

# AP-216 Free Exam Questions | Practice Test AP-216 Pdf

**BOARD QUESTION PAPER 2025**  
**CLASS-XII**  
**SUBJECT : Accountancy**

Time : 180<sup>mins</sup> Max. Marks : 80

**General Instructions :**

1. This question paper contains 34 questions. All questions are compulsory.
2. This question paper is divided into two Parts: Part A and B.
3. Part-A and B are compulsory for all the candidates.
4. Questions Nos. 1 to 16 (Part-A) and 27 to 30 (Part-B) are multiple choice questions carrying 1 mark each.
5. Questions Nos. 17 to 20 (Part-A) and 31 & 32 (Part-B) are short answer type questions, carrying 3 marks each.
6. Questions Nos. from 21, 22 (Part-A) and 33 (Part-B) are short answer type-I questions, carrying 4 marks each.
7. Questions Nos. from 23 to 26 (Part-A) and 34 (Part-B) are long answer type-II questions, carrying 6 marks each.
8. There is no overall choice. However, an internal choice has been provided in few questions in each of the parts.

**Part A**  
(Accounting for Partnership Firms and Companies)

1. Arun, Bashir and Joseph were partners in a firm sharing profits and losses in the ratio of 5 : 3 : 2. They admitted Daksh as a new partner who acquired his share entirely from Arun. If Arun sacrificed 1/5th from his share to Daksh, Daksh's share in the profits of the firm will be (1)  
(a)  $\frac{1}{10}$  (b)  $\frac{1}{5}$  (c)  $\frac{3}{10}$  (d)  $\frac{2}{5}$

2. Eliza, Fenn and Garry were partners in a firm sharing profits and losses in the ratio of 4 : 3 : 1. Fenn was guaranteed ₹ 25,000 as his share in the profits. Any deficiency arising on that account was to be met by Eliza. The firm earned a profit of ₹ 80,000 for the year ended 31st March, 2024. The amount of profit credited to Fenn's capital account will be (1)  
(a) ₹ 30,000 (b) ₹ 40,000  
(c) ₹ 25,000 (d) ₹ 10,000

3. Wayne, Shann and Bryan were partners in a firm. Shann had advanced a loan of ₹ 1,00,000 to the firm. On 31st March, 2024, the firm was dissolved. After transferring various assets (other than cash and bank) and outside liabilities to realisation account, Shaan took over furniture of book value of ₹ 90,000 in part settlement of his loan amount. For the payment of balance amount of Shaan's loan, bank account will be credited with (1)  
(a) ₹ 1,00,000 (b) ₹ 90,000  
(c) ₹ 190,000 (d) ₹ 10,000

4. Pulkit and Ravinder were partners in a firm sharing profits and losses in the ratio of 3 : 2. Sikander was admitted as a new partner for 1/5th share in the profits of the firm. Pulkit, Ravinder and Sikander decided to share future profits in the ratio of 2 : 2 : 1. Sikander brought ₹ 5,00,000 as his capital and ₹ 10,00,000 as his share of premium for goodwill. The amount of premium for goodwill that will be credited to the old partners' capital accounts will be (1)  
(a) Pulkit's capital account ₹ 10,00,000  
(b) Pulkit's capital account ₹ 6,00,000 and Ravinder's capital account ₹ 4,00,000  
(c) Pulkit's capital account ₹ 5,00,000 and Ravinder's capital account ₹ 5,00,000  
(d) Pulkit's capital account ₹ 2,00,000

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**Salesforce Marketing Cloud Personalization Accredited Professional Sample**

## Questions (Q59-Q64):

### NEW QUESTION # 59

How does interaction studio deliver technical value to marketers? [Check]

- A. By listening to customer signals, understanding customer intent, and acting accordingly
- B. By providing a cloud-based application designed to help salespeople sell smarter and faster
- C. By providing a cloud-based unified e-commerce platform with mobile, AI personalisation, order management capabilities, and related services for B2C
- D. By providing a platform to manage, schedule, create and monitor content

**Answer: A**

Explanation:

Interaction Studio delivers technical value by enabling marketers to:

- \* Listen to customer interactions across channels.
- \* Understand intent using AI and machine learning.
- \* Act in real time to deliver personalized experiences.

Reference: Salesforce Interaction Studio Technical Benefits Guide.

### NEW QUESTION # 60

A brand wants to do an ad-hoc export of a new user-defined attributes, what option would they choose?

- A. The option to include all custom fields on a segment export
- B. The option to exclude anonymous fields on a segment export
- C. The option to include built-in fields on a segment export
- D. The option to send segment data to Marketing Cloud

**Answer: A**

Explanation:

When exporting user-defined attributes, selecting the option to include all custom fields ensures that all newly created custom attributes are part of the export.

This functionality is especially useful for ad-hoc data exports to analyze or integrate additional user data.

Reference: Salesforce Interaction Studio Segment Export Guide.

### NEW QUESTION # 61

What is the salesforce point of view for end to end flow of data for real-time personalization within interaction studio? [Check]

- A. Data-in, understand, engage, data-out, analyse
- B. Know, understand, personalise, engage, analyse
- C. Identify, understand, decide, act, analyse
- D. Profile, insight, understand, act, analyse

**Answer: C**

Explanation:

The Salesforce point of view for real-time personalization within Interaction Studio focuses on:

- \* Identify:
  - \* Capturing user data and behavior from various touchpoints.
- \* Understand:
  - \* Analyzing collected data to derive insights about preferences, interests, and intent.
- \* Decide:
  - \* Using machine learning and AI to determine the most relevant personalization actions.
- \* Act:
  - \* Delivering personalized content or experiences in real-time.
- \* Analyse:
  - \* Monitoring and evaluating campaign performance to optimize outcomes.

References:

### NEW QUESTION # 62

How quickly does Marketing Cloud Personalization synthesize and activate data to gauge and respond to an individual's in-the-moment intent, across channels?

- A. 30 milliseconds
- B. 30 seconds
- C. 1 minute
- D. 1 second

#### Answer: A

Explanation:

Marketing Cloud Personalization synthesizes and activates data within 30 milliseconds, enabling real-time personalization and decision-making across channels.

Reference: Salesforce Interaction Studio Real-Time Engagement Documentation.

### NEW QUESTION # 63

Which campaign type needs to be configured to setup the interaction studio connector for sales and service clouds?

- A. Server-side campaign
- B. Email campaign
- C. Mobile campaign
- D. Web campaign

#### Answer: A

Explanation:

Server-side campaigns are configured when setting up the Interaction Studio connector for Sales and Service Clouds. This campaign type enables the integration of user interactions and data captured in these clouds for real-time personalization and engagement.

Reference: Salesforce Interaction Studio Documentation - Connector Setup for Sales and Service Clouds.

### NEW QUESTION # 64

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