

授權的C-C4H47-2503软件版|第一次嘗試和最新SAP SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2輕鬆學習和通過考試



順便提一下，可以從雲存儲中下載KaoGuTi C-C4H47-2503考試題庫的完整版：https://drive.google.com/open?id=1ob-dY8sdt4PD-qQrkLOoCIsU6_J0m

KaoGuTi 考題大師始終致力與為客戶提供 SAP 認證的全真考題及認證學習資料，該題庫根據 SAP 的 C-C4H47-2503 考試的變化動態更新，能夠時刻保持題庫最新、最全、最具權威性。能夠幫助您一次通過 C-C4H47-2503 認證考試。在購買C-C4H47-2503 考試題庫之前，你還可以下載免費的考古題樣本作為試用。這樣你就可以自己判斷這個資料是不是適合自己。

SAP C-C4H47-2503 考試大綱：

| 主題 | 簡介 |
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| 主題 1 | <ul style="list-style-type: none">• Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here. |
| 主題 2 | <ul style="list-style-type: none">• Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups. |
| 主題 3 | <ul style="list-style-type: none">• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud. |

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| 主題 4 | <ul style="list-style-type: none"> • Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility. |
| 主題 5 | <ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go. |
| 主題 6 | <ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice. |
| 主題 7 | <ul style="list-style-type: none"> • Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle. |

>> C-C4H47-2503软件版 <<

資格考試中的最佳C-C4H47-2503软件版和領先供應商 & 最近更正的SAP SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2

KaoGuTi的SAP C-C4H47-2503 認證考試的考試練習題和答案是由我們的專家團隊利用他們的豐富的知識和經驗研究出來的，能充分滿足參加SAP C-C4H47-2503 認證考試的考生的需求。你可能從相關的網站或書籍上也看到部分相關培訓材料，但是我們KaoGuTi的SAP C-C4H47-2503 認證考試的相關資料是擁最全面的，可以給你最好的保障。參加SAP C-C4H47-2503 認證考試的考生請選擇KaoGuTi為你提供的考試練習題和答案，因為它是你的最佳選擇。

最新的 SAP Certified Associate C-C4H47-2503 免費考試真題 (Q17-Q22):

問題 #17

What prerequisites are required when creating a new Business User? Note: There are 2 correct answers to this question.

- A. The Employee has to exist
- B. The Organizational Structure has to exist
- C. The security policy has to be assigned
- D. A unique Email ID belonging to the Business User

答案: A,D

問題 #18

As an Administrator, which of the following Interaction filters can be displayed as part of Customer Insights for Accounts? Note: There are 3 correct answers to this question.

- A. Hugrank
- B. Chats
- C. Emails
- D. Trend Analytics
- E. Phone Calls

答案: B,C,E

問題 #19

Which GenAI (Generative AI) capabilities are available in SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Lead Booster
- B. Lead Intelligence
- C. Account Synopsis
- D. Survey Trend Summary
- E. Product Recommendation

答案: B,C,D

問題 #20

What are Playbooks for Leads and Opportunities?

- A. A pre-defined, uncustomizable, set of actions supporting Sales Representatives
- B. A customizable set of activity and action proposals tailored to each sales phase in a sales cycle
- C. A new Low Code tool available in SAP Sales Cloud Version 2
- D. An autoflow tailored to Sales Managers and Sales Representatives

答案: B

問題 #21

As a Sales Representative, you want to access all your to-do items such as Tasks, Leads, Opportunities, and Call Lists in a single place. What capability in SAP Sales Cloud Version 2 enables this?

- A. Task Manager
- B. Guided Selling Workspace
- C. Activity Manager
- D. Digital Selling Workspace

答案: D

問題 #22

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如果你發現我們C-C4H47-2503有任何品質問題或者沒有考過，我們將無條件全額退款，KaoGuTi是專業提供SAP的C-C4H47-2503最新考題和答案的網站，幾乎全部覆蓋了C-C4H47-2503全部的知識點。

C-C4H47-2503證照: https://www.kaoguti.com/C-C4H47-2503_exam-pdf.html

- 使用高質量的考試C-C4H47-2503軟件版準備您的SAP C-C4H47-2503考試，當然通過 來自網站 www.vcesoft.com 打開並搜索 C-C4H47-2503 免費下載C-C4H47-2503考試心得
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