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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP C-TB120-2504 Real Question - C-TB120-2504 Test Pattern

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SAP Certified Associate - SAP Business One Sample Questions (Q23-Q28):

NEW QUESTION # 23
What are two activities performed during the realization phase of a well-run SAP Business One implementation project? Note: There are 2 correct answers to this question.

- A. Assess business needs.
- B. Configure and test the system.
- C. Manage organizational change.
- D. Perform a fit/gap analysis.

Answer: B,C

NEW QUESTION # 24
When you create a new company, default settings and values are applied automatically in the company details.
What influences the default settings?

- A. Localization
- B. License
- C. Local currency
- D. Chart of accounts template

Answer: A

NEW QUESTION # 25
A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.
What are possible reasons for this system message? Note: There are 2 correct answers to this question.

- A. The invoices are NOT due yet.
- B. The customer uses a foreign currency and the exchange rate is NOT set up.
- C. The amount in the Payment Means window does NOT match the total amount of invoices.
- D. The user did NOT choose a payment means.

Answer: C,D

NEW QUESTION # 26
Which definition is mandatory for setting an asset master data as a virtual item?

- A. Define a serial number for this asset master data.
- B. Define the asset master data as a sales item.
- C. Define numbering series for the asset master data.
- D. Define the asset master data as an inventory item.

Answer: B

NEW QUESTION # 27
You have just posted an A/R invoice based on a delivery.
What is the effect on accounting? Note: There are 2 correct answers to this question.

- A. A credit to sales revenue account
- B. A debit to customer account

- C. A credit to cost of goods sold account
- D. A debit to a sales revenue account

Answer: A,B

NEW QUESTION # 28

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