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CIPS Ethical and Responsible Sourcing Sample Questions (Q48-Q53):

NEW QUESTION # 48

Which of the following characteristics are likely to be required within sourcing processes undertaken in the public sector?

- * An emphasis on long-term supplier relationships where possible
- * Maintaining service levels within value and cost parameters
- * All dealings between buyers and suppliers are kept confidential
- * A competitive tendering process is usually encouraged

- A. 1 and 2 only
- **B. 2 and 4 only**
- C. 2 and 3 only
- D. 1 and 3 only

Answer: B

Explanation:

In public sector procurement, maintaining service levels within value and cost parameters is essential to ensure efficient use of public funds. Additionally, a competitive tendering process is encouraged to promote transparency, fairness, and value for money. While long-term supplier relationships can be beneficial, they are not always feasible or emphasized in the public sector due to regulations requiring periodic re-tendering.

Confidentiality is important, but public sector procurement often requires a degree of transparency that precludes complete confidentiality in dealings.

Reference:

CIPS Level 4 Diploma in Procurement and Supply, L4M4 Study Guide, Section 1.4: Public Sector Procurement Characteristics

NEW QUESTION # 49

Which of the following would be a valid reason to make a product inhouse, rather than buy it from a supplier?

- A. threat of substitutions
- B. skillset of supplier is higher
- C. less inventory
- D. **improved quality control**

Answer: D

Explanation:

One of the biggest advantages to making an item over buying it is 'improved quality control'.

When you make the product yourself, you can set the quality parameters you require and aren't restricted to, or dependant on, what the supplier does. The other options are incorrect- making stuff inhouse would mean you hold more inventory. If the supplier has a higher skillset than you, you would outsource. Threat of substitutions wouldn't impact this decision.

For a list of pros and cons relating to the 'make or buy' decision see p.5. This is a hot topic for the exam.

NEW QUESTION # 50

Which of the following is an advantage to the TUPE regulations?

- A. **Continuity of supply for the buying organisation**
- B. Reduced overheads for the buying organisation
- C. Value for money for the buying organisation
- D. Increase in buyer power

Answer: A

Explanation:

Continuity of supply for the buying organisation is an advantage of TUPE regulations.

TUPE is the Transfer of Undertakings (Protection of Employment). It's when the workforce / employees of one company go to work for another one, usually after their company is bought out. They're transferred to the new company along with the furniture and buildings.

TUPE is UK specific. You don't need to know too much details about it for this exam - just what it is and the benefits. The main benefit is people don't lose their jobs when their company gets bought out. Basic guide to TUPE (pinsentmasons.com)

NEW QUESTION # 51

Jamilla is looking to find a new supplier who can deliver raw materials of wood and paper to her company Woody Manufacturing Incorporated. The requirement is for regular orders of high volume. She has issued a Request for Quotation. What will this assess the suppliers on?

- A. who can deliver the items the cheapest
- B. **the five rights of procurement**
- C. who can deliver the highest quality items
- D. which price is the most ethical

Answer: B

Explanation:

According to p.75 "a RFQ attempts to assess which supplier can achieve the Five Rights of Procurement".

Although price is the only factor considered when using a RFQ- it's important to consider this price in detail; can the supplier deliver the right QUALITY of product for this price?, can they deliver the item WHEN we need it for this price? etc.

The answer is not 'who will deliver it the cheapest' because Jamilla might not pick the cheapest supplier. If the cheapest supplier has inferior quality paper, or can only make deliveries every other Tuesday then Jamilla may not select them.

NEW QUESTION # 52

Tracey Collum is a procurement professional and married to Nick Collum.

Tracey has been leading a tender for a new radar system, where four suppliers have submitted their bids.

After the bids were received, Nick joined one of the suppliers (Supplier X) as the project director for radar systems.

Nick has asked Tracey to award the contract to Supplier X.

What should Tracey do?

- A. Award the contract to Supplier X because Nick will be promoted if Supplier X wins the contract
- B. Remove Supplier X from the tender due to a conflict of interest and continue with the tender
- C. Award the contract to Supplier X because Tracey can ask for a better price because they are married
- D. **Ask to be removed from the tender due to a conflict of interest and complete a conflict of interest form**

Answer: D

Explanation:

To maintain integrity and avoid conflicts of interest, Tracey should declare the conflict and remove herself from the tender process. Ethical sourcing practices emphasize transparency and fairness, which prevent potential biases and maintain trust within procurement processes.

NEW QUESTION # 53

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