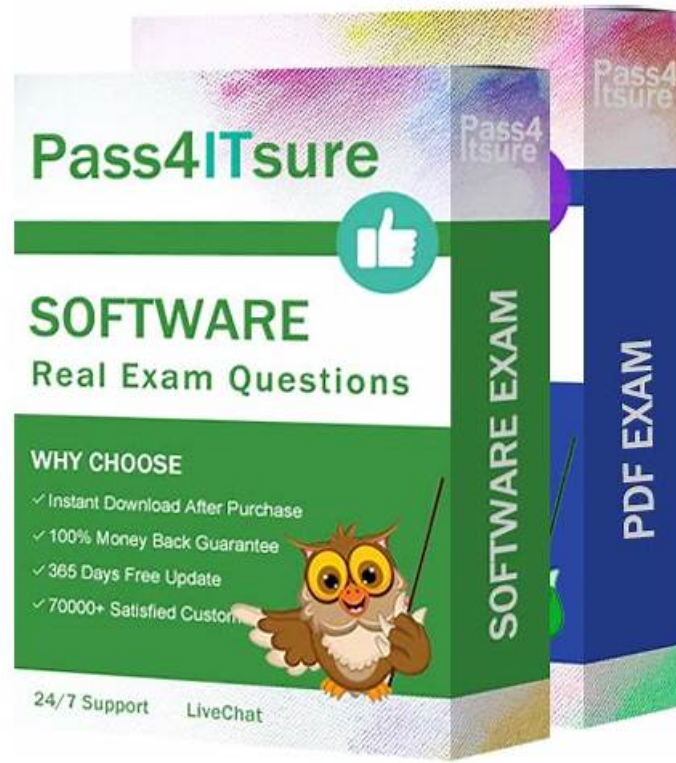# C-S4CS-2508 Exam Sample Questions - Valid C-S4CS-2508 Exam Pdf

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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 2	• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 3	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

Topic 4	• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 5	• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 6	• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 7	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 8	• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 9	• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q42-Q47):

NEW QUESTION # 42
What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. Cost center
- B. Chart of accounts
- C. General ledger (G/L) indicator
- D. Reconciliation account

Answer: C,D

NEW QUESTION # 43
How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With XML or CSV templates
- B. With Core Data Services
- C. With a separate SAP HANA database
- D. With the zero downtime service

Answer: A,C

NEW QUESTION # 44
What does a partner line of business configuration expert reference when identifying business processes to cover in the Fit-to-Standard workshops?

- A. SAP Signavio Journey Modeler
- B. Business Driven Configuration Questionnaire
- C. SAP Signavio Process Collaboration Hub
- D. Digital Discovery Assessment

Answer: D

NEW QUESTION # 45
Which levels constitute the structure of a sales order?

- A. Customer, Material, Inventory
- B. Order, Delivery, Billing
- C. Header, Item, Schedule line
- D. Sales organization, Distribution channel, Division

Answer: C

NEW QUESTION # 46
What are the main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Confirm proof of delivery
- B. Create outbound delivery
- C. Perform delivery split
- D. Create sales order

Answer: B,D

NEW QUESTION # 47
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