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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q115-Q120):

### NEW QUESTION # 115

A customer wants to have a discount program based on the number of items purchased, where the higher the quantity, the larger the discount.

What does an Administrator need to configure to set up Tiered Pricing for a product?

- A. Promotions Flow
- **B. Price Adjustment Schedules**
- C. Priority Pricing
- D. Stepped Pricing

**Answer: B**

Explanation:

To set up Tiered Pricing for a product, an administrator needs to configure A. Price Adjustment Schedules. This functionality allows for the creation of pricing tiers that apply different discounts based on the quantity of items purchased, enabling volume-based pricing strategies.

### NEW QUESTION # 116

How can an Administrator configure the checkout time-to-live?

- A. Find a WebStore and update properties and update CheckoutTimeToLive and
- B. Update WebStore properties in Store Administration
- C. Update TTL properties in Order Settings under Setup
- D. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties

**Answer: C**

Explanation:

To configure the checkout time-to-live in Salesforce B2B Commerce, an Administrator should D. Update TTL properties in Order Settings under Setup. This involves accessing the Order Settings in the Salesforce Setup menu and adjusting the Time To Live (TTL) properties, such as CheckoutTimeToLive, to define the duration for which a checkout session remains active before expiring.

### NEW QUESTION # 117

Which three objects need the "Public Read Only" access level to enable external buyers to view products on the storefront?

- A. Order Delivery Method
- B. Catalog
- C. Price Book
- D. Accounts
- E. Product Media

**Answer: A,B,C**

Explanation:

To enable external buyers to view products on the storefront, the objects that need to be set to "Public Read Only" access level are Order Delivery Method (B), Catalog (C), and Price Book (E). Order Delivery Method is crucial for buyers to understand shipping options; Catalog structures the product offerings and navigation; and Price Book holds the pricing details necessary for purchase decisions. Providing "Public Read Only" access to these objects ensures that external buyers can browse products, understand pricing, and comprehend delivery options without compromising other data's security or integrity. Accounts (A of a ProductCode is fundamental for the indexing process itself.

### NEW QUESTION # 118

An Administrator has both Spanish and English enabled as languages for a store. However when viewing the storefront in Spanish, the Administrator notices the search filters are not visible on the Category Detail page.

What could be missing?

- A. The site page does not have a variation for the translated menu.
- B. The picklist value's translations were not completed in Translation Workbench.
- C. The translated category data has not been populated.
- D. The user's browser is translating the page from Spanish back to English.

**Answer: B**

Explanation:

If search filters are not visible on the Category Detail page when viewing the storefront in Spanish, it could be due to The picklist value's translations not being completed in Translation Workbench (C). The Translation Workbench in Salesforce allows Administrators to provide translations for various UI elements, including picklist values used in search filters. If these translations are incomplete or missing, the filters may not display correctly in the specified language. This issue highlights the importance of comprehensive translation efforts to ensure a seamless multilingual user experience. Browser translation issues (A), site page variations (B), and untranslated category data (D) can also affect localization, but the visibility of search filters is directly tied to the completeness of translations in the Translation Workbench.

### NEW QUESTION # 119

Management has requested a change to the look and feel of the theme of their B2B Commerce site. Which three options can an Administrator update on the site using Experience Builder?

- A. Customer's Logo
- B. Mobile Width and Size
- C. Button Size
- D. All of the button colors
- E. Text Color

**Answer:** A,C,E

Explanation:

Using Experience Builder, an Administrator can update the Customer's Logo (B), Button Size (C), and Text Color (D) to change the look and feel of the theme of their B2B Commerce site. These options allow for significant customization of the visual aspects of the site, aligning the design with the company's branding and design preferences.

## NEW QUESTION # 120

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