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Salesforce Certified Marketing Cloud Account Engagement Consultant Sample Questions (Q123-Q128):

NEW QUESTION # 123
When warming a dedicated IP, what would support good delivery rates with initial email sends and build the IP's sending reputation?

- A. Segment prospects with free email service providers for initial email sends.
- B. Segment cold prospects with a low score to reengage for initial email sends.
- C. Segment internal employees with high scores for initial email sends.
- D. Segment the best and most active contacts for initial email sends.

Answer: C

NEW QUESTION # 124

LenoxSoft's corporate marketing team has Marketing Cloud Account Engagement users who are users in all of their five Marketing Cloud Account Engagement Business Units. User A primarily focuses on the North American business unit (BU), but is asked to review a new Engagement Studio program in the European BU before the European marketing team resumes the program.
How would user A accomplish this?

- A. Create a custom user role in the European BU with access to the folder the program is in.
- B. Instruct the user in the European BU to take a screenshot and email it to them to review.
- C. Use the BU switcher in the North America BU to switch to Europe.
- D. Log out of the North American BU and log into the European BU to review the program.

Answer: C

NEW QUESTION # 125

LenoxSoft wants to implement a form to be used in multiple places on their website, including their "Contact Us" page, for prospects to contact their team. To align with their lead generation strategy, they want to ask for additional information upon subsequent form submissions.
How should this be implemented with Marketing Cloud Account Engagement?

- A. Create a form handler and enable data kiosk entry mode.
- B. Create a form handler to link to an existing form on the website.
- C. Create a Marketing Cloud Account Engagement-hosted form and host it on a separate "Contact Us" landing page.
- D. Create a Marketing Cloud Account Engagement-hosted form and place it on the website using an iframe.

Answer: A

Explanation:
Explanation
https://help.salesforce.com/articleView?id=Marketing Cloud Account
Engagement_forms_kiosk_mode.htm&type=0

NEW QUESTION # 126

LenoxSoft wants to create a re-engagement program that will nurture prospects if they're last activity is greater than 90 days. Once they begin the re-engagement program, if they become active, the prospects need to remain in the program. Which solution would you recommend ?

- A. Test List
- B. Static List
- C. Dynamic List
- D. Static or Dynamic list

Answer: B

NEW QUESTION # 127

LenoxSoft is requesting a nurture campaign for cold leads. Anyone who clicks on the CTA they want to create a call campaign and anyone who doesn't click on the CTA they want them to eventually be deleted (sent to recycle bin). What objects in Marketing Cloud Account Engagement & SFDC would you use?

- A. Marketing Cloud Account Engagement Marketing Campaign

- B. Marketing Cloud Account Engagement Automation Rule
- C. Marketing Cloud Account Engagement Static List
- D. Marketing Cloud Account Engagement Engagement Program
- E. Salesforce Queue

Answer: A,C,D

NEW QUESTION # 128

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