

# CSCP real test engine & CSCP exam training vce & CSCP practice torrent



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To be eligible for the APICS CSCP Exam, candidates must have at least three years of supply chain management experience and a bachelor's degree or international equivalent, or five years of supply chain management experience without a bachelor's degree. CSCP exam consists of three modules, each of which covers a different aspect of supply chain management. Candidates must pass all three modules to earn the APICS CSCP certification. CSCP exam is computer-based and consists of 150 multiple-choice questions. Candidates have four hours to complete the exam.

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>> CSCP Real Exam Answers <<

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## APICS Certified Supply Chain Professional Sample Questions (Q76-Q81):

### NEW QUESTION # 76

Which of the following practices has improved management of the customer pipeline?

- A. Point-of-purchase metrics
- B. Finite capacity planning
- C. Sales force automation
- D. Reverse auctions

**Answer: C**

### NEW QUESTION # 77

Risk pooling is best applied when there:

- A. are frequent fluctuations in price.
- B. are numerous competitors in the market.
- C. is high variability in product demand across locations.
- D. is high variability in product attributes.

**Answer: C**

### NEW QUESTION # 78

All of the following are reasons why companies introduce innovation to traditionally functional product categories EXCEPT:

- A. a move towards cost reduction practices in industry
- B. increase in the number of competitors
- C. increase in the rate of new product introductions in the market
- D. increase in the efforts of current competitors to protect or increase their profit margins

**Answer: A**

### NEW QUESTION # 79

What is the nature of competition and the supply network?

I. Competing as Supply Chain vs. Supply Chain

II. Competing on Supply Network Capabilities

III.

Competing on Supply Network Capabilities Led by a Channel Master

- A. I & III
- B. I & II
- C. I, II, & III
- D. II & III

**Answer: C**

### NEW QUESTION # 80

Which of the following forecasting methods can overcome some of the major limitations of the survey method by adopting anonymity, controlled feedback, and statistical responses?

- A. Regression
- B. Delphi
- C. Exponential smoothing
- D. Collaborative forecasting

**Answer: B**

