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Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q103-Q108):

NEW QUESTION # 103

Supplier Channel Management supports many business flows based on the Trading Partner Item relationship. Which flow supports

the use of Supplier Items?

- A. When creating a manual invoice
- B. When creating a manual adjustment
- C. When creating a negotiation
- D. When creating a supplier site

Answer: C

Explanation:

A negotiation is a business flow that enables you to create and manage requests for quotations (RFQs) and auctions with your suppliers. A negotiation supports the use of supplier items, which are the items that the suppliers offer to sell to you. You can use supplier items to compare different offers from different suppliers, and select the best one based on your criteria.

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Overview of Negotiations

NEW QUESTION # 104

What are the three future types of supply planned orders that GOP can consider? (Choose three.)

- A. Make Planned Order
- B. Transfer Planned Orders
- C. Scrap Planned Orders
- D. Buy Planned Orders
- E. Rework Planned Orders

Answer: A,B,D

Explanation:

Future supply can include the supply that results from planned orders of three types: make, buy, or transfer.

NEW QUESTION # 105

You are implementing the entire suite of Supply Chain Management Cloud for an auto component manufacturing and distribution company. This company has a manufacturing facility where different auto electrical components are produced to fulfill the demand that originates from various customers. One of the components that the company sells to its customers requires specialized operations; therefore, the company outsources it to an external manufacturer instead of producing it in its own facility.

Which two steps are required to fulfill the demand for this component through outsourced manufacturing?

(Choose two.)

- A. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Make."
- B. Create a sourcing rule of the Make type for this component in the selling inventory organization.
- C. Select the Customer Sales Order Fulfillment check box under the Procurement offering.
- D. Create a sourcing rule of the Buy type for this component in the selling inventory organization.
- E. Model the manufacturer to which the component production is outsourced as a Supplier in the enterprise.
- F. Define this component as an Item with the "Contract Manufacturing" field enabled and the "Make or Buy" attribute set to "Buy."

Answer: A,E

Explanation:

https://docs.oracle.com/cloud/r13_update17c/scmcs_gs/FAIMS/FAIMS1823005.htm#FAIMS1922710

NEW QUESTION # 106

Your company is a manufacturer and distributor of CTO type of products globally, and uses Global Order Promising to promise its orders. You recently noticed that the promising results are determining the expected sources globally but not the least-cost ones. You want to understand the logic used by the GOP engine to derive the least-cost source.

Identify the four cost elements used by the cloud Global Order Promising engine to achieve the Profitable-to-Promise objective?

(Choose four.)

- A. Component Cost
- B. Resource Consumption Cost (in case the end item is to be manufactured)
- C. Standard Cost at internal organizations
- D. Storage Cost (when the cost of holding that item in inventory is high)
- E. Overhead Cost
- F. Cost of internal transfers between organizations

Answer: A,B,C,F

NEW QUESTION # 107

Which step must be performed before enabling a new inventory organization in SCM cloud for collection from Manage Upstream and Downstream Source System Task?

- A. Create a new source system for each organization.
- B. Refresh the Organization List against the Oracle Planning and Sourcing (OPS) source system.
- C. Add the Organization against the OPS destination system.
- D. Add the Organization against the OPS source system manually.

Answer: B

Explanation:

<https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/faivc/implementing-planning-source-systems-and-profile-options.html#FAIVC134911>

NEW QUESTION # 108

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