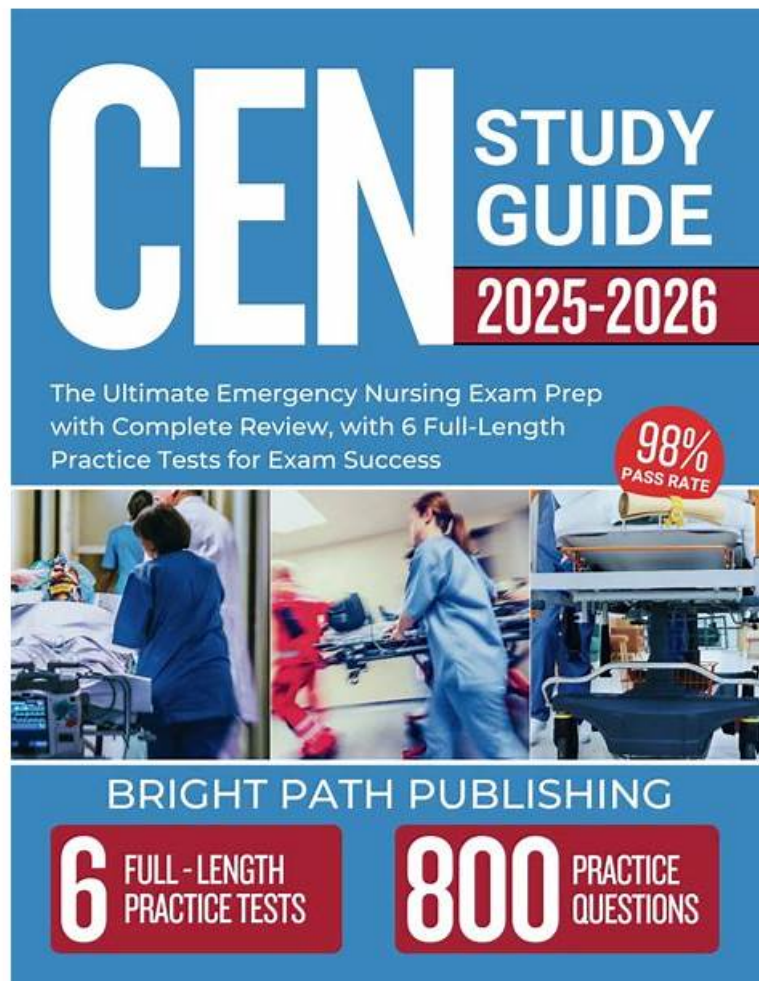# Fast Download Most C_BCBTM_2509 Reliable Questions | Easy To Study and Pass Exam at first attempt & Valid C_BCBTM_2509: SAP Certified Associate - Positioning SAP Business Transformation Management Solutions

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q25-Q30):

NEW QUESTION # 25
What are the benefits of SAP Business Transformation Management solutions?
(Note: There are 2 correct answers to this question.)

- A. They are tools limited to IT landscape analysis and financial reporting.
- B. They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.
- C. They are process mining tools which can help identifying process and IT infrastructure bottlenecks.
- D. They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.

Answer: B,D

Explanation:
SAP Business Transformation Management (BTM) Solutions are comprehensive, cross-functional tools designed to give organizations visibility across business processes, people, and technology - empowering them to manage digital transformation effectively.
"SAP BTM solutions provide end-to-end visibility across processes, people, and applications, helping organizations streamline ERP transformation initiatives." Reference:
Visibility Across the Enterprise (Answer B):
SAP BTM combines the analytical power of SAP Signavio (process intelligence), SAP LeanIX (enterprise architecture), and WalkMe (adoption enablement) to support holistic transformation initiatives.
"BTM solutions provide a unified view of the business and IT landscape, ensuring transparency across processes, systems, and stakeholders." Driving Digital Transformation and Efficiency (Answer C):
These solutions enable companies to improve process performance and IT infrastructure through insight-driven optimization and modernization.
"By enhancing process efficiency and IT infrastructure management, SAP BTM empowers organizations to drive digital transformation with measurable business outcomes." Incorrect Options:
A: BTM solutions go far beyond IT analysis; they connect business, IT, and people perspectives.
D: While process mining is part of the suite (via Signavio), BTM offers much broader transformation management beyond mining alone.
Therefore, the verified answers are:
B: They provide visibility into processes, people, and applications and therefore support our customers in their ERP transformation.
C: They empower organizations to drive digital transformation by enhancing process efficiency and IT infrastructure management.

NEW QUESTION # 26
What roles do SAP Business Transformation Management solutions play in transformation scenarios?
(Note: There are 2 correct answers to this question.)

- A. They analyze as-is processes and IT landscapes only.
- B. They are limited to the operate phase of transformations.
- C. They provide a data-driven approach for Enterprise Observability.
- D. They support change management.

Answer: C,D

Explanation:

SAP Business Transformation Management (BTM) Solutions are designed to guide organizations through the complete transformation lifecycle, from strategy and planning to implementation and adoption. They combine process analysis, enterprise architecture management, and user adoption capabilities through solutions such as SAP Signavio, SAP LeanIX, and WalkMe.

"SAP's Business Transformation Management Solutions deliver an integrated, data-driven foundation that provides visibility, transparency, and governance across all phases of business transformation while supporting organizational change management."

Reference:

Supporting Change Management (Answer B):

A core objective of SAP BTM solutions is to enable and sustain change across people, processes, and technology. Through SAP Signavio's collaborative design tools and WalkMe's adoption capabilities, organizations can manage stakeholder engagement, communication, and behavior alignment effectively.

"BTM Solutions provide tools to manage the human side of transformation, ensuring that employees adapt successfully to new processes and technologies." Providing a Data-Driven Approach for Enterprise Observability (Answer C):

BTM Solutions deliver data-based visibility into business and IT landscapes through SAP LeanIX and SAP Signavio integration. This allows organizations to observe and measure transformation progress, dependencies, and business value using live data.

"SAP BTM Solutions integrate business process intelligence with enterprise architecture management, providing a data-driven approach to enterprise observability for informed transformation decisions." Why Other Options Are Incorrect:

A: Incorrect - BTM Solutions are not limited to the operate phase; they span discover, design, deliver, and run phases of transformation.

D: Incorrect - They analyze both as-is and to-be states to enable continuous improvement and future-state optimization.

Therefore, the verified and correct answers according to SAP BTM documentation are:

B: They support change management.

C: They provide a data-driven approach for Enterprise Observability.

NEW QUESTION # 27

What does WalkMe Discovery help organizations achieve?

- A. Translates all tools into multiple languages automatically
- B. Identifies underutilized tools and compliance risks
- C. Automates training development processes
- D. Enhances employee satisfaction scores by 50%

Answer: B

Explanation:

WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.

"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:

The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.

"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.

"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.

Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

NEW QUESTION # 28

Which use cases are central to SAP LeanIX solutions?

(Note: There are 2 correct answers to this question.)

- A. Technology Risk and Compliance
- B. Blockchain Analytics

- C. Spend Management
- D. Application Portfolio Management

Answer: A,D

Explanation:
SAP LeanIX is primarily focused on providing Enterprise Architecture Management (EAM) and Technology Risk and Compliance (TRC) capabilities, both essential for enabling data-driven transparency and governance in transformation projects.
"Core SAP LeanIX use cases include Application Portfolio Management (APM) and Technology Risk & Compliance (TRC), which help organizations streamline IT landscapes and mitigate risks." Reference:
Application Portfolio Management (Answer B):
SAP LeanIX enables organizations to document, analyze, and optimize their application landscape to ensure efficiency and alignment with business goals.
"The Application Portfolio Management use case helps enterprises assess application value, cost, and redundancy, improving decision-making and IT governance." Technology Risk and Compliance (Answer C):
This feature supports continuous evaluation of IT technology standards and compliance requirements, helping to manage risk exposure and regulatory alignment during transformation.
"Technology Risk and Compliance offers visibility into technology obsolescence, compliance, and cybersecurity risks to support resilient IT operations." Incorrect Options:
A: Spend management belongs to SAP Ariba and SAP Concur, not LeanIX.
D: Blockchain analytics is not a LeanIX function; LeanIX focuses on architecture and compliance, not blockchain technologies.
Verified Correct Answers:
B: Application Portfolio Management
C: Technology Risk and Compliance

NEW QUESTION # 29
What are typical challenges SAP customers face in an ERP transformation?
(Note: There are 3 correct answers to this question.)

- A. Lack of transparency into processes and system landscapes
- B. Alignment between business and IT
- C. Inability to generate financial reports due to a lack of data analytics capabilities
- D. Significant reduction in product quality
- E. Not knowing how and where to start their transformation journey

Answer: A,B,E

Explanation:
According to SAP's Business Transformation Management (BTM²) and SAP Signavio Transformation Framework, the most common ERP transformation challenges are strategic alignment, starting complexity, and lack of visibility across business and IT landscapes.
"Organizations often face difficulties with aligning business and IT, defining where to start transformation efforts, and gaining transparency across processes and systems." Reference:
A - Alignment between Business and IT:
Misalignment leads to inconsistent objectives between operations and technology strategy.
"Achieving alignment between IT capabilities and business goals remains one of the biggest barriers to transformation." B - Not Knowing Where to Start:
Many organizations lack clarity on prioritization and readiness assessment.
"Determining the starting point and sequencing of transformation steps is a recurring challenge in ERP modernization projects." C - Lack of Transparency:
Without visibility into existing processes, companies struggle to identify inefficiencies or dependencies.
"Insufficient transparency across processes and system landscapes hinders effective transformation planning and execution." Incorrect Options:
D: Financial reporting challenges are typically ERP operational issues, not transformation barriers.
E: Product quality reduction is not a standard ERP transformation issue.
Verified Correct Answers: A, B, and C.

NEW QUESTION # 30
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