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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q38-Q43):

NEW QUESTION # 38

Which of the following is a use case for a billing plan type?

- A. Milestone billing
- B. Settlement management
- C. Convergent billing
- D. Invoice lists

Answer: A

NEW QUESTION # 39

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account. Which setting causes this behavior?

- A. Condition function
- B. Exclusion indicator
- C. Header condition
- D. Condition class

Answer: D

NEW QUESTION # 40

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Quotation type
- B. Order item category
- C. Order type
- **D. Copying control**

Answer: D

NEW QUESTION # 41

How does the system determine the warehouse number in an order-to-cash process?

- **A. It is linked to a combination of plant and storage location.**
- B. It is linked to a combination of plant and distribution channel.
- C. It is linked to a combination of sales area and plant.
- D. It is linked to a combination of plant and shipping point.

Answer: A

NEW QUESTION # 42

You are using multiple address handling in a sales document.

At which levels can you assign the address determination? Note: There are 2 correct answers to this question.

- **A. Origin and source of the partner function**
- **B. Address usage of the business partner**
- C. Generic partner function
- D. Partner determination procedure

Answer: A,B

NEW QUESTION # 43

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