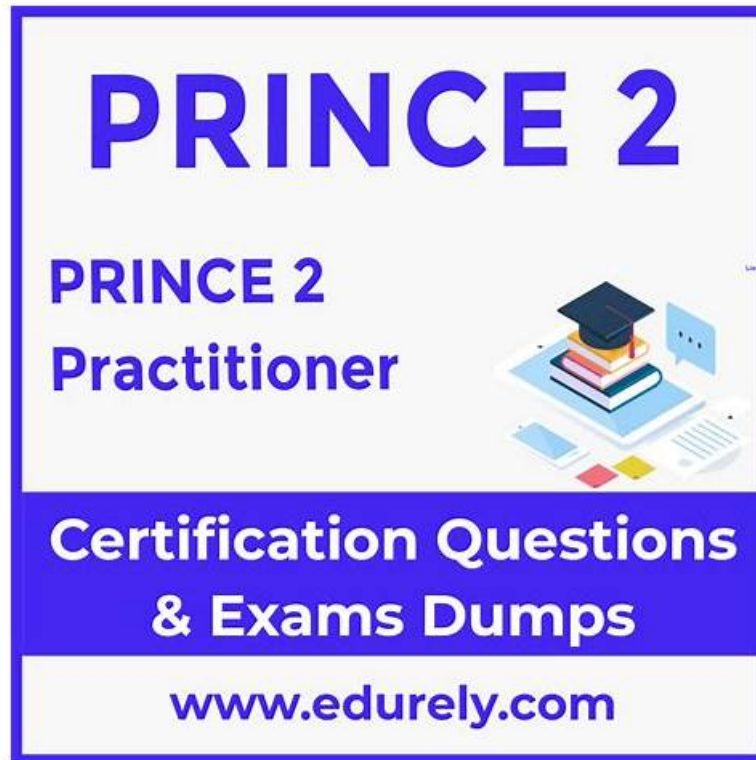


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## PRINCE2 PRINCE2-Practitioner Dumps - A Surefire Way To Achieve Success

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## PRINCE2 Practitioner Exam Sample Questions (Q149-Q154):

### NEW QUESTION # 149

Which statement is an appropriate entry for the outline Business Case heading within the Project Brief?

- A. The project will run for two years and the benefits will be realized over 1a years.
- B. 10 year service contract should be agreed with the selected service provider.
- C. The project should be split into four management stages.
- D. External consultants were employed to conduct a feasibility study to identify the options, their likely costs and benefits.

Answer: A

### NEW QUESTION # 150

#### HOTSPOT

#### Scenario

#### Additional Information

During the initiation stage the Project Manager met with the Marketing Director to find out more about the requirements of the promotional calendar and recorded the following notes:

There has been a reduction in the order numbers at the MNO Manufacturing due in part to the increased marketing activities of its competitors. 10% of customers have not re-ordered in this financial year and staff morale is poor. A number of skilled staff have left as a result and replacement staff have not been recruited due to the reduced operation. If the project is successful, a recruitment campaign will be required to fill the existing staff vacancies and there may be a requirement for additional staff. Operational costs are likely to increase because skilled staff are expensive and difficult to find.

In financial terms, there were a total of 1,500 orders in the last financial year, each with an average profit of (GBP)2k. The Marketing department believes that sending a promotional calendar to our current and prospective customers would increase orders by at least 10% with a minimum of 10 further orders from the list of prospective customers within 12 months from the date of distribution.

The Marketing Director will be funding the project from the business marketing budget. She believes that the effect of a good company image portrayed by a successful calendar would last into a second year. She has forecast the same increase in orders for a second year and predicts that the annual employee satisfaction survey will show a measurable improvement in staff morale.

A number of alternatives were explored, including:

20% discount for all repeat customers - not cost-effective and very short term A promotional calendar as a free Christmas gift -

would target current and prospective customers and the benefits would last into a second year A series of television and press advertisements\* was too expensive A direct mail shot to all customers - benefit would be short term Creation of an internet website - would not suit all customers

The calendar is seen as the favored option, as long as the company's competitors do not increase their marketing activity. Whilst the Marketing department wants a very high quality, glossy product, the project management team must be aware of the cost this will incur.

Using the Project Scenario and the additional Information provided for this question

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In the Scenario Booklet, answer the following question.

Lines A to E in the table below consist of an assertion statement and a reason statement. For each line identify the appropriate option, from options A to E, that applies. Each option can be used once, more than once or not at all.

	Assertion	True/False	Reason	
A	If the calendar solution is changed there should be a review of, and possible changes to, the Business Case.	True / False	The Business Case includes options for the delivery of the chosen solution.	True / False
B	The Business Case will no longer be viable if the prepared calendar pack is only available for printing in the first week of December.	True / False	The Business Case is no longer viable if stage tolerances are exceeded during project.	True / False
C	The fact that the project's aim is to try to counter the fall in orders should be documented in the project" Brief.	True / False	The outline Business Case contains the reasons why the project is needed and forms part of the Project Brief.	True / False
D	The Benefits Review Plan should include an assessment in 12 months time of the increase in orders.	True / False	The Benefits Review Plan contains details of benefits reviews to be conducted during the project	True / False
E	The expected improvement in staff morale should NOT be recorded as a benefit in the Business Case.	True / False	Only those benefits that can be measured in financial terms should be defined in the Business Case.	True / False

Answer:

Explanation:

A	If the calendar solution is changed there should be a review of, and possible changes to, the Business Case.	True / False	The Business Case includes options for the delivery of the chosen solution.	True / False
B	The Business Case will no longer be viable if the prepared calendar pack is only available for printing in the first week of December.	True / False	The Business Case is no longer viable if stage tolerances are exceeded during project.	True / False
C	The fact that the project's aim is to try to counter the fall in orders should be documented in the project" Brief.	True / False	The outline Business Case contains the reasons why the project is needed and forms part of the Project Brief.	True / False
D	The Benefits Review Plan should include an assessment in 12 months time of the increase in orders.	True / False	The Benefits Review Plan contains details of benefits reviews to be conducted during the project	True / False
E	The expected improvement in staff morale should NOT be recorded as a benefit in the Business Case.	True / False	Only those benefits that can be measured in financial terms should be defined in the Business Case.	True / False

#### NEW QUESTION # 151

The project executive delegates assurance of sustainability targets to the Sustainability Manager from the portfolio office. Is this an appropriate application of the organization practice, and why?

- A. No, because accountability cannot be delegated
- **B. Yes, because assurance may be delegated to someone with expertise**
- C. No, because the executive must do assurance personally
- D. Yes, to support manage by exception

Answer: B

Explanation:

PRINCE2 clearly states that project assurance is the responsibility of the project board, but it may be delegated to individuals with appropriate skills and independence. The executive remains accountable but does not need to perform assurance activities personally.

The Sustainability Manager has relevant expertise and independence, making them a suitable delegate.

Option B correctly reflects PRINCE2 organizational guidance. Option D confuses accountability with responsibility; accountability remains with the executive even when assurance activities are delegated.

#### NEW QUESTION # 152

PRINCE2 proposes 3 levels of Plan, which are they?

- A. Project, Stage and Exception Plans
- B. Initiation, Project and Benefit Review Plans
- C. Project, Stage and Team Plans
- D. Initiation, Project and Stage Plans

**Answer: C**

#### NEW QUESTION # 153

The delivery of the pilot courses has been split into two separate products: 'planned pilot courses' and 'delivered pilot courses'. 'Planned pilot courses' will be produced during stage 3, and the 'delivered pilot courses' will take place during stage 4. This will allow the project board to approve the plan for the pilot courses before the resources are committed to delivering the pilot courses.

Why is this an appropriate application of the plans theme to control the project?

- A. Because the project board should ensure that lessons from one stage are applied to the next stage.
- B. Because the pilot courses have been broken down into two separate products.
- C. Because a PRINCE2 project should focus on the quality of the products being delivered.
- D. Because the delivery steps to create the pilot courses have been aligned to the management stages.

**Answer: D**

#### NEW QUESTION # 154

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