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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 2	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.
Topic 3	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Extensibility and Integration
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 6	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 7	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q81-Q86):

NEW QUESTION # 81

In a predictive model, what does prediction confidence measure?

- A. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- **B. How well the model can maintain its accuracy and performance when used on new data**
- C. The percentage of correct responses in the output dataset
- D. The ability to produce results with a constant level of correctness

Answer: B

NEW QUESTION # 82

Which item field is required in a complete sales order request?

- A. PO number
- B. Sales Area
- **C. Requested quantity**
- D. Shipping method

Answer: C

NEW QUESTION # 83

How can you migrate data to SAP S/4HANA Cloud Public Edition?

Note: There are 2 correct answers to this question.

- A. With the zero downtime service
- B. With Core Data Services
- C. With XML or CSV templates
- D. With a separate SAP HANA database

Answer: C,D

NEW QUESTION # 84

You are working on a Credit Memo Processing (1EZ) process in SAP S/4HANA Cloud Public Edition. Which SAP Fiori apps are used for credit memo processing?

Note: There are 2 correct answers to this question.

- A. Manage Debit Memo Requests
- B. Manage Sales Orders
- C. Create Billing Documents
- D. Manage Credit Memo Requests

Answer: C,D

NEW QUESTION # 85

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Plant
- B. Sales group
- C. Sales office
- D. Division

Answer: D

NEW QUESTION # 86

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