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Salesforce Admin 201 Exam Practice Questions With Complete Solutions (Latest Updated 2024/2025) Graded 100%

1. What should a system administrator use to disable access to a custom application for a group of users?
A. Profiles
B. Sharing rules
C. Web tabs
D. Page layouts - ✓✓A. Profiles

2. Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

A. Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
B. Create a lookup field from the manufacturer object to the model object.
C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
D. Create a multi-select picklist field that includes both manufacturers and models. - ✓✓C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.

3. Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?

A. Notify the product manager using opportunity update reminders.
B. Enable opportunity teams and allow users to add the product manager.
C. Use similar opportunities to show opportunities related to the product manager.
D. Enable account teams and allow users to add the product manager. - ✓✓B. Enable opportunity teams and allow users to add the product manager.

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Salesforce Certified Slack Administrator Sample Questions (Q55-Q60):

NEW QUESTION # 55

As an admin, managing apps across every workspace in an Enterprise Grid org can be time-consuming. What is the most efficient way to manage apps at your organization?

- A. Create rules based on a chain of comparisons for each app request to be checked against and then approved or restricted based on the specified criteria.
- B. Require end users to rate the complexity of their apps as high, medium, or low risk before submitting an app approval request.
- C. Identify and restrict all apps that pose the most security risks to your organization, while automatically approving users to download any apps that don't fall within the restricted list.
- D. Identify commonly used apps for your organization once per year, and set those apps to be automatically approved at the org level via whitelisting.

Answer: C

Explanation:

Slack best practices for app governance recommend:

"The most efficient method is to proactively restrict high-risk apps and automatically allow safe, non-restricted apps, minimizing admin intervention." Annual whitelisting (B) is infrequent and can quickly become outdated. Asking users to self-rate risk (C) is unreliable. Complex rule chains (D) are difficult to maintain.

(Reference: Slack Administration Study Guide - Streamlining App Management)

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NEW QUESTION # 56

You lead a team responsible for launching Slack Enterprise Grid to all employees. Your leadership team firmly believes that Slack is currently too noisy and that a workspace dedicated to each major business unit will reduce noise. You want to be thoughtful about the workspace design and create an Enterprise Grid design that will best facilitate collaboration across your company.

What are two actions you should take?

(Select the TWO best answers.)

- A. Create and launch an employee survey to better understand how knowledge is shared across the organization and how teams are using Slack today.
- B. Create a business case for focusing on a thoughtful Enterprise Grid design, and present it to the leadership team.
- C. Create an implementation and project plan with an Enterprise Grid design that includes one large workspace in order to avoid forming silos.
- D. Create success criteria and key design principles for Enterprise Grid, and work with your Slack account team to determine the pros and cons of each Enterprise Grid design model.
- E. Create an implementation and project plan with an Enterprise Grid design focused on a multi-workspace business unit model.

Answer: B,D

Explanation:

When designing an Enterprise Grid deployment, Slack recommends a thoughtful, structured approach.

According to Slack's Enterprise Grid best practices:

"Develop a clear business case outlining why a strategic design is important, addressing key goals such as minimizing noise and maximizing collaboration.

Define success criteria and key design principles early, and work with your Slack account team to evaluate different workspace design models." The idea is to ensure leadership understands the need for a strategic design and that the team has clear success metrics. C and E describe possible implementation strategies but jump ahead without a strategic foundation. D (surveying users) is helpful later but not the first step.

(Reference: Slack Administration Study Guide - Enterprise Grid Workspace Design Best Practices)

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NEW QUESTION # 57

Your company is conducting an internal security assessment of Slack prior to implementation. Which of the following is true about

security in Slack?

- A. Workspace Admins can see all direct message content at any time through the Admin console.
- B. Slack data is stored on your company's servers.
- C. Slack members can only access Slack when on the corporate network.
- **D. Slack data is encrypted at rest and in transit.**

Answer: D

Explanation:

Slack ensures that all customer data:

"Is encrypted at rest and in transit, using industry-standard encryption protocols." Workspace Admins cannot access direct messages unless data exports or eDiscovery tools are properly configured and approved. Slack data is stored on Slack-managed servers (AWS infrastructure) and not on customers' own servers by default. Access is not restricted solely to the corporate network unless additional security tools (like Slack Enterprise Mobility Management or VPNs) are enforced.

(Reference: Slack Administration Study Guide - Security and Compliance Overview)

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NEW QUESTION # 58

Which of the following scenarios would best justify creating a channel in your company's existing workspace, rather than starting a direct message?

- **A. When there is a new line of business at your company**
- B. When you need to confirm meeting times
- C. When you need to let your manager know you are not feeling well
- D. When a few questions need to be answered quickly

Answer: A

Explanation:

Slack best practices advise creating a new channel:

"When you need a dedicated, transparent space for an ongoing topic, team, or project, such as a new line of business." For quick or personal conversations (Options A, C, and D), direct messages are more appropriate.

(Reference: Slack Administration Study Guide - Channel vs. Direct Message Best Practices)

NEW QUESTION # 59

Which of the following statements describes the effect of configuring mandatory Two Factor Authentication (2FA) in Slack?

- A. Members must use a biometric reader to authenticate with Slack.
- **B. Members must submit a verification code along with their password each time they sign in.**
- C. Members must have a sophisticated and complex password that is updated regularly.
- D. Members use single sign-on (SSO) to handle the exchange of usernames and passwords on behalf of Slack.

Answer: B

Explanation:

Mandatory Two Factor Authentication (2FA) adds an extra layer of security to member accounts. When enabled, Slack requires that:

"Members must enter a verification code from an authentication app or text message after submitting their password to successfully sign in." This means each time members sign into Slack, they must provide both their password and a second factor, typically a code generated by a mobile authentication app or received via SMS. This prevents unauthorized access even if a password is compromised.

The other options (A, B, C) describe different security measures but do not accurately represent the behavior of 2FA as configured in Slack.

(Reference: Slack Administration Study Guide - Security and Compliance - Two Factor Authentication)

NEW QUESTION # 60

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