the order status is set to Active or New. These are the two order statuses that indicate that an orderhas been created or confirmed by a customer, and that it needs to be processed by Order Management. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_api.htm&type=5

NEW QUESTION # 63

A company's Salesforce orghas high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.
What should the customer service representative do?

- A. Import the Order from the associated Account page
- B. The customer servicerepresentative has to wait until the Order Summary is created
- C. Manually create the Order Summary record
- D. Use the Create Order Summary action on the Order records actions menu

Answer: B

Explanation:
The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 64

An administrator is attempting to automatically create process exceptions for the Fulfillment Order object. When does the Create Process Exception flow get triggered?

- A. A Process Exception Event is fired
- B. A Fulfillment Order or Order Summary object are modified and any modification meets the error criteria
- C. On a daily basis using Schedule Jobs in Setup

Answer: A

NEW QUESTION # 65

The Ensure Funds process works on which setof Order Items?

- A. Only the items with a status of Waiting Payment
- B. Only the items on the Fulfillment Order passed into the Ensure Funds method
- C. All Sales Order Items
- D. All Items within a delivery group
- E. Only the items passed into the Ensure Funds method

Answer: E

Explanation:
The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 66
Which two statements about the Order Summary object are accurate?

- A. It can be deleted using the Delete button
- B. It has a single shipping address to which all Order Items will be shipped
- C. It is read-only for financial order data
- D. it does not exist without the original Order object

Answer: C,D

Explanation:
Two statements about the Order Summary object that are accurate are:
It does not exist without the original Order object.An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary has a master-detail relationship to the Order object, which means that it cannotexist without its parent Order record.
It is read-only for financial order data. An Order Summary contains financial order data, such as total amount, tax amount, discount amount, etc., that are populated from the external system when the order iscreated. These fields are read-only and cannot be edited in Order Management.
Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 67
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