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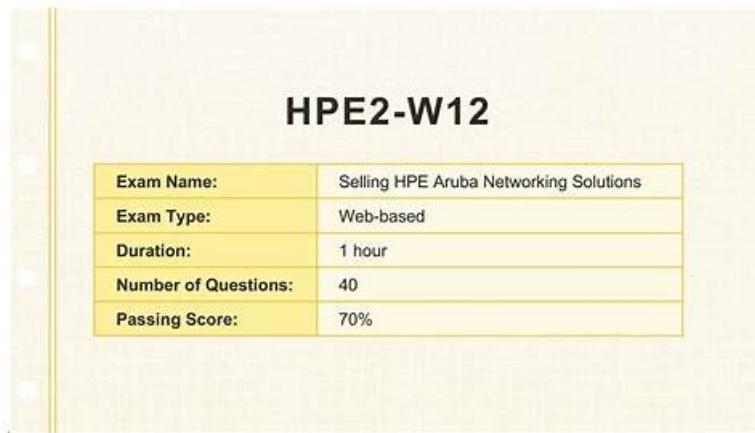
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HP Selling HPE Aruba Networking Solutions Sample Questions (Q24-Q29):

NEW QUESTION # 24
Based on recent trends, which common challenge can HPE Aruba Networking help customers overcome?

- A. Struggles in accommodating the data shift from the edge to the main corporate data center.
- B. Struggles in optimizing overprovisioned networks for a lower load of edge devices.
- C. Difficulties providing secure, consistent connectivity for remote workers.
- D. Difficulties making employees understand that accessing applications securely from home is impossible.

Answer: C

Explanation:
The correct answer is C because one of the most pressing challenges created by the recent shift to hybrid and remote work is ensuring secure, consistent, and reliable connectivity for remote workers. Aruba addresses this with Zero Trust Network Access (ZTNA), SD-WAN, and Secure Service Edge (SSE) capabilities integrated into Aruba ESP. These solutions simplify secure remote access and deliver consistent user experiences regardless of location.
Relevant extracts from official HPE Aruba Networking documentation:

* "The expansion of remote work has created the challenge of delivering secure, reliable connectivity for users outside the corporate perimeter."
* "Aruba's EdgeConnect SD-WAN and ZTNA solutions provide consistent access and enforce least- privilege policies to secure remote connectivity."
* "By combining Zero Trust, SASE, and AI-powered WAN optimization, Aruba ensures remote workers experience the same level of performance and security as they would on campus."
* "This addresses one of the top customer priorities: maintaining business continuity while supporting a distributed workforce." Why the other options are incorrect:
* AThe challenge is not about data moving to the corporate data center-modern architectures are distributed and cloud-first.
* BNetworks today face underprovisioning and overutilization due to IoT and remote traffic, not overprovisioned networks with fewer edge devices.
* DThis is not a valid business challenge-Aruba enables secure access from home, it does not assume it's impossible.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba ESP for Remote Workforce - Solution Overview
* Aruba ZTNA and Secure Access Service Edge (SASE) - White Paper
* Aruba EdgeConnect SD-WAN for Remote Work - Product Brief
* Aruba ESP Zero Trust and Business Continuity - Executive Guide

NEW QUESTION # 25
What is a common challenge driving customers to upgrade their networks?

* A. The wireless network cannot deliver the performance users need.
* B. The network core and the network edge cannot interoperate with each other.
* C. The wired network does not support the correct Ethernet technologies for users and IoT devices.
* D. Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.

Answer: A

Explanation:
The correct answer isBbecause one of the most common drivers for network upgrades is thatlegacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications.With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.
Relevant extracts from HPE Aruba Networking documentation:
* "Many customers are upgrading to Aruba Wi-Fi 6/6E to address performance gaps created by legacy Wi-Fi networks that cannot meet today's demand."
* "Network modernization is primarily driven by the need for higher wireless throughput, improved efficiency for IoT and mobile devices, and support for cloud-based applications."
* "As organizations embrace hybrid work and IoT, wireless networks that fail to deliver required performance have become a leading reason for infrastructure refresh."
* "Aruba ESP and Aruba Central enable IT to modernize networks to ensure consistent high-performance wireless experiences."
Why the other options are incorrect:
* ACore-to-edge interoperability is important, but not the most common driver compared to wireless performance issues.
* CEthernet technology gaps exist but are secondary compared to wireless upgrade demands.
* DCLI vs GUI management is a usability concern, but not the primary driver of network refresh projects.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba ESP Networking Modernization Overview
* Aruba Wi-Fi 6/6E/7 Upgrade Guide
* Aruba Edge-to-Cloud Trends and Drivers - Study Guide
* Aruba Central for Hybrid Work and IoT - Technical White Paper

NEW QUESTION # 26
What is one way that HPE Aruba Networking solutions close security gaps?

* A. They make it easier for customers to define and apply consistent policies that follow users wherever they go.
* B. They offload security filtering and access control to endpoints by deploying HPE Aruba Networking agents to them.
* C. They implement a strict traffic flow in which traffic always flows from the edge to gateways and firewall in the data center and then to its destination.
* D. They automate the deployment of predefined policies, which assign access rights based on users' and devices' location.

Answer: A

Explanation:
The correct answer isDbecause HPE Aruba Networking focuses onidentity-based, role-driven policiesthat automatically follow users and devices across the network. This eliminates the need for manual reconfiguration of VLANs or ACLs, ensuringconsistent policy enforcementacross wired, wireless, and WAN environments. This dynamic, user- and device-centric approach is a cornerstone of Aruba'sZero Trust Securityframework.
Relevant extracts from official HPE Aruba Networking documentation:
* "Dynamic Segmentation enforces consistent access and security policies that follow users and devices wherever they connect, across LAN, WLAN, and WAN."
* "By applying role-based policies centrally, Aruba solutions eliminate inconsistencies and security gaps caused by static VLANs and manual ACLs."
* "This approach ensures that policies are applied consistently regardless of location, device type, or connection method, reducing attack surfaces."
* "Aruba Zero Trust Security extends policy enforcement across the enterprise, simplifying operations while closing security gaps."
Why the other options are incorrect:
* AAruba does not rely on endpoint agents for policy enforcement; instead, it uses agentless discovery, ClearPass, and role-based access.
* BAruba policies are not location-based; they are identity- and role-based, following the user/device everywhere.
* CAruba does not force all traffic through a central gateway (a traditional VPN/firewall model); it applies distributed enforcement at the point of access.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Dynamic Segmentation - Solution Overview
* Aruba ESP Zero Trust Security - White Paper
* Aruba ClearPass Policy Manager - Technical Guide
* Aruba Role-Based Access Control - Product Brief

NEW QUESTION # 27
A customer needs to deploy IoT more securely. How can HPE Aruba Networking solutions help the customer achieve this objective?

- A. HPE Aruba Networking Central with AI for networking helps customers discover and monitor all the devices connected to their network.
- B. HPE Aruba Networking offers agents that can easily be installed on IoT devices to encrypt communications.
- C. HPE Aruba Networking is the only vendor to offer IoT-centric security solutions without incorporating partnerships.
- D. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center.

Answer: A

Explanation:
The correct option is B because HPE Aruba Networking Central, combined with AI-powered insights, provides visibility into all devices on the network, including IoT. This allows customers to discover, classify, and monitor IoT endpoints and enforce security policies. HPE emphasizes that IoT devices are often difficult to secure due to their diversity and lack of built-in protections, so network-based discovery and monitoring is critical.
Relevant extracts from official HPE Aruba Networking materials:
"Aruba Central provides AI-powered visibility that automatically identifies and profiles all devices- including IoT-connected to the network, enabling IT to apply consistent security and segmentation policies."
"IoT devices often lack inherent security; Aruba's approach leverages dynamic segmentation, policy enforcement, and AI-driven monitoring to ensure IoT traffic is visible and secured."
"By using AI-driven Central, organizations can quickly discover rogue, unknown, or misbehaving IoT devices and take automated action to reduce risk." Why the other options are incorrect:
A is inaccurate; HPE Aruba Networking works with an ecosystem of security and IoT partners and does not claim to be the only vendor with IoT-specific security.
C Fabric Composer is a data center automation tool and is not designed to create secure IoT tunnels.
D is incorrect because HPE Aruba Networking does not require agents to be installed on IoT devices, as most IoT endpoints cannot support agents. Instead, Aruba provides agentless discovery and monitoring.
References (HPE Aruba Networking Solutions / Study Guides):
Aruba Central "AI-powered Network Operations and Assurance" Solution Overview Aruba Dynamic Segmentation and Zero Trust Security White Paper Aruba ESP (Edge Services Platform) Technical Overview Aruba ClearPass Device Insight for IoT and Device Discovery

NEW QUESTION # 28

What is one customer need that HPE Aruba Networking Central addresses?

- A. Optimizing network performance through actionable AI recommendations.
- B. Managing each network silo with tools specialized for that silo's needs.
- C. Eliminating the need for network admins and letting server admins maintain the network.
- D. Deploying the network and then letting it run without further management and monitoring.

Answer: A

Explanation:
The correct answer isBbecause Aruba Central addresses the need for continuous optimization and operational efficiency by providingAI-driven recommendations, anomaly detection, and performance insights.These capabilities help network admins proactively manage performance, improve user experience, and reduce troubleshooting overhead.
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba Central leverages AI/ML to provide actionable insights and recommendations to optimize network performance."
* "By continuously monitoring the health of the network and user experience, Aruba Central ensures IT can proactively identify and resolve issues."
* "AI recommendations empower IT staff to focus on strategic initiatives rather than reactive troubleshooting, enhancing operational efficiency."
* "Aruba Central transforms operations by consolidating management across LAN, WLAN, and WAN, while improving performance with automated optimization."Why the other options are incorrect:
* Ais incorrect: Aruba Central emphasizes ongoing monitoring, management, and optimization; it is not a
"set and forget" solution.
* Cis incorrect: Aruba Central does not eliminate the need for network admins-it enhances their efficiency, not replaces them.
* Dis incorrect: Aruba Central's strength is breaking down silos by unifying management across wired, wireless, and WAN, not managing them separately.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Central AI-Powered Network Operations - Solution Overview
* Aruba ESP (Edge Services Platform) - Technical White Paper
* Aruba AIOps and AI Recommendations - Product Brief
* Aruba Central Unified Infrastructure Management - Deployment Guide

NEW QUESTION # 29

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