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Salesforce Plat-Arch-204 Exam Syllabus Topics:

Topic	Details
Topic 1	• Translate Needs to Integration Requirements: This domain involves converting business needs into technical specifications by documenting systems and patterns, evaluating constraints, defining security requirements, and determining performance needs like volumes, response times, and latency.
Topic 2	• Maintain Integration: This domain focuses on monitoring integration performance, defining error handling and recovery procedures, implementing escalation processes, and establishing reporting needs for ongoing integration health monitoring.
Topic 3	• Design Integration Solutions: This domain centers on selecting integration patterns, designing complete solutions with appropriate components, understanding trade-offs and limitations, choosing correct Salesforce APIs, and determining required standards and security mechanisms.
Topic 4	• Evaluate the Current System Landscape: This domain covers analyzing existing technical environments to understand current systems, their standards, protocols, limitations, and boundaries, while identifying constraints and authentication • authorization requirements.

Topic 5	• Evaluate Business Needs: This domain addresses gathering functional and non-functional requirements, classifying data by sensitivity, identifying CRM success factors, and understanding how business growth and regulations impact integration choices.

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Salesforce Certified Platform Integration Architect Sample Questions (Q125-Q130):

NEW QUESTION # 125
Northern Trail Outfitters is in the final stages of merging two Salesforce orgs, but needs to keep the retiring org available for a short period of time for lead management as it is connected to multiple public website forms. The sales department has requested that new leads are available in the new Salesforce instance within 30 minutes. Which approach requires the least amount of development effort?

- A. Use the Tooling API with Process Builder to insert leads in real time.
- B. Call the Salesforce REST API to insert the lead into the target system.
- C. Use the Composite REST API to aggregate multiple leads in a single call.

Answer: B

Explanation:
In an org merger scenario, a Salesforce Platform Integration Architect must often design interim solutions that balance speed of delivery with minimal development overhead. The requirement here is for leads to be synced within a 30-minute window. This is a relatively low-latency requirement that does not strictly necessitate a real-time, event-driven architecture, which typically requires more complex infrastructure like Platform Events or middleware.
Option A, calling the Salesforce REST API to insert leads into the target system, represents the standard, most straightforward approach. Since both systems are Salesforce orgs, the retiring org can be configured to make an outbound REST call to the new org's standard Lead endpoint. This can be achieved with a small amount of Apex code (such as a trigger or an invocable method called by a Flow). This approach is considered the "least development effort" because it leverages the standard REST API, which is already enabled and authenticated via a Connected App in the target org. It requires no custom API development in the target system and uses standard JSON payloads.
Option B is incorrect because the Tooling API is intended for managing metadata, system settings, and developer tools, not for standard transactional data movement like Lead insertion. Option C, using the Composite REST API, is an optimization technique designed to group multiple requests into a single call to save on API limits. While efficient for high-volume scenarios, it introduces additional development complexity regarding payload construction and bulk error handling that exceeds the "least effort" requirement for a simple Lead sync. Therefore, a standard REST call is the most direct path to meeting the 30-minute SLA with minimal coding.

NEW QUESTION # 126
A company has an external system that processes and tracks orders. Sales reps manage their leads and opportunity pipeline in Salesforce. The company decided to integrate Salesforce and the Order Management System (OMS) with minimal customization and code. Sales reps need to see order history in real-time. The legacy system is on-premise and connected to an ESB. There are 1,000 reps creating 15 orders each per shift, mostly with 20-30 line items. How should an integration architect integrate the two systems based on these requirements?

- A. Use Salesforce external object and OData connector.
- B. Use Salesforce standard object, REST API, and extract, transform, load (ETL).
- C. Use Salesforce custom object, custom REST API, and extract, transform, load (ETL).

Answer: A

Explanation:
To meet the requirements of minimal customization, low developer resources, and real-time visibility without data replication, the architect should utilize Salesforce Connect with External Objects and an OData connector.
Salesforce External Objects allow the OMS data to be viewed within Salesforce as if it were stored natively, but the data remains in the on-premise system. This fulfills the requirement for sales reps to see "up-to-date information" because every time they view the record, Salesforce Connect fetches the latest data via the ESB's OData endpoint. This Data Virtualization pattern is the most efficient choice for real-time history where users only need to view the data occasionally.
Options A and B involve Data Replication via ETL, which would store the order data inside Salesforce. Given the volume (15,000 orders/shift with 25 line items each = 375,000 records daily), this would rapidly consume Salesforce data storage limits and require significant custom development for the ETL logic and REST APIs. Furthermore, ETL is typically batch-oriented and would not provide the true "real-time" view requested. By using an OData connector, the architect leverages a declarative, "no-code" solution that satisfies the timeline constraints and provides immediate access to order details and line items without the cost of data storage.

NEW QUESTION # 127
Northern Trail Outfitters (NTO) has a requirement to encrypt a few widely-used standard fields. NTO also wants to be able to use these fields in record-triggered flows.
Which security solution should an integration architect recommend to fulfill the business use case?

- A. Data Masking
- B. Classic Encryption
- C. Shield Platform Encryption

Answer: C

Explanation:
To satisfy the requirement of encrypting standard fields while maintaining their functionality within record-triggered flows, Shield Platform Encryption is the recommended architectural solution.1 Shield Platform Encryption is a modern security layer that allows for encryption at rest while 2preserving critical platform features. Unlike Classic Encryption (Option B)-which is limited to a specific "Encrypted Text" custom field type and often breaks platform features like search and automation-Shield is designed to work with standard fields such as Name, Email, and Phone.
Key architectural considerations for Shield include:
Compatibility with Automation: Shield fields can be used in Flows, Apex triggers, and validation rules. This allows NTO to implement the required record-triggered business logic without needing to decrypt the data manually in code.
Search and Filtering: By using Deterministic Encryption, Shield allows users to filter and search for records based on encrypted fields, which is often a requirement for "widely-used" standard fields.
Compliance and Governance: Shield provides advanced key management (Bring Your Own Key - BYOK) and auditing, ensuring that NTO meets corporate security guidelines while data is being processed by the platform.
Data Masking (Option C) is primarily used for sandboxes to obfuscate PII during testing and is not a production encryption-at-rest solution. By recommending Shield, the architect provides a transparent security model that protects sensitive data without sacrificing the declarative power of Flow Builder.

NEW QUESTION # 128
Universal Containers (UC) is planning to implement Salesforce as its CRM system. Currently, UC has the following systems:
Leads are managed in a Marketing system.
Sales people use Microsoft Outlook to enter contacts and emails, and manage activities.
Inventory, Billing, and Payments are managed in UC's Enterprise Resource Planning (ERP) system.
The proposed CRM system is expected to provide sales and support people with a single view of their customers and the ability to manage their contacts, emails, and activities in the Salesforce CRM.
What should an integration architect consider to support the proposed CRM system strategy?

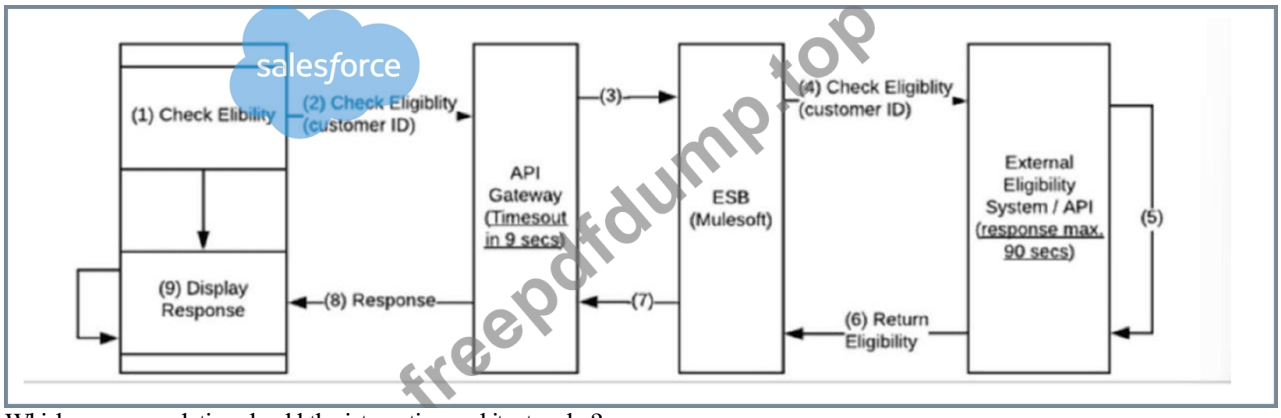
- A. Explore out-of-the-box Salesforce connectors for integration with ERP, Marketing, and Microsoft Outlook.
- B. Evaluate current and future data and system usage, and then identify potential integration requirements to Salesforce.
- C. Propose a middleware system that can support interface between systems with Salesforce.

Answer: B

Explanation:

The foundational step for any complex CRM transformation is the discovery and evaluation phase. Before selecting specific tools, connectors, or middleware, an Integration Architect must first understand the business context and data landscape of the organization. Universal Containers has data fragmented across three distinct silos: Marketing, Outlook, and an ERP. To achieve a "single view of the customer," the architect must evaluate how these systems are currently used and how they need to interact with Salesforce in the future.
Evaluating data and system usage allows the architect to define critical integration requirements:
Mastery and Ownership: Identifying which system is the "System of Record" (SoR) for leads, contacts, and financial data. For example, do leads convert in Salesforce and then push to the ERP, or does the Marketing system maintain control until a certain lifecycle stage?
Volume and Latency: Determining if Outlook sync needs to be real-time or if nightly batch updates from the ERP are sufficient.
Transformation Needs: Understanding the complexity of mapping ERP billing structures to Salesforce Account and Opportunity objects.
While exploring connectors (Option C) and middleware (Option B) are essential implementation steps, they are secondary to the initial evaluation. Proposing a technical solution before identifying the actual requirements risks building a system that is either over-engineered or missing key business functionality. By prioritizing the evaluation of data usage, the architect ensures that the resulting integration architecture is scalable, cost-effective, and directly supports the strategic goal of providing a unified customer view.

NEW QUESTION # 129
An enterprise architect has requested the Salesforce integration architect to review the following (see diagram and description) and provide recommendations after carefully considering all constraints of the enterprise systems and Salesforce Platform limits.
There are multiple eligibility systems that provide this service and are hosted externally.34 However, their current response times could take up to 90 seconds to process and return.
These eligibility systems can be acc8essed through APIs orchestrated via ESB (MuleSoft).
All requests from Salesforce must traverse the customer's API Gateway layer, which imposes a constraint of timing out requests after 9 seconds.



Which recommendation should the integration architect make?

- A. Recommend synchronous Apex callouts from Lightning UI to External Systems via Mule and implement polling on an API Gateway timeout.
- B. Use Continuation callouts to make the eligibility check request from Salesforce Lightning UI at page load.
- C. Create a platform event in Salesforce via Remote Call-In and use the empAPI in the Lightning UI to serve 3,000 concurrent users when responses are received by Mule.

Answer: B

NEW QUESTION # 130
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