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Microsoft Dynamics 365 Business Central Functional Consultant Sample

Questions (Q253-Q258):

NEW QUESTION # 253

You are setting up Dynamics 365 Business Central.
You need to define the Direct Cost Applied account.
Where should you define the accounts for Direct Cost Applied?

- A. Inventory Posting Setup
- **B. General Posting Setups**
- C. Item Cards
- D. Vendor Posting Groups

Answer: B

NEW QUESTION # 254

You are implementing Dynamics 365 Business Central.
You are unable to view some expected functionality in the system.
You need to demonstrate the use of different options for assigning profiles to users.
In which three places can you assign profiles to users? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.

- **A. Assign a User Group to the user. Assign the Profile to the User Group.**
- B. Assign the Profile on the User card.
- **C. Assign a Profile on the User Personalization page.**
- D. Add the user to the Profile card.
- **E. Accept the default Profile.**

Answer: A,C,E

Explanation:

Profiles (roles) define what a user sees when they sign in. They can be assigned in three ways:

- * By linking User Groups (profiles can be attached to groups).
- * On the User Personalization page directly per user.
- * By default profile assignment (if no explicit profile is set, the system applies a default).

The User Card and Profile Card don't directly assign profiles.

Reference: Manage Users and Profiles (Roles) - Microsoft Learn

NEW QUESTION # 255

You need to configure the system to meet the requirements for sending invoices.
Which three actions should you perform? Each correct answer presents part of the solution.
NOTE: Each correct selection is worth one point.

- **A. Assign a Document Sending Profile to the Customer where Email is set to Yes.**
- B. Allow Sender Substitution for SMTP Mail Setup.
- **C. Apply Office Server Settings to the SMTP Mail Setup.**
- D. Set Email to Yes (Prompt for Settings).
- E. Assign a Document Sending Profile to the Customer where Email is set to No.
- **F. Set Email to Yes (Use Default Settings).**

Answer: A,C,F

Explanation:

Reference:

<https://docs.microsoft.com/en-gb/dynamics365/business-central/sales-how-setup-document-send-profiles>

NEW QUESTION # 256

You are setting up approval workflows in Dynamics 365 Business Central.

You need to configure approval limits.

Which approver limit types should you use? To answer, drag the appropriate approver limit types to the correct requirements. Each approver limit type may be used once, or not at all. You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Approver limit types	Requirement	Approver limit type
Direct approver	Route approval requests to the approver defined in Approval User Setup, regardless of the amount.	Approver limit type
Specific approver	Route approval requests to the approver defined in the Workflow Response, regardless of the amount.	Approver limit type
First Qualified approver	Route approval requests to a user who can approve requests for the required amount.	Approver limit type
Approver Chain		

Answer:

Explanation:

Approver limit types	Requirement	Approver limit type
Direct approver	Route approval requests to the approver defined in Approval User Setup, regardless of the amount.	Direct approver type
Specific approver	Route approval requests to the approver defined in the Workflow Response, regardless of the amount.	Specific approver type
First Qualified approver	Route approval requests to a user who can approve requests for the required amount.	First Qualified approver
Approver Chain		

Reference:

<https://ebs.com.au/blog/how-approver-limit-type-works-for-purchase-order-workflows-in-microsoft-dynamics-365>

NEW QUESTION # 257

You set up a sales module for a company. The manager provides you with the company sales price list.

The correct net price for products must display when the sales team creates sales orders.

You need to configure the system.

Which setup types should you use? To answer, drag the appropriate setup types to the correct scenarios. Each setup type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Setup types	Scenario	Setup type
Sales Prices	The company offers different discounts for different item types.	Setup type
Unit Price	Loyal customers are rewarded with additional discounts when a certain sales amount on an order is reached.	Setup type
Sales Line Discounts	Certain customers receive special prices for a certain amount of time.	Setup type
Customer Invoice Discounts		

Answer:

Explanation:

Setup types	Answer Area	Scenario	Setup type
Sales Prices	<p>The company offers different discounts for different item types.</p> <p>Loyal customers are rewarded with additional discounts when a certain sales amount on an order is reached.</p> <p>Certain customers receive special prices for a certain amount of time.</p>		Sales Line Discounts
Unit Price			Customer Invoice Discounts
Sales Line Discounts			Sales Prices
Customer Invoice Discounts			

Explanation:

Scenario	Setup type
The company offers different discounts for different item types.	Sales Line Discounts
Loyal customers are rewarded with additional discounts when a certain sales amount on an order is reached.	Customer Invoice Discounts
Certain customers receive special prices for a certain amount of time.	Sales Prices

Comprehensive Detailed Explanation

In Dynamics 365 Business Central, pricing and discounts are managed with different setup types:

- * Sales Prices
 - * Used to define special prices for specific customers, customer groups, items, or date ranges.
 - * Correct setup when "customers receive special prices for a certain amount of time."
- * Sales Line Discounts
 - * Used to configure line-level discounts based on item, item group, or quantity.
 - * Correct when "the company offers different discounts for different item types."
- * Customer Invoice Discounts
 - * Applied at the invoice (header) level when the total sales amount on an order/invoice exceeds a defined threshold.
 - * Correct when "loyal customers are rewarded with additional discounts when a certain sales amount on an order is reached."
- * Unit Price
 - * Not a separate setup type in this context; it's the actual price per item on a line. For structured price/discount management, Sales Prices and Discounts are used.

Microsoft Learn References:

- * Set Up Sales Prices
- * Set Up Sales Line Discounts
- * Set Up Customer Invoice Discounts

NEW QUESTION # 258

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