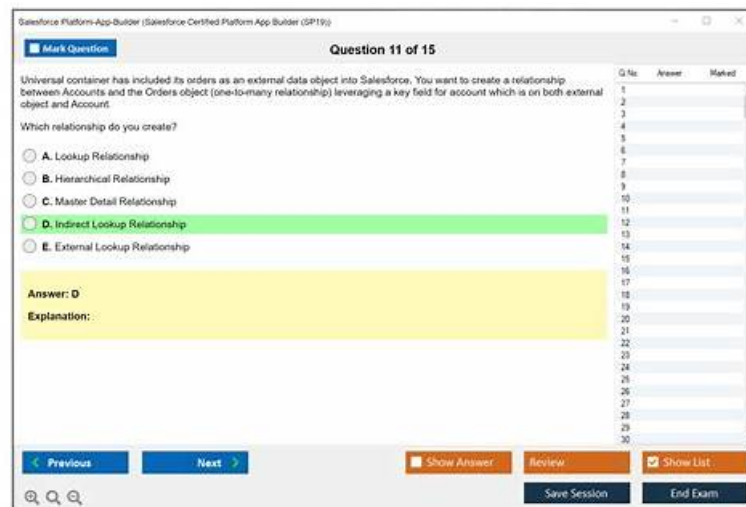


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## Salesforce Certified Platform App Builder Sample Questions (Q142-Q147):

### NEW QUESTION # 142

The marketing director is concerned that too many car parts were given away for free last year. Which functionality should be used to ensure all free parts receive the marketing directors' sign-off?

- A. Chatter approval
- B. Stack post
- C. Automated email message
- D. Approval process

**Answer: D**

Explanation:

An Approval Process is the appropriate functionality to ensure all free parts receive the marketing director's sign-off. It allows for setting up a process for record approval.

References:

Salesforce Help - Approval Processes

#### NEW QUESTION # 143

What is the process to upgrade an unmanaged package that is currently installed in production?

- A. Uninstall the current version and install the new version.
- B. Use the Install Wizard to install the upgrade to production.
- C. Install the new version to a Developer org then deploy to production.
- **D. Click the update link on the Installed Packages page.**

**Answer: D**

Explanation:

The correct method to upgrade an unmanaged package that is installed in a production environment is to use the update link provided on the Installed Packages page. This process ensures that any modifications or additions in the package are properly integrated without the need to uninstall the previous version, thus preserving existing customizations and data.

A: Uninstalling removes all associated data and customizations, which is not advisable.

B: The Install Wizard is used for initial installations, not upgrades.

C: Installing to a Developer org first is a testing step, not an upgrade path for production.

Reference: Upgrading Unmanaged Packages on Salesforce Help

#### NEW QUESTION # 144

What is the capability of schema Builder? Choose 2 Answers

- A. Creating a new record type
- **B. Showing selected objects on the page.**
- C. Editing custom settings
- **D. Viewing page layout in a new window**

**Answer: B,D**

#### NEW QUESTION # 145

Properly installing managed packages helps prevent conflicts with customizations made by customers and partners.

What functionality should be used to set up packages?

- A. Help setting
- B. Allow sharing
- C. Description
- **D. Namespace**

**Answer: D**

#### NEW QUESTION # 146

The VP of Sales at Universal Containers has requested that Sales reps be given access to view all Accounts in Salesforce. However, they've also requested that sales reps only be allowed to create new Opportunities on Accounts they own. How can this requirement be met?

- **A. Set the Organization-Wide Defaults sharing on Opportunities to Controlled by Parent.**
- B. Create an Opportunity Validation Rule that compares the Opportunity and Account Owners
- C. Create a new Opportunity Quick Action that validates Account ownership.

- D. Set the Organization-Wide Defaults sharing on Opportunities to Private and recalculate sharing.

**Answer: A**

## NEW QUESTION # 147

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