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Salesforce ADX-211 is a certification exam offered by Salesforce that focuses on the skills required to administer, extend and automate Salesforce applications. ADX-211 Exam is designed for professionals who have experience in Salesforce administration and want to further develop their skills to enhance their career opportunities. It is an advanced level certification that tests the candidate's knowledge of Salesforce administration and development using various tools and techniques.

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One of the key benefits of earning the Salesforce ADX-211 certification is that it demonstrates a high level of proficiency in Salesforce administration, which is a critical role in any organization that uses Salesforce. Admins are responsible for managing data, maintaining user accounts, configuring customizations, and ensuring data security. By passing ADX-211 Exam, individuals can prove that they have the knowledge and skills needed to excel in this role.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q20-Q25):

NEW QUESTION # 20

What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

- A. Batch Update
- B. Before save How Trigger
- C. Workflow Rule Field Change
- D. Screen Row

Answer: B

Explanation:

A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. Reference: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5

NEW QUESTION # 21

When should an administrator apply a permission set to a user or group of users versus configuring the user's profile with the necessary access?

- A. When a user is part of a team with an assigned profile that covers the majority of their needs but requires just a little less access than the rest of their team
- B. When an organization's sharing model is too broad and they need to restrict access beyond what their sharing model and existing profiles provide.
- C. When a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team
- D. When an organization has opted out of using the standard profiles and created custom profiles.

Answer: C

Explanation:

As explained in question 13, permission sets are collections of settings and permissions that give users access to various tools and functions without changing their profile or requiring multiple profiles for users who perform different tasks across apps in your org. Permission sets are useful when a user is part of a team with an assigned profile that covers the majority of their needs but requires more access than the rest of their team for some specific tasks or functions. For example, a user may need access to a custom object or field that is not available to their profile, but only for a limited time or project. In this case, assigning a permission set to the user can grant them the additional access they need without affecting their profile or other users with the same profile. Reference: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5

NEW QUESTION # 22

When can a user become an owner of a record without being a record creator? Choose 2 answers.* (1 Point)

- A. If the record is in a queue
- B. If he is already a record owner
- C. if someone shares the record to the record owner
- D. If person is above the owner of the record in role hierarchy

Answer: A,D

NEW QUESTION # 23

What would prevent a user from syncing a quote with an opportunity?

- A. The quote has already passed its expiration date.
- B. The quote has a validation rule preventing it from being updated.
- C. Another quote is already synced with the opportunity.
- D. Another quote is already synced with the opportunity and is awaiting approval.

Answer: D

NEW QUESTION # 24

A sales manager would like a report of accounts with no closed/won opportunities in the last year. How can this requirement be met?

- A. Create a summary report using the Accounts report type with a formula field for opportunity count.
- B. Create a joined report using the Accounts report type and the Opportunities report types.
- C. Create a tabular report using the Account report type and add a cross filter using Opportunities.
- D. Create a customer report type for Accounts without Opportunities.

Answer: B

NEW QUESTION # 25

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