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Exam : Order Management Administrator

Title : Salesforce Order Management Administrator Accredited Professional

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1 / 6

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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.

Topic 2	<ul style="list-style-type: none"> • User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.
Topic 3	<ul style="list-style-type: none"> • Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.
Topic 4	<ul style="list-style-type: none"> • Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.

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Salesforce Order-Management-Administrator Exam Torrent | Order-Management-Administrator Latest Test Question

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q39-Q44):

NEW QUESTION # 39

Which of the following options represent two ways that an administrator can utilize APIs in Workbench to query Order Summaries?

- A. Composite API and Invocable API
- B. Connect API and Platform API
- C. Invocable API and Apex API
- **D. Platform API and Composite API**
- E. Apex API and Connect API

Answer: D

NEW QUESTION # 40

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- **A. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions**
- B. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions
- C. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- D. Person Accounts once enabled can be rolled back

Answer: A

Explanation:

Explanation

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and

Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified References:
https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5

NEW QUESTION # 41

When can an Invoice be created?

- A. At any point before the Fulfillment Order is created, by customizing flow "Create invoice"
- B. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"
- C. At any point after the Fulfillment Order is created, by customizing flow "Create Invoice"
- D. At any point before the Fulfillment Order is created, by customizing flow "Create Invoice and Ensure Funds"

Answer: C

Explanation:

The correct time and way for creating an Invoice is at any point after the Fulfillment Order is created, by customizing flow "Create Invoice". This flow is a core action that creates an Invoice record from a Fulfillment Order record, and updates the status of both records accordingly. The administrator can customize this flow to suit their business needs, such as adding conditions, actions, or subflows. Verified References:

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_create_invoice.htm&type=5

NEW QUESTION # 42

A user is encountering an error when attempting to save an Account record. What can an administrator use to research the issue?

- A. A user trace flag and debug log on the affected user
- B. The Problems tab within the developer console
- C. The Chrome Dev Tools Console
- D. Lightning Logs within Setup

Answer: A

Explanation:

Explanation

The best way for an administrator to research the issue when a user is encountering an error when attempting to save an Account record is to use a user trace flag and debug log on the affected user. A user trace flag enables debug logging for a specific user, and a debug log captures database operations, system processes, and errors that occur when executing a transaction or running unit tests. The administrator can use these tools to identify the root cause of the error and fix it accordingly. Verified References:

https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5

NEW QUESTION # 43

Which two objects are found within Order Management?

- A. Fulfillment Order
- B. Packing Manifest
- C. Receipt
- D. Cart
- E. Payment Summary

Answer: A,E

Explanation:

Explanation

Two objects that are found within Order Management are:

Fulfillment Order. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the

same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.order_management_payment_summary.htm&type=5

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