

# Salesforce-Certified-Administrator Pdf Format & Salesforce-Certified-Administrator Valid Exam Format



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## Salesforce Certified Administrator Sample Questions (Q209-Q214):

### NEW QUESTION # 209

Sales reps at Northern Trail Outfitters have asked for a way to change the Probability field value of their Opportunities. What should an administrator suggest to meet this request?

- A. Configure Forecasting support.
- B. Define a new Stage picklist value.
- **C. Make the field editable on page layouts**
- D. Create a custom field on Opportunity.

**Answer: C**

### NEW QUESTION # 210

The administrator at Clod Kicks updated the custom object Event to include a lookup field to the primary contact for the event. When running an event report, They want to reference fields from the associated contact record. What should the administrator do to pull contact fields into the Custom report?

- A. Use a dashboard with filters to show Event and Contact data as requested.
- B. Configure formula fields on event to populate contact information
- **C. Edit the custom Event report type and add fields related via lookup.**
- D. Create a new report type with event as the primary object and Contact as a related object.

**Answer: C**

Explanation:

Explanation

Report type is a tool that can be used to pull contact fields into the custom report for Event. Report type defines the set of records and fields available to a report based on the relationships between a primary object and its related objects. To edit the custom Event report type and add fields related via lookup, go to Setup > Report Types and select the Event report type. Then click Edit Layout and drag the fields from the Contact object to the layout.

References: [https://help.salesforce.com/s/articleView?id=sf.reports\\_builder\\_create\\_report\\_type.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_builder_create_report_type.htm&type=5)

### NEW QUESTION # 211

An administrator gets a rush request from Human Resources to remove a user's access to Salesforce Immediately. The user is part of a hierarchy field called Direct Manager. What should the administrator do to fulfil the request?

- A. Change the user's profile to read-only while removing them from being referenced in the Direct Manager Field.
- **B. Freeze the user to prevent them from logging in while removing them from being referenced in the Direct Manager field.**
- C. Deactivate the user and delete any records where they are referenced in the Direct Manager field.
- D. Delete the user and leave all records where they are referenced in the Direct Manager Field without changes.

**Answer: B**

Explanation:

Explanation

Freezing a user is a way to temporarily prevent them from logging in to Salesforce without deactivating their user record. This is useful when you need to perform some cleanup tasks before deactivating a user, such as removing them from being referenced in a hierarchy field like Direct Manager. References:

[https://help.salesforce.com/s/articleView?id=sf.users\\_freeze.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.users_freeze.htm&type=5)

### NEW QUESTION # 212

Dream house realty needs to use consistent picklist values in the category field on accounts and cases, with values respective to record types.

Choose 2 options

- **A. Custom picklist**
- **B. Global picklist**
- C. Dependent picklist

- D. Multi-select picklist

**Answer: A,B**

### NEW QUESTION # 213

The DreamHouse Realty team has a master-detail relationship set up with open house as the parent object and visitors as the child object.

What type of field should the administrator add to the open house object to track number of visitors?

- A. Indirect lookup
- B. Cross-object formula field
- C. Multi-select Picklist
- **D. Roll-up Summary.**

**Answer: D**

Explanation:

Explanation

A roll-up summary field is a type of field that calculates values from related records, such as the count of child records or the sum of a field on child records. In this case, the administrator can add a roll-up summary field to the open house object to track the number of visitors by counting the child records on the visitors object.

References: [https://help.salesforce.com/s/articleView?id=sf.fields\\_about\\_roll\\_up\\_summary\\_fields.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5)

### NEW QUESTION # 214

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