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HP Selling HPE Aruba Networking Solutions Sample Questions (Q13-Q18):

NEW QUESTION # 13

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
- B. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- C. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- D. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.

Answer: D

Explanation:
The correct answer isAbecause Aruba Wi-Fi 6/6E/7 APs include anintegrated GPS receiverthat enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment ofAruba Location Servicesin Aruba Central.
Relevant extracts from HPE Aruba Networking documentation:
* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."
* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."
* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:
* BLocation-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.
* CWhile developer tools exist, GitHub scripts arenot the defining featureof Aruba's differentiation in LBS.
* DAruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Location Services and GPS-Enabled APs - Technical Overview
* Aruba Central Deployment Guide - Indoor Location and Mapping
* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities
* Aruba ESP Value Differentiators - Location-Based Services

NEW QUESTION # 14

What topic would uncover whether or not a customer could have a use case for an HPE Aruba Networking Zero Trust Security?

- A. The customer's requirements for encrypting data at rest on servers.
- B. The reasons that internal users and devices are more trusted than external ones.
- C. The customer's processes for ensuring regulatory compliance.
- D. How much the decision maker understands about technologies such as IPsec.

Answer: B

Explanation:
The correct answer isAbecause Zero Trust Security is based on the principle thatno user, device, or network segment should be inherently trusted, regardless of whether it is internal or external.Aruba highlights that organizations still often assume internal traffic is more secure than external traffic, and this assumption creates a significant security gap. Identifying whether customers rely on this "trusted internal" model reveals a clear use case for Zero Trust adoption.
Relevant extracts from official HPE Aruba Networking documentation:
* "Zero Trust is a security model where no user, device, or application is implicitly trusted, whether inside or outside the network perimeter."
* "Traditional approaches assume internal devices and users are trustworthy, but Zero Trust eliminates this assumption by continuously authenticating and authorizing every entity."
* "Aruba Zero Trust Security focuses on visibility, control, and continuous monitoring to enforce least- privilege access across all devices-including unmanaged IoT-inside the network."
* "Organizations that still rely on implicit trust for internal users and devices are prime candidates for Zero Trust adoption." Why the other options are incorrect:
* BUnderstanding IPsec is a technical detail and does not uncover a Zero Trust use case.
* CRegulatory compliance is important but is not the primary driver for Zero Trust adoption-it is more about assurance and governance.
* DData-at-rest encryption is a storage/security requirement, not directly tied to network-based Zero Trust security principles.

References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Zero Trust Security - Solution Overview
* Aruba ESP (Edge Services Platform) - Security White Paper
* Aruba ClearPass and Client Insights - Technical Guide
* Aruba ESP Zero Trust and SASE Positioning - Product Brief

NEW QUESTION # 15

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN).
What is one key distinguishing value?

- A. The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B. The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.
- C. HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least- privilege policies.
- D. HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.

Answer: C

Explanation:
The correct answer isCbecause Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs withleast-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforcesapplication- and user- specific policies, shrinking the attack surface and preventing lateral movement.
Relevant extracts from official HPE Aruba Networking documentation:
* "ZTNA applies Zero Trust principles by continuously verifying user and device identity and assigning least-privilege access based on contextual factors."
* "Unlike traditional VPNs that extend full network access, Aruba ZTNA provides per-application access, dramatically reducing the attack surface."
* "With automated policy enforcement, Aruba ZTNA ensures secure access while preventing unauthorized lateral movement across the network."
* "ZTNA secures the remote workforce by combining granular access control with Zero Trust segmentation, delivering stronger security than legacy VPN models." Why the other options are incorrect:
* AScalability is a benefit, but it is not the key distinguishing factor compared to VPN-least-privilege security is the core differentiation.
* BAruba ZTNA is cloud-native, not dependent on an on-prem management platform, so this is inaccurate.
* DLower cost is not the primary positioning; the value lies in enhanced security and reduced risk.
References (HPE Aruba Networking Solutions / Study Guides):
* Aruba Zero Trust Network Access (ZTNA) - Solution Overview
* Aruba ESP Zero Trust Security - Technical White Paper
* Aruba SSE and ZTNA for Remote Workforce - Product Brief
* Aruba Security and Access Control - Deployment Guide

NEW QUESTION # 16

What is one way that HPE Aruba Networking Central helps to simplify protecting the network?

- A. By automatically adding rules to role-based access control policies in response to new types of threats
- B. By providing policy recommendations that admins can quickly preview and apply
- C. By providing a "sandbox" environment, in which traffic can be safely inspected for malware
- D. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices

Answer: B

Explanation:
The correct answer isCbecause Aruba Central leveragesAI-powered insights and automationto recommend security and access policies that administrators can preview and apply directly. This helps simplify policy management and ensures consistent enforcement without requiring manual configuration for every change.
Relevant extracts from official HPE Aruba Networking documentation:
* "Aruba Central provides AI-powered policy recommendations that reduce configuration complexity and allow IT administrators to

preview and apply them quickly."

* "With automated policy enforcement across wired, wireless, and WAN, Aruba Central simplifies protecting the network by ensuring consistent access control for users and devices."

* "Central's role-based policy recommendations align with Aruba's Zero Trust security framework, minimizing risk while reducing administrative overhead."

* "By integrating AI/ML insights, Aruba Central helps IT move from reactive troubleshooting to proactive security policy enforcement." Why the other options are incorrect:

* AWhile Aruba does integrate with private 5G, this is not the primary way Aruba Central simplifies security.

* BA sandbox environment for malware inspection is not a feature of Aruba Central; this is typically delivered by third-party security integrations.

* DAruba Central providespolicy recommendations, but it does not automatically create and add rules without admin oversight. Admin approval is required for changes, maintaining operational control.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central Security and Policy Automation - Solution Overview

* Aruba ESP Zero Trust Security - Technical White Paper

* Aruba AI-Powered Policy Recommendations - Product Brief

* Aruba Central AIOps and Automation - Deployment Guide

NEW QUESTION # 17

A senior IT manager tells you that she wants network admins to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking APs and switches rely on the Network Analytics Engine (NAE) to automate the onboarding of devices.
- B. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- C. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.
- D. HPE Aruba Networking Central with AI for Networking accelerates IT troubleshooting by providing ML-based, real-time insights, and recommendations.

Answer: D

Explanation:

The correct answer isAbecause Aruba Central with AI for Networking leveragesmachine learning-driven analytics and insightsto automatically identify and resolve network performance issues. This minimizes the time IT teams spend on manual troubleshooting, allowing them to focus on strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central delivers AI-powered insights and prescriptive recommendations that help IT identify and resolve problems faster, reducing troubleshooting time from hours or days to minutes."

* "By applying AI/ML and advanced analytics, Aruba Central proactively detects anomalies and provides root-cause analysis, minimizing downtime and freeing IT resources."

* "AI for IT operations in Aruba Central accelerates troubleshooting with real-time network health insights and automated remediation guidance." Why the other options are incorrect:

* BClearPass is primarily for secure access control and policy enforcement, not network performance monitoring and troubleshooting.

* CThe Network Analytics Engine (NAE) is a built-in feature of Aruba CX switches for custom telemetry and automation, but it is not designed for broad troubleshooting acceleration across the entire network.

* DUXI is a valuable solution for end-user experience monitoring, but it complements rather than replaces AI-driven troubleshooting across the full infrastructure. The senior IT manager's outcome of reducing admin troubleshooting time maps most directly to AI in Aruba Central.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central AI for Networking - Solution Overview

* Aruba ESP (Edge Services Platform) - Technical White Paper

* Aruba AIOps for Centralized IT Operations - Deployment Guide

* Aruba Central AI-Powered Troubleshooting and Root Cause Analysis - Product Brief

NEW QUESTION # 18

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