Salesforce Arch-301證照指南，Arch-301題庫最新資訊

我們Testpdf提供下載的Salesforce的Arch-301的問題範例，使你購買無風險的過程，這是一個使用版的練習題，讓你看得到介面的友好，問題的品質，以及在你決定購買之前的價值，我們有信心，我們Testpdf Salesforce的Arch-301的樣品足以定性，成為讓你滿意的產品。為了保證你的權益，Testpdf承諾一次不過，將退還購買費用。我們的目的是不僅僅使你通過IT考試，更希望你能成為一名真正的IT認證專家，為你的求職增加砝碼，獲得與自身技術水準相符的技術崗位，輕鬆的跨入IT白領階層獲取高薪。

什麼是Testpdf Salesforce的Arch-301考試認證培訓資料？網上有很多網站提供Testpdf Salesforce的Arch-301考試培訓資源，我們Testpdf為你提供最實際的資料，我們Testpdf專業的人才隊伍，認證專家，技術人員，以及全面的語言大師總是在研究最新的Salesforce的Arch-301考試，因此，真正相通過Salesforce的Arch-301考試認證，就請登錄Testpdf網站，它會讓你靠近你成功的曙光，一步一步進入你的夢想天堂。

>> Salesforce Arch-301證照指南 <<

Salesforce Arch-301證照指南：Salesforce Certified B2B Solution Architect 和最新的Salesforce認證培訓

Salesforce的Arch-301考試認證，Testpdf是當前最新Salesforce的Arch-301考試認證和考題準備問題提供認證的候選人中的佼佼者，我們資源不斷被修訂和更新，具有緊密的相關性和緊密性，今天你準備Salesforce的Arch-301認證，你將要選擇你要開始的訓練，而且要通過你下一次的考題，由於我們大部分考題是每月更新一次，你將得到最好的資源與市場的新鮮品質和可靠性的保證。

最新的 Architect Exams Arch-301 免費考試真題 (Q12-Q17):

問題 #12

Universal Containers (UC) u selling containers globally via distributorsand is experiencing significant double- digit growth year-over-year. UC uses a centralized ERP system that holds the financial information of the distributors. The ERP system is siloed but offers connectivity via APIs. The account managers need to referencethe financial information stored in the ERP while approving an order of a distributor inside Salesforce. The financial information of a distributor may change ad-hoc during the day in the ERP system and account managers need the latest data in front of them.

What should a Solution Architect recommend while designing an integrated, scalable solution to meet UC's needs?

- A. Schedule a MuleSoft batch job to retrieve financial information from the ERP every night and store it inside Salesforce for quick access.
- B. Use the scheduled dataloader to extract the financial information every night from the ERP and save it inside Salesforce.
- C. Retrieve the financial information on-demand from the ERP via API and display the information as read-only using a lightning component.
- D. Use Change Data Capture to update the changes on the financial information inside Salesforce m near- real time.

答案：C

解題說明：

* Salesforce integration patterns are strategies for common integration scenarios between Salesforce and other systems1.

* The five most common Salesforce integration patterns are: Migration, Broadcast, Aggregation, Bi- directional synchronization, Correlation23.
* The financial information of a distributor is an example of data virtualization, which is a type of correlation pattern4.
* Data virtualization involvesretrieving data on-demand from a remote system via API and displaying it as read-only using a lightning component4.

問題 #13

Universal Containers (UC) is about to undergo its first release of its digital transformation initiative across clouds like Sales Cloud, B2B Commerce, Marketing Cloud Account Engagement, Experience Cloud, and MuleSoft. UC recently developed its Center of Excellence (CoE) model and is working on how to make sure its developers and administrators can go through a continuous release cycle. The product owner would like to make sure no work is overridden in sandboxes or production.
What is the first thing a Solution Architect should recommend within UC's DevOps setup?

- A. Make sure the developers all have access to the CLI so that they can package andpush their changes to the next environment.
- B. Appoint a release manager who will set up the required environments and automated deployments in tandem with a source control based development process.
- C. Appoint a release manager who will keep track of all changes made and which changes have been deployed to the QA, SIT, and UAT environments as part of the sprint.
- D. Set up a source control based development process that's understood and followed by administrators and developers.

答案：D

解題說明：
Salesforce DevOpsis a set of practices designed to help teams build, test, and release software faster and more reliably. It stems from the need to combine the responsibilities of both software development teams ('Dev') and operations teams ('Ops').
Salesforce DevOps Center is a new feature that enables admins and developers to manage releases and collaborate on a single set of configuration and code using an elegant point-and-click interface. It also integrates with version control, automates workflows, and releases withconfidence using CI tools and the Metadata API.
Therefore, a Solution Architect should recommend setting up a source control based development process that' s understood and followed by administrators and developers. This way, UC can ensure that no work isoverridden in sandboxes or production, as well as improve teamcollaboration, code quality, and deployment speed.
https://www.salesforceben.com/salesforce-devops/

問題 #14

Northern Trail Outfitters (NTO) has a requirement to implement an Experience Cloud solution to allow its partners to log and view cases they have submitted, as well as track their opportunities. As part of the solution, NTO wants to be able to createdashboards that its partners can view within the community.
Which Experience Cloud license should the Solution Architect recommend?

- A. Customer Community Plus license
- B. Partner Community license
- C. Sales Cloud license
- D. Service Cloud license

答案：B

解題說明：
The Solution Architect should recommend a Partner Community license for this requirement. This license is designed for external partners and allows them to access and interact with Salesforce data and features, including submitting and viewing cases and tracking opportunities. Additionally, the Partner Community license includes the ability to create and view dashboards within the community.
https://help.salesforce.com/s/articleView?id=users_license_types_communities.
htm&language=en_US&type=5
For partners to log and view cases as well as track opportunities, and view dashboards within the community, the Partner Community license is the appropriate choice. This license is designed for partner relationships and provides the necessary access to Salesforce objects and functionality needed for these tasks. Salesforce's licensing guide outlines the features available with the Partner Community license, supporting this recommendation.

The Northern Trail Outfitters (NTO) sales department currently uses Sales Cloud for its Sales team. The management team decided that the Sales team needs to start creating quotes based on the input from the finance department. NTO would like to implement quotes, contracted pricing, and invoicing for its customers.

Invoicing will be done based on an agreed billing cycle. The finance department would like to see a report on the invoices sent and track the details of the payments received. NTO also has a need for partners to be able to self-service their pipeline and quoting through a portal.

NTO's internal team decided to use Revenue Cloud and Experience Cloud as its solution.

What should a Solution Architect recommend as NTO begins its implementation?

- A. Select an AppExchange product focused on contract lifecycle management.
- B. Advise the client to start with Experience Cloud.
- C. Develop an architectural plan to incorporate Revenue Cloud and Experience Cloud.
- D. Advise the client that Revenue Cloud is the starting point.

答案：C

解題說明：

Revenue Cloud is a product suite that enables businesses to streamline their revenue processes, such as quoting, contracting, billing, and invoicing. It also allows businesses to create new revenue streams and improve revenue efficiency.

Experience Cloud is a digital experience platform that allows businesses to create personalized and connected sites and portals for their customers, partners, and employees. It also enables businesses to leverage their CRM data in Salesforce and integrate with other services.

implementing Revenue Cloud and Experience Cloud can provide many benefits for businesses, such as faster and easier buying process, better visibility of revenue performance, increased customer satisfaction and loyalty, and enhanced partner collaboration. Therefore, a Solution Architect should recommend developing an architectural plan to incorporate Revenue Cloud and Experience Cloud for NTO's implementation. This way, NTO can leverage both products' capabilities to meet its needs for quotes, contracted pricing, invoicing, reporting, payments tracking, and partner self-service.

https://www.salesforce.com/products/cpq/overview/

https://www.salesforce.com/news/stories/introducing-revenue-cloud/

Universal Containers (UC) currently utilizes Sales Cloud and ExperienceCloud for its customers. For the next phase in its digital transformation, UC would like to enable its vast dealer network with the kinds of tools its direct Sales teams are currently using. UC is considering Partner Communities (PRM) on Experience Cloud.

UC's concern at the moment is making sure that its dealer network only gets access to the opportunities they themselves bring to UC or that UC submits to the dealer to close. This is a concern for the VP of direct sales who has issues with bringing PRM in at all.

What is the initial suggestion a Solution Architect should provide to make Partner Communities work for UC?

- A. Utilize the external sharing model to differentiate the sharing models between Internal Sales users and External Communities users.
- B. Create public groups of partner companies and users at dealers, and share the opportunities using sharing rules.
- C. Utilize the same sharing model within the Partner Community that customers are currently using within the Customer Community.
- D. Create two account lookups on the opportunity, one for dealer and one for partner company, and create sharing rules to share the records.

答案：A

解題說明：

For Universal Containers to ensure that its dealer network only accesses relevant opportunities, the external sharing model in Salesforce Experience Cloud offers a tailored solution. This model allows for distinct sharing settings between internal and external users, enabling granular control over data accessibility. By leveraging this model, UC can configure sharing rules and access levels specific to Partner Community users, ensuring dealers only see opportunities they are directly involved with. This approach addresses the VP of direct sales' concerns by safeguarding internal opportunity visibility while effectively enabling dealers through PRM capabilities. Salesforce's documentation on sharing models and communities best practices underscores the importance of utilizing external sharing models to maintain data security and integrity in collaborative environments like Partner Communities.

問題 #17

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Arch-301題庫最新資訊：https://www.testpdf.net/Arch-301.html

我們確保為客戶提供高品質的Salesforce Arch-301考古題資料，這是我們聘請行業中最資深的專家經過整理而來，保證大家的考試高通過率，Testpdf是可以承諾您能100%通過你第一次參加的Salesforce Arch-301 認證考試，不管您想參加Arch-301認證的哪個考試，我們的Arch-301認證參考資料都可以給您帶來很大的幫助，能使Testpdf Arch-301題庫最新資訊在這麼多同行中脫穎而出的原因是我們有相當準確確命中考題的考試練習題和答案以及可以對考試練習題和答案迅速的更新，我一開始認為學習和理解Arch-301課本知識才是最重要的，然後記錄了很多的理解筆記，還有一些Arch-301相關的概念性知識，經常會拿出來看一看，Testpdf能夠幫你簡單地通過Salesforce Arch-301認證考試。

這怎麼可能呢，陳玄策惱怒道，覺得蘇玄太不上道，我們確保為客戶提供高品質的Salesforce Arch-301考古題資料，這是我們聘請行業中最資深的專家經過整理而來，保證大家的考試高通過率，Testpdf是可以承諾您能100%通過你第一次參加的Salesforce Arch-301 認證考試。

最新下載的Arch-301證照指南，幫助妳輕松通過Arch-301考試

不管您想參加Arch-301認證的哪個考試，我們的Arch-301認證參考資料都可以給您帶來很大的幫助，能使Testpdf在這麼多同行中脫穎而出的原因是我們有相當準確確命中考題的考試練習題和答案以及可以對考試練習題和答案迅速的更新。

我一開始認為學習和理解Arch-301課本知識才是最重要的，然後記錄了很多的理解筆記，還有一些Arch-301相關的概念性知識，經常會拿出來看一看。

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