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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li> <li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>
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## SAP Certified Associate - SAP Business One Sample Questions (Q60-Q65):

### NEW QUESTION # 60

The user wants to automatically create and send a PDF by email when adding a sales quotation. Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the print preferences
- B. In the company details
- C. In the user defaults
- D. In the general settings

**Answer: A,C**

### NEW QUESTION # 61

The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- A. Remove authorization to the Payment Wizard in general authorizations.
- B. In the general settings, hide the Payment Wizard function.
- C. Using the form settings, hide the Payment Wizard menu.
- D. Using a UI configuration template, hide the Payment Wizard function.

**Answer: B**

### NEW QUESTION # 62

What is a requirement for a profit and loss account?

- A. The balance has to be carried forward from one fiscal year to the next fiscal year.
- B. It must be located in the first three drawers of the chart of accounts.
- C. The balance has to be cleared at the end of each fiscal year.
- D. It must be set as a cash account.

**Answer: C**

### NEW QUESTION # 63

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon. Why is the deadline further out than 8 hours?

- A. The time period for resolution begins once a technician is assigned.
- B. Resolution time calculation is affected by the hours of coverage listed in the contract.
- C. The equipment card contains a different resolution time.
- D. The response time from the contract is added to the resolution time.

**Answer: A**

### NEW QUESTION # 64

You manufacture olive oil You want to track the expiration date for the bottles of oil that you produce.  
What is the best way to enable this?

- A. Use receiving bin locations
- B. Use serial numbers.
- C. Use production bill of materials.
- **D. Use batch numbers.**

**Answer: D**

## NEW QUESTION # 65

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