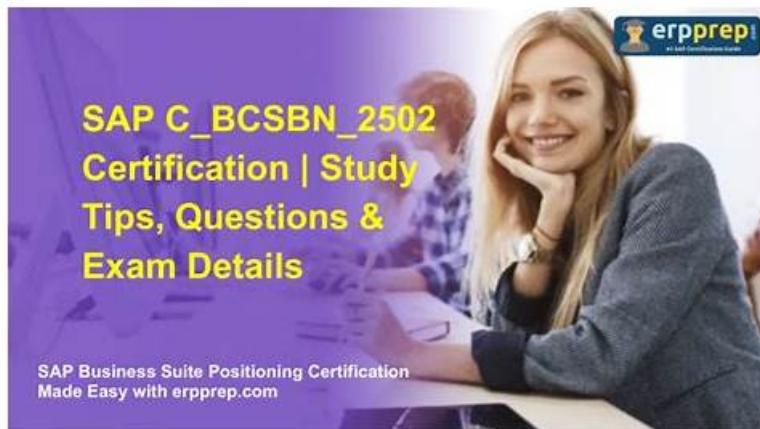


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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 2	<ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

Topic 3	<ul style="list-style-type: none"> • Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

How does the visual inspection tool in SAP Digital Manufacturing support defect detection on automotive parts assembly lines?

- A. Improves logistics detection issues
- B. Automates procurement processes
- C. Focuses on optimizing financial approaches
- **D. Uses AI to identify quality issues**

Answer: D

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* B. Uses AI to identify quality issues

SAP Digital Manufacturing's Visual Inspection tool leverages artificial intelligence to automatically detect defects on automotive parts assembly lines-spotting anomalies, ensuring consistency, and reducing manual inspection errors. It does not handle procurement, logistics, or financial processes.

NEW QUESTION # 23

How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- **A. Implements inventory tracking and process automation**
- B. Automates vendor relationships
- C. Optimizes transportation planning
- D. Addresses financial forecasts

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com is:

* B. Implements inventory tracking and process automation

SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

* Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.

* Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.

Options A, C, and D do not directly relate to order fulfillment speed in the high-volume warehouse context on learning.sap.com

NEW QUESTION # 24

How does the asset management module in SAP Business Suite enhance uptime and predict failures within the energy sector through AI-driven maintenance processes?

- A. Tracks financial performance
- B. Improves transportation
- **C. CO Integrates maintenance processes**
- D. Automates procurement

Answer: C

Explanation:

Solution:

The correct answer from learning.sap.com regarding how the asset management module in SAP Business Suite enhances uptime and predicts failures in the energy sector through AI-driven maintenance is:

* D. CO Integrates maintenance processes

SAP's asset management module (often referred to as SAP Asset Performance Management or SAP Intelligent Asset Management) deeply integrates maintenance workflows-leveraging AI for predictive maintenance. This enables real-time monitoring, anomaly detection, and proactive scheduling, thereby improving asset availability, minimizing unplanned downtime, and optimizing maintenance tasks within energy operations community.sap.comsap.com

NEW QUESTION # 25

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity?Note: There are 2 correct answers to this question.

- A. Raises awareness of visibility issues
- B. Highlights cost-saving opportunities to meet budget considerations
- C. Emphasizes digital relationships to foster collaboration
- D. Focuses on the benefits of local suppliers

Answer: A,C

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com

* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com

Options C and D are not emphasized in the COO context on learning.sap.com.

NEW QUESTION # 26

How does SAP Business Network support real-time order tracking and dispute resolution in retail?Note: There are 2 correct answers to this question.

- A. Simplifies manufacturing processes, strengthening coordination within the company
- B. Provides supply chain visibility for informed decision-making with partners
- C. Increases operational efficiency through automation of internal financial processes
- D. Allows digital collaboration through connections with trading partners

Answer: B,D

Explanation:

Solution:

The two correct answers from learning.sap.com are:

* A. Allows digital collaboration through connections with trading partners SAP Business Network enables real-time collaboration and document exchange-purchase orders, confirmations, ship notices, invoices-with both SAP and non-SAP suppliers, allowing all parties to interact via a unified platform.

* C. Provides supply chain visibility for informed decision-making with partners It also integrates with Global Track & Trace to deliver real-time order tracking details-shipment status, ETAs, delays-and supports event-based communications to resolve disputes faster.

Options B and D are not emphasized in learning.sap.com's context for order tracking and dispute resolution in retail.

NEW QUESTION # 27

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