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Salesforce Certified Omnistudio Consultant Sample Questions (Q68-Q73):

NEW QUESTION # 68

A business wants to transform an existing process into a digital interaction using OmniScript. The process includes several steps. Some steps apply to all users, and other steps only apply to users depending on their responses to certain questions. The business does not want all users to have to go through all the steps.

Which OmniScript feature should the consultant recommend to meet this requirement?

- A. Script Configuration
- B. Conditional Views
- C. Script Profiles
- D. User Roles

Answer: B

Explanation:

The OmniScript feature that should be recommended to meet this requirement is Conditional Views.

Conditional Views allow the designer to create different paths within an OmniScript based on user responses or data values. User Roles are used to control access and visibility of OmniScripts based on user profiles or permissions. Script Configuration is used to define general settings and properties of an OmniScript. Script Profiles are used to assign different versions of an OmniScript to different user groups.

NEW QUESTION # 69

A company uses calculation procedures to determine product pricing. Due to the company's pricing schedules, there is always more than one calculation procedure active at one time for a given date.

In this scenario, how will the calculation engine select which calculation procedure to run?

- A. Sequence
- **B. Priority**
- C. Date created
- D. Date modified

Answer: B

Explanation:

The calculation engine will select which calculation procedure to run based on Priority. Priority is a field on the calculation procedure object that determines the order in which calculation procedures are executed when there are multiple active ones for a given date.

The lower the priority number, the higher the precedence. Date modified, Sequence, and Date created are not factors that affect the calculation procedure selection logic.

NEW QUESTION # 70

An insurance company decides to use calculation procedures and matrices to calculate premium costs for new Insurance policies.

Prices change very frequently, resulting in multiple copies of the rating or pricing tables.

What is an advantage of calculation procedures that the consultant should highlight in this scenario?

- A. Allows aggregate functions
- B. Allows text concatenation using algebraic operators
- **C. Allows multiple versions that will execute based on when the request is made**
- D. Allows AI integration to calculate next best offer using policy attributes

Answer: C

Explanation:

An advantage of calculation procedures that the consultant should highlight in this scenario is that they allow multiple versions that will execute based on when the request is made. A calculation procedure can have different versions with different effective dates, which determine when they are active or inactive. This way, the calculation procedure can use different rating or pricing tables depending on the date of the request, and handle frequent changes in prices.

NEW QUESTION # 71

A business needs a 360° view of their accounts, including a FlexCard to display all of the products sold to the account. The business identified 20 different data elements and 10 actions that users would need when viewing the product information. Once all of the elements were collected together on the FlexCard, it looked cluttered.

What FlexCard feature should the consultant recommend to address this issue?

- A. States
- B. Zones
- C. Actions
- **D. Flyouts**

Answer: D

Explanation:

The FlexCard feature that the consultant should recommend to address this issue is Flyouts. A Flyout is a pop-up window that can display additional information or actions for a FlexCard. The consultant can use Flyouts to show some of the data elements and actions that are not essential for the main view of the product information, such as product details, specifications, reviews, etc. This

way, the consultant can reduce the clutter on the main FlexCard and improve the user experience

NEW QUESTION # 72

A business wants to create an OmniScript that allows call center agents to schedule field service appointments with customers. The process needs to retrieve available appointment dates from an external system via a REST API and then display them to the user for selection in a dropdown list. Once the user selects a date, a confirmation should display with rich text and images.

Which three OmniScript elements should be used to meet these requirements?

Choose 3 answers

- A. Multi-select
- B. Text Area
- C. Select
- D. Text Block
- E. HTTP Action

Answer: C,D,E

NEW QUESTION # 73

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