

# Manufacturing-Cloud-Professional資格認定、 Manufacturing-Cloud-Professional最新試験情報



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SalesforceのManufacturing-Cloud-Professional試験に合格するのは難しいですが、合格できるのはあなたの能力を証明できるだけでなく、国際的な認可を得られます。SalesforceのManufacturing-Cloud-Professional試験の準備は重要です。我々Topexamの研究したSalesforceのManufacturing-Cloud-Professionalの復習資料は科学的な方法であなたの圧力を減少します。

Manufacturing-Cloud-Professional認定を取得することは、製造業で働くプロフェッショナルにとって非常に有益です。この認定は、個人がSalesforce Manufacturing Cloudを効果的に使用するために必要なスキルと知識を持っていることを証明します。この認定は、プロフェッショナルがキャリアを進め、収入を増やし、継続的な学習と専門的な開発へのコミットメントを証明することができます。さらに、認定されたプロフェッショナルを雇用することで、企業は製造プロセスの改善、顧客満足度の向上、および利益の増加に役立つことができます。

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## 実用的Salesforce Manufacturing-Cloud-Professional | 信頼的な Manufacturing-Cloud-Professional資格認定試験 | 試験の準備方法

## Manufacturing Cloud Accredited Professional Exam最新試験情報

当社Topexamの専門家のほとんどは、長年プロの分野で勉強しており、Manufacturing-Cloud-Professional練習問題で多くの経験を蓄積しています。当社は、才能の選択にかなり慎重であり、常に専門知識とスキルのある従業員を雇用しています。専門家と作業スタッフの全員が高い責任感を維持しているため、Manufacturing-Cloud-Professional試験の資料を選択して長期的なパートナーになる人が非常に多くいます。

Manufacturing Cloud Accredited Professional試験は、Manufacturing Cloudソリューションにおける専門知識を証明したい個人にとって絶好の機会です。この認定はグローバルに認知されており、競争の激しい求職者市場で個人が目立つことを助けることができます。また、この認定は、継続的な学習と改善への取り組みを証明することで、個人のキャリアアップにも役立ちます。

Salesforce Manufacturing-Cloud-Professional認定試験を受験するには、Salesforceの基礎をしっかりと理解し、製造プロセスに関する実務知識が必要です。試験は60問の多肢選択問題で構成され、105分以内に解答する必要があり、最低合格点は68%です。認定は2年間有効であり、Salesforce Manufacturing Cloudに関する知識を維持するため、継続教育や継続的な専門開発を行う必要があります。試験に合格すると、Salesforce Manufacturing Cloud Accredited Professional Certificationを取得し、製造業界でのキャリアを進めることができ、潜在的な雇用主に専門知識を証明することができます。

## Salesforce Manufacturing Cloud Accredited Professional Exam 認定 Manufacturing-Cloud-Professional 試験問題 (Q20-Q25):

### 質問 # 20

The Financial Team at Budger Power wants to be sure to pay out Rebates on Invoices that has Status Paid within Rebate nomenclature. How can an Admin ensure that this requirement is fulfilled?

- A. Create a custom field in Transaction Journal, copy Invoice Status data into custom field, then use as an eligibility condition in Rebate Types
- B. Update Data Processing Engine job to filter out transactions where Invoice status does not Paid
- C. Additional steps are not needed Only transactions with Status = Paid are included in the Journal,
- D. Validate invoice status in ERP before bringing into Salesforce.

正解: C

### 質問 # 21

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Account Manager Target
- B. Manufacturing Account Forecast
- C. Manufacturing Sales Orders
- D. Manufacturing Price Book
- E. Manufacturing Sales Agreements

正解: A、B、E

### 解説:

Manufacturing Cloud provides three permission sets related to Sales Agreements, Account Forecasting, and Account Manager Targets. These permission sets give users access to the features and data models that are specific to the manufacturing industry. The permission sets are:

Manufacturing Account Forecast: This permission set lets users track account forecasts for quantity and revenue metrics of products. Users can view and edit the Account Product Forecast and Account Product Period Forecast objects, as well as the related objects such as Account, Product, and Sales Agreement.

Manufacturing Sales Agreements: This permission set gives users access to sales agreements that work with orders, contracts, and more. Users can view and edit the Sales Agreement and Sales Agreement Line Item objects, as well as the related objects such as Account, Product, and Order.

Manufacturing Account Manager Target: This permission set gives users access to Account Manager Target features that include creating, assigning, and distributing targets. Users can view and edit the Account Manager Target and Account Manager Target Line Item objects, as well as the related objects such as Account, Product, and Sales Agreement.

## 質問 #22

A salesforce Manufacturing cloud admin wants to change the forecast frequency from quarterly to monthly in the account settings. Which two things do they need to be aware of?

- A. The length of the time that has elapsed since the last change to the forecast setting.
- B. The administrator grants them to right make changes to the forecast settings in the adjustments.
- C. A full regeneration of all the eligible account forecasts will be carried out.
- D. All the previously active account forecasts will expire
- E. A recalculation of the forecast for the accounts added since the last update will be carried out

正解: C、D

解説:

Account forecasts are long-term projections of revenue and volume for accounts based on sales agreements, opportunity products, and account manager targets. Account forecasts can be generated and displayed monthly or quarterly, depending on the business needs. The forecast frequency can be changed in the account forecast settings by an administrator. However, changing the forecast frequency has some consequences that the administrator needs to be aware of. First, a full regeneration of all the eligible account forecasts will be carried out, meaning that all the existing account forecasts will be recalculated based on the new frequency. This may take some time and consume system resources. Second, all the previously active account forecasts will expire, meaning that they will no longer be available for viewing or editing. This is to avoid confusion and inconsistency in the forecast data. Therefore, the administrator should carefully consider the impact of changing the forecast frequency and communicate the change to the account managers and other stakeholders. References: Define Account Forecast Settings, Salesforce Manufacturing Cloud Flashcards, Configure Forecast Generation and Display Settings

## 質問 #23

The Analytics for Manufacturing app has the following three modules: Sales Agreements, Account Based Forecasts, and Account Manager Targets.

Which installation setup option is available for the administrator in the selection of modules?

- A. The administrator can choose any combination of modules based on the business need.
- B. The administrator must select all three modules for the app to be installed.
- C. The administrator cannot change the default selection of modules.

正解: A

解説:

The Analytics for Manufacturing app is a prebuilt app that provides dashboards and insights for manufacturing account managers. The app has three modules: Sales Agreements, Account Based Forecasts, and Account Manager Targets. Each module has its own dataflow, template, and dashboard. The administrator can choose any combination of modules based on the business need and data availability. For example, if the administrator only wants to analyze sales agreements and account forecasts, they can select only those two modules and exclude the account manager targets module. The app creation process will only include the dataflows and templates for the selected modules. The administrator can also add or remove modules later by editing the app1. Reference: Create and Share an App from the Analytics for Manufacturing Template

## 質問 #24

What is the recommended way to calculate an Account Based Forecast for the next 13 months in the formula builder?

- A. Create a two-part formula for periods 1-12 and period 13.
- B. Create a two-part validation rule for periods 1-12 and period 13.
- C. Create 13 separate formulas.
- D. Create separate formulas for periods 1-12 and period 13.
- E. Create an approval process for periods 1-12 and period 13.

正解: D

## 質問 #25

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