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## Oracle N16302GC10 Oracle NetSuite ERP Consultant Professional

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## Oracle N16302GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Order to Cash: This section of the exam measures the skills of Order Management Specialists and focuses on the complete order processing cycle in NetSuite. It covers setting up entity records, managing shipping configurations, and configuring invoicing, fulfillment, and revenue recognition processes. The section also includes payment processing and return management, ensuring candidates understand the best practices for order-to-cash operations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Design to Build: This section of the exam measures the skills of Inventory Control Managers and focuses on product and inventory management within NetSuite. It includes identifying appropriate item types, managing assemblies, pricing, and item costing. Candidates must understand how inventory transactions and settings affect costing and how to configure inventory management for optimal business performance.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Record to Report: This section of the exam measures the skills of Financial Analysts and covers how to configure NetSuite features and preferences to meet client-specific reporting and accounting needs. It includes understanding the setup of the chart of accounts, segment usage, and best practices for period-end close. Candidates must know how journal entries, exchange rates, and tax configurations operate within NetSuite to maintain accurate financial reporting.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Data Security: This section of the exam measures skills of Security Administrators and focuses on data access and permission management in NetSuite. It includes understanding the implications of user permissions, recommended practices for creating custom roles, and managing data manipulation in bulk. The emphasis is on protecting system integrity and controlling data visibility across users and departments.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Procure to Pay: This section of the exam measures the skills of Procurement Specialists and covers purchasing and vendor management processes in NetSuite. It includes creating vendor bills, managing payments, configuring returns, and using the Fixed Assets Module. Candidates must determine the right configurations for vendor and procurement workflows to ensure accurate financial processing and reporting.</li></ul>
Topic 6	<ul style="list-style-type: none"><li>Data Strategy: This section of the exam measures the skills of Data Migration Specialists and covers managing data imports, exports, and transformations using CSV tools. It includes troubleshooting data import errors, applying saved mappings, and establishing strategies for historical data migration. Candidates must know how to organize and complete data migration successfully while ensuring data integrity.</li></ul>
Topic 7	<ul style="list-style-type: none"><li>Platform: This section of the exam measures the skills of NetSuite Developers and covers using SuiteFlow and SuiteScript to automate business processes. It includes configuring workflows, using custom fields and forms, implementing advanced PDF layouts, and understanding SuiteBundler. The focus is on customizing and extending NetSuite functionality while following best practices for stable, maintainable configurations.</li></ul>

## Oracle NetSuite ERP Consultant Professional Sample Questions (Q36-Q41):

### NEW QUESTION # 36

A company purchased and received 100 chairs for a conference room. Four of the chairs were the wrong style and must be returned.

What steps are performed after approving the Vendor Return Authorization?

- A. Shipping the Return > Create a Journal Entry
- B. Shipping the Return > Mark Shipped on the Return Authorization
- C. Shipping the Return > Crediting the Return
- D. Shipping the Return > Close Return

**Answer: B**

### NEW QUESTION # 37

Identify the steps for valuing an inventory item using the Standard Cost Costing method?

1. Rollup Standard Costs.
2. Enter Standard Cost at sublist level.
3. Revalue inventory and update Standard Costs.

- A. 1, 3, 2
- B. 3, 1, 2
- C. 2, 1, 3
- D. 2, 3, 1

**Answer: C**

#### NEW QUESTION # 38

A workflow owner would like to stop current and future instances of a workflow from executing. Which option should the owner use?

- A. Inactivate the workflow.
- B. Change the workflow Release Status to Suspended.
- C. Change the workflow Release Status to Not Initiating.
- D. Change the workflow Release Status to Testing.

**Answer: B**

#### NEW QUESTION # 39

A customer has been issued a Return Authorization. One item on the Return Authorization needs to be written off. Which step can be excluded when enabling the Restock checkbox?

- A. Customize the Item Receipt form and mark the Restock field as shown on the sublist.
- B. Customize the Sales Order form to mark the Restock field as shown on the sublist.
- C. Customize the Return Authorization form and link the customized Item Receipt record to it.
- D. Select a write-off account under Accounting Preferences.

**Answer: D**

#### NEW QUESTION # 40

One item on a Return Authorization is damaged and will not be added back into Inventory. Which Accounting PReference: needs to be enabled to process the Return Authorization?

- A. Credit in Advance of Vendor Return
- B. Write-Off Account for Returns
- C. Enforce Minimum Quantity on Return Authorizations
- D. Allow Overage on Item Receipts

**Answer: C**

#### NEW QUESTION # 41

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