

ユニーク AP-219 | 素晴らしい AP-219 認定試験試験 | 試験の準備方法Salesforce Order Management Administrator Accredited Professional独学書籍



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Salesforce AP-219 認定試験の出題範囲：

トピック	出題範囲
トピック 1	Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.
トピック 2	Advanced Topics: Troubleshooting configuration issues, diagnosing system integration problems, and resolving deployment obstacles.
トピック 3	Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.
トピック 4	User Experience and Customization: Customizing Lightning UI for different user roles using declarative tools like Lightning Page Editor and Report Builder.
トピック 5	Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.

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Salesforce Order Management Administrator Accredited Professional 認定 AP-219 試験問題 (Q95-Q100):

質問 #95

An administrator has created a screen flow for users to create accounts. Some users have complained that they do not always have all the required data to create the account and lost progress when they leave the flow. What two steps should the administrator take to prevent lost progress? Choose 2

- A. Add a pause button to the footer of the screen flow
- B. Ask a developer to create a lightning component to pause the flow
- C. Add the paused flows component to the home page
- D. Enable paused flows in process automation settings in setup

正解: C、D

質問 #96

A user wants to review credit card payment data for a specific Order. Which object should the employee navigate to?

- A. Payment Method
- B. Payment
- C. Order
- D. Order Payment Summary

正解: D

解説:

The object that the user should navigate to to review credit card payment data for a specific Order is Order Payment Summary. An Order Payment Summary is a record that represents a payment made for an order or part of an order. An Order Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5

質問 #97

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts once enabled can be rolled back
- B. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- C. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions
- D. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions

正解: C

解説:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while

Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.accounts_person.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5

質問 #98

An administrator is tasked to utilize a Product Price Book which is managed on an external platform. How can the administrator meet this requirement?

- A. Create an External Data Source in Setup which references the external platform where the Pricebook is held
- B. Edit the Product page layout to make the Pricebook field not require
- C. This is not possible, all Products require a Pricebook Entry
- D. Go to Setup. Order settings, and select Enable Optional Price Books for Orders

正解: D

質問 #99

An administrator is creating a flow to manage order fulfillment. The administrator creates a fault path to handle a possible error. What object record should the administrator create in the fault path to notify users of an error?

- A. Process Exception
- B. OrderError
- C. Fulfillment Error
- D. Order Summary Exception

正解: A

解説:

The object record that the administrator should create in the fault path to notify users of an error is Process Exception. A Process Exception is a record that represents an error or exception that occurred during the order lifecycle, such as payment authorization failure, inventory allocation failure, fulfillment location assignment failure, etc. A Process Exception has a lookup relationship to the Order object, and it contains information such as the exception type, status, message, etc. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_process_exception.htm&type=5

質問 #100

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AP-219独学書籍: <https://jp.fast2test.com/AP-219-premium-file.html>

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