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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18
When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Collection and update of dispute case information
- B. Intelligent collections management
- C. Automated release of supplier invoice upon customer payment
- D. Mass update of journal entry details without impacting financial postings

Answer: A,B

NEW QUESTION # 19
Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities
- B. Enforcing uniform travel policies that apply to all employees, regardless of their role
- C. Prioritizing the frequent traveler's preferences
- D. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions

Answer: A

NEW QUESTION # 20
What are the key benefits of using the SAP Fieldglass Analytics Add-on? Note: There are 3 correct answers to this question.

- A. Interactive dashboards
- B. Replaces the need for standard reporting
- C. Benchmarking KPIs
- D. Access to real-time data
- E. Automates report creation

Answer: A,C,D

NEW QUESTION # 21

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- A. Isolation of spend data across different departments
- B. Enhanced focus on non-PO invoices
- C. Tracking of supplier performance
- D. Automation of procurement processes from sourcing to payment

Answer: D

NEW QUESTION # 22

How does SAP Fieldglass enable businesses to enhance visibility and compliance? Note: There are 2 correct answers to this question.

- A. With dedicated compliance management tools
- B. By supporting diverse contingent labor requirements
- C. Through automated procure-to-pay processes
- D. By providing real-time analytics

Answer: A,D

NEW QUESTION # 23

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