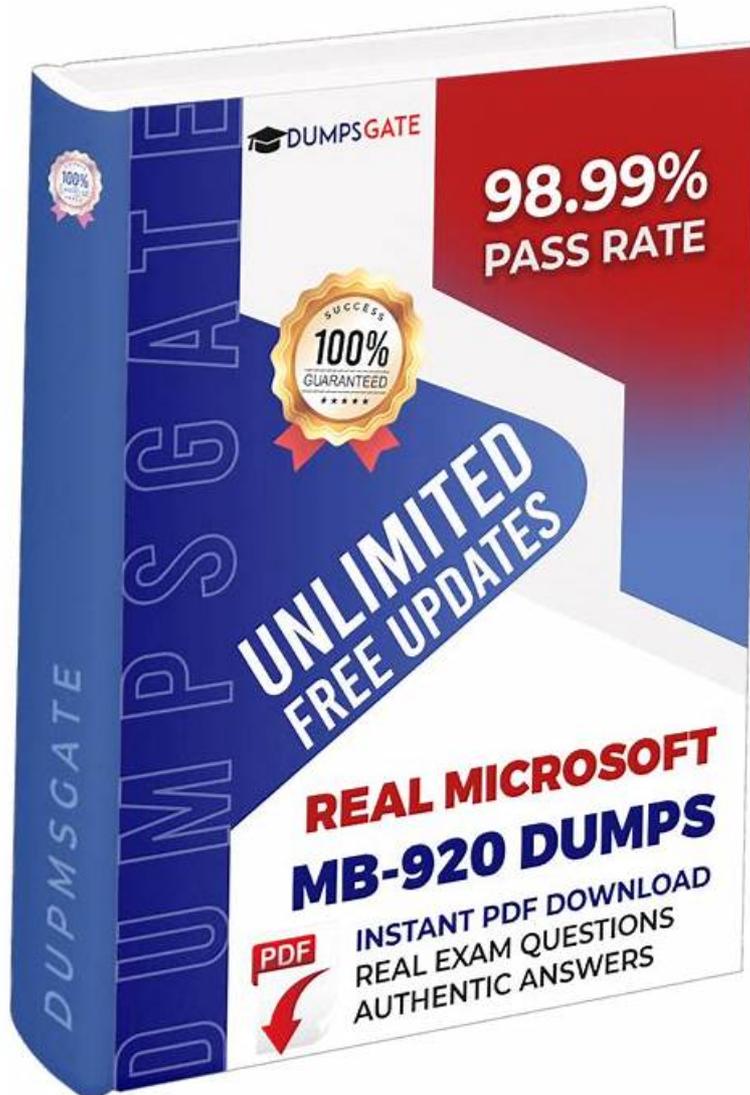


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Microsoft MB-920 Certification Exam is an excellent opportunity for professionals who want to pursue a career in ERP implementation and consulting using Microsoft Dynamics 365. Passing MB-920 exam validates the candidate's knowledge and expertise in Dynamics 365 Finance and Operations, and Dynamics 365 Supply Chain Management. With the demand for ERP implementation and consulting services increasing, obtaining a Dynamics 365 certification is a valuable asset for any professional in the IT industry.

Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions (Q76-Q81):

NEW QUESTION # 76

A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company. Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

Answer: A

Explanation:

Reference:

<https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing>

NEW QUESTION # 77

A company manufactures custom medications.

You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type.

What should you recommend?

- A. Dynamics 365 Customer Service
- B. Dynamics 365 Asset Management
- C. Dynamics 365 Product Insights
- D. Dynamics 365 Supply Chain Management

Answer: D

NEW QUESTION # 78

A company implements Dynamics 365 Project Operations for the sales quotation process.

A qualified lead requests a quotation for services.

Which records are used for this stage of the sales process? To answer, select the appropriate option in the answer area.

A sales associate uses records to develop a proposal and obtain approval from an internal review team.

- Project contract
- Quote
- Opportunity
- Lead
- Sales order

Answer:

Explanation:

A sales associate uses records to develop a proposal and obtain approval from an internal review team.

- Project contract
- Quote
- Opportunity
- Lead
- Sales order

NEW QUESTION # 79

A company plans to implement enterprise asset management by using Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Statements	Yes	No
You can create work orders from a maintenance schedule.	<input type="radio"/>	<input type="radio"/>
You can create maintenance requests by using the Schedule maintenance plans feature.	<input type="radio"/>	<input type="radio"/>
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	<input type="radio"/>	<input type="radio"/>

Answer:

Explanation:

Statements	Yes	No
You can create work orders from a maintenance schedule.	<input checked="" type="radio"/>	<input type="radio"/>
You can create maintenance requests by using the Schedule maintenance plans feature.	<input type="radio"/>	<input type="radio"/>
You can assign maintenance workers that have a specific skill to work orders and maintenance requests.	<input type="radio"/>	<input type="radio"/>

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