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GInI Certified Innovation Professional (CInP) Sample Questions (Q39-Q44):

NEW QUESTION # 39

Having a proposed new innovation fail is acceptable so long as the Innovation Team is able-through various "stress-test" business experiments-to force it to fail early on, rather than at the Eleventh Hour, so that the team avoids unnecessarily

wasting resources.

Select one correct answer from the list:

- A. eventually get it to work
- **B. force it to fail early on, rather than at the Eleventh Hour**
- C. justify why they pursued the concept in the first place
- D. convince the business to move forward with it anyway

Answer: B

Explanation:

GInI's innovation philosophy, as detailed in the CInP Handbook, embraces the concept of "failing fast" to conserve resources and refine focus. Stress-testing through experiments in the Front End or Mid Zone allows teams to identify flaws early, avoiding costly late-stage failures ("at the Eleventh Hour"). Option A, pushing forward despite failure, contradicts this fail-fast approach. Option B, justification, is retrospective and not the goal of stress-testing. Option D, making it work eventually, ignores the value of early failure as a learning tool. C directly reflects GInI's emphasis on early validation to prevent resource waste, aligning with the question's intent and the original answer.

NEW QUESTION # 40

_____ engage in a certain amount of their own risk taking within their business to pursue a new innovation they are passionate about, even sometimes when they are not formally sanctioned.

Select one correct answer from the list:

- A. Dreamers
- B. Rebels
- C. Mavericks
- **D. Intrapreneurs**

Answer: D

NEW QUESTION # 41

In the fourth step in the GInI Breakthrough Innovation Method-Synthesis & Capture-teams conceptually define and document the details around any number of new solution concepts, including any feature mixes they require.

Select one correct answer from the list:

- A. New value propositions, including any market niches they are aimed at
- B. New business models, including any regulatory approvals they require
- **C. New solution concepts, including any feature mixes they require**
- D. New value models, including any technologies they rely on

Answer: C

Explanation:

The fourth step of the GInI Breakthrough Innovation Method, "Synthesis & Capture," is about consolidating insights from prior steps into tangible outputs. The CInP Handbook specifies that teams "conceptually define and document" "new solution concepts," detailing their features and requirements (e.g., functionality, design elements). This step focuses on the "what" of the solution-specific ideas that address the defined context- before broader considerations like value propositions or business models are fully fleshed out.

Option A,

"value propositions," emerges later, tying solutions to market needs. Option B, "value models," involves delivery mechanisms, beyond this step's scope. Option C, "business models," includes strategic and regulatory aspects, typically Mid Zone concerns.

Option D aligns with GInI's focus on solution concepts as the immediate output, matching the question's wording and the original answer. This reflects GInI's Front End emphasis on ideation-to-concept transition, ensuring ideas are concrete before validation, a process rooted in iterative design principles.

NEW QUESTION # 42

As a Project Leader, the Innovation Manager typically drives focused innovation work inside of a portfolio of projects.

Select one correct answer from the list:

- A. The business' innovation program
- B. Secret skunkworks projects that few know about
- **C. A portfolio of projects**
- D. Individual projects

Answer: C

Explanation:

GInI's CInP Handbook outlines the role of an Innovation Manager as a Project Leader who oversees multiple innovation efforts, typically organized within a "portfolio of projects." This portfolio approach allows the manager to prioritize, resource, and drive focused work across various initiatives, balancing risk and reward.

Option A, "secret skunkworks projects," refers to secretive, isolated efforts, which might be part of a portfolio but isn't the typical scope of an Innovation Manager's role. Option C, "individual projects," is too narrow, as GInI emphasizes a broader oversight rather than singular focus. Option D, "the business' innovation program," is too high-level; the program encompasses the portfolio, but the manager's direct responsibility is the projects within it. The portfolio framework enables strategic management of innovation efforts, aligning with GInI's guidance on project leadership. The original answer (B) is correct and reinforced by GInI documentation.

NEW QUESTION # 43

The fifth step in the Design Thinking process serves as the junction between the Front End and Back End of Innovation. Select one correct answer from the list:

- **A. The Front End and Back End of Innovation**
- B. The Fuzzy Front End and the Messy Back
- C. The Mid Zone and Back End of Innovation
- D. The Front End and Mid Zone of Innovation

Answer: A

Explanation:

GInI's CInP Handbook integrates Design Thinking into its three-phase innovation model: Front End (exploration), Mid Zone (validation), and Back End (execution). The fifth step, "Test," concludes Design Thinking by validating prototypes, providing insights that transition a concept from exploration (Front End) to execution (Back End)-e.g., confirming market fit for development. GInI notes Test as a pivot point, often overlapping with Mid Zone validation, but its ultimate output bridges to Back End implementation. Option B,

"Front End and Mid Zone," ends too early (Mid Zone is transitional). Option C, "Mid Zone and Back End," skips the Front End origin. Option D, "Fuzzy Front End and Messy Back," is informal and imprecise. Option A aligns with GInI's framework, matching the original answer, reflecting a strategic handoff where validated ideas become actionable-a key GInI process linkage.

Reference: GInI CInP Handbook, Section on Design Thinking and Innovation Phases.

NEW QUESTION # 44

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