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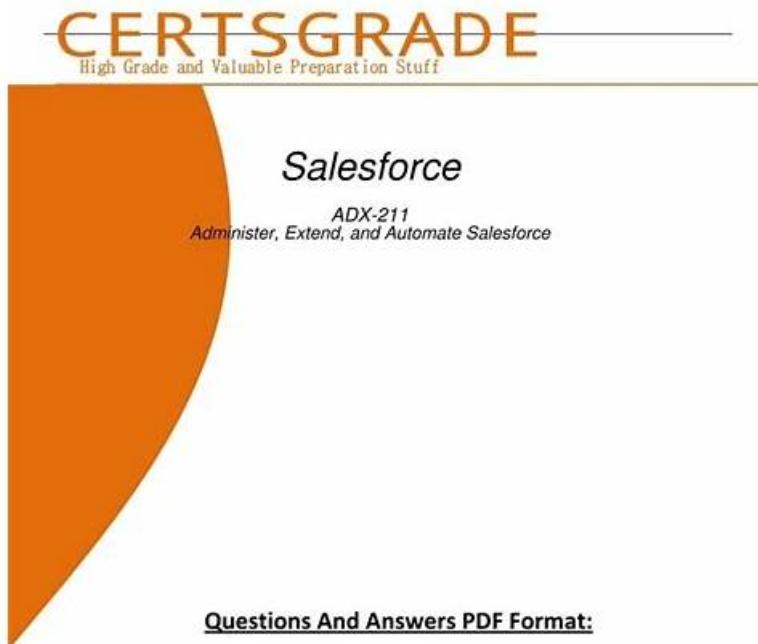
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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q165-Q170):

NEW QUESTION # 165

James, a recruiting manager, needs a picklistfield implemented on the Position object by the end of the week. Matt, the system administrator, is too busy to fulfill the requirement.
What should Matt do to prevent this from happening again?* (1 Point)

- A. Assign James the "Modify All Data" permission set
- B. Make James a delegated administrator for the Position object
- C. Change the organization-wide defaults for the Position Object to Public Read/Write
- D. Make James a delegated administrator for the Recruiting app

Answer: B

NEW QUESTION # 166

The Sales Manager at Universal Containers would like a dashboard to view each of the sales representative's opportunities, accounts, and related cases. What is a recommended solution?

- A. Create an individual dashboard for each sales representative with opportunity, account, and case components.
- B. Create a dashboard and add filters for users, opportunities, accounts, and cases.
- C. Create a dynamic dashboard and add filters for opportunities, accounts and cases.
- D. Create a dynamic dashboard and insure the sales manager has the "View My Team's Dashboard" permission.

Answer: D

NEW QUESTION # 167

The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.
What could be the cause or the charges to routing?

- A. The flow precedes assignment rules; workflow rules are after assignment rules.
- B. Assignment rules no longer reference the correct fields.
- C. The old workflow rules are still active and impacting routing.
- D. Multiple automation tools have been used and the automation is executed in a different order.

Answer: A

Explanation:
One possible reason for the changes to case routing is the difference in the order of execution between before save flow triggers and workflow rules. Before save flow triggers run before assignment rules, which means that any field updates made by the flow can affect how the assignment rules assign the case. Workflow rules run after assignment rules, which means that any field updates made by the workflow do not affect how the assignment rules assign the case. Therefore, replacing workflow rules with before save flow triggers can change the case routing logic. Reference: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.order_of_execution.htm&type=5

NEW QUESTION # 168

AW Computing (AVVC) has customers In multiple countries. AWC would liKe to set up advanced currency management for Its system.

Which two considerations should AWC be aware or prior to implementing this change to the existing system?
Choose 2 answers

- A. Once enabled, advanced currency management cannot be disabled.
- B. When a currency is added to an organization's List of supported currencies, it cannot be deleted.
- C. Opportunities will only display sales In the customer's localized currency.
- D. Historical trend reports will only use the last dated exchange rate.

Answer: A,B

Explanation:
When a currency is added to an organization's list of supported currencies, it cannot be deleted and once enabled, advanced currency management cannot be disabled are two considerations that AW Computing should be aware of prior to implementing this change to the existing system. Adding a currency to an organization's list of supported currencies is an irreversible action that allows users to enter and view amounts in that currency for standard and custom objects that have currency fields. Enabling advanced currency management is also an irreversible action that allows administrators to define dated exchange rates for opportunities and opportunity products based on close dates or product dates instead of using static conversion rates

NEW QUESTION # 169
An administrator has been asked to create a new field called region code on the opportunity object. this field should only be visible to users with the outside sales, Manager and system Administrator profiles and editable by users with the system administrator and manager profiles.
How should the administrator ensure this field is accessible to only these users?

- A. Edit the role hierarchy and move the outside sales and manager roles lower in the hierarchy.
- B. Create a new record type and page layout for the opportunity object for these three profiles.
- C. Edit the field-level security on the region code field for these three profiles.
- D. Create a new page layout for the opportunity object for these three profiles.

Answer: C

NEW QUESTION # 170
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