

# AP-201 Test Fee, AP-201 Questions Answers

AP  
AP MACROECONOMICS  
Test Booklet

Unit 5 MCQs

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1. An increase in government spending financed by borrowing will result in which of the following?  
(A) Private savings will decrease in the short run.  
(B) The real interest rate will decrease in the short run.  
(C) Interest-sensitive private sector spending will increase in the short run.  
(D) Potential real output will increase in the long run.  
(E) The rate of physical capital accumulation will decrease in the long run.

2. Which of the following causes economic growth?  
(A) A decrease in the money supply  
(B) A decrease in the price level  
(C) An increase in nominal output  
(D) An increase in consumption spending  
(E) An increase in labor productivity

3. For a given population and a given quantity of labor employed, what will happen to aggregate production and income per capita if there is an increase in a nation's capital stock?  
(A) Aggregate production will increase, and income per capita will decrease.  
(B) Aggregate production will increase, and income per capita will increase.  
(C) Aggregate production will decrease, and income per capita will be indeterminate.  
(D) Aggregate production will decrease, and income per capita will increase.  
(E) Aggregate production will decrease, and income per capita will be indeterminate.

4. If the actual inflation rate is less than the expected inflation rate, which of the following must be true?  
(A) There is an inflationary gap.  
(B) The economy is in long-run equilibrium.  
(C) Potential real output exceeds equilibrium real output.  
(D) The cyclical rate of unemployment equals zero.  
(E) The frictional rate of unemployment equals zero.

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The table below provides the values, in billions of dollars, of selected macroeconomic variables for a nation at the current real interest rate. The nation is a closed economy with no international transactions.

Private Savings	300
Tax Revenues	200
Government Spending	200
Government Transfer Payments	100
Investment in Plant and Equipment	300

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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q90-Q95):

### NEW QUESTION # 90

While testing a B2B store, an Administrator notices that the image for a product is missing on the cart page. Which product image should the Administrator fix?

- A. Product List Image
- B. Product Thumbnail Image
- C. Product Detail Image
- D. Product Checkout Image

#### Answer: A

Explanation:

To ensure the product image appears on the cart page, the Administrator should fix the:

B) Product List Image: This image is typically used in summary views, such as in the shopping cart, to represent the product.

Ensuring this image is correctly set and accessible will solve the issue of missing product images on the cart page.

This action ensures that customers have a visual confirmation of their chosen products throughout the shopping process, enhancing usability and the overall shopping experience.

### NEW QUESTION # 91

A company already has an Experience Cloud Site that they want to use as the store. They are currently implementing B2B Commerce.

What should an Administrator do in this scenario?

- A. Convert the existing site to a B2B Commerce site in the Digital Experience setting.
- B. **Drag and drop the Commerce components onto the proper pages in Experience Builder.**
- C. Create the store in Setup and link it to the existing site.
- D. Use the 'Create a Store on Existing Site' button in the Commerce app.

#### Answer: B

Explanation:

If a company already has an Experience Cloud Site and is implementing B2B Commerce, an Administrator should A. Drag and drop the Commerce components onto the proper pages in Experience Builder. This approach allows for the integration of B2B Commerce functionalities into the existing site by utilizing the modular components available in Experience Builder, tailored to the commerce needs.

### NEW QUESTION # 92

An Administrator needs to add a B2B Commerce store to a site that already exists.

Which two Experience Cloud templates could the Administrator use for this?

- A. Visualforce + Tabs
- B. **Build Your Own**
- C. **Customer Account Portal**
- D. Customer Service

#### Answer: B,C

Explanation:

To add a B2B Commerce store to an existing site, the Administrator could use the A. Customer Account Portal or B. Build Your Own Experience Cloud templates. The Customer Account Portal template provides a framework for account management and commerce functionalities, while the Build Your Own template offers flexibility in designing a custom experience that can include B2B Commerce features.

### NEW QUESTION # 93

What can an Administrator use to limit the products that a Buyer Group can see?

- A. Price Books
- B. **Entitlement Policies**

- C. Customer Groups
- D. Product Groups

**Answer: B**

Explanation:

To limit the products that a Buyer Group can see, an Administrator can use C. Entitlement Policies. Entitlement Policies in Salesforce B2B Commerce control access to products based on various criteria, including buyer groups. By configuring these policies, an administrator can define which products are visible and available to specific buyer groups, ensuring a tailored and relevant product selection for different segments of buyers.

**NEW QUESTION # 94**

Which two permission sets are needed for a user on the storefront to view other accounts across multiple accounts?

- A. Buyer Manager (or B2B Commerce Super User)
- B. Buyer (or Commerce User)
- C. Account Switcher User
- D. Account Delegation User

**Answer: A,C**

Explanation:

For a user on the storefront to view other accounts across multiple accounts, the necessary permission sets are C. Account Switcher User, which allows users to switch between different accounts they have access to, and D. Buyer Manager (or B2B Commerce Super User), which provides broader permissions including the ability to manage and view information related to multiple accounts.

**NEW QUESTION # 95**

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