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## Construction Specifications Institute Construction Documents Technologist Sample Questions (Q76-Q81):

NEW QUESTION # 76

What four considerations are included in site selection programming?

- **A. Function, form, economy, time**
- B. Purpose, shape, cost, schedule
- C. Goal, condition, budget, calendar
- D. Use, space, funds, date

**Answer: A**

#### NEW QUESTION # 77

What requirement is set by authority, custom, or general consensus that is also an established accepted criterion?

- A. Building code
- **B. Reference standard**
- C. Specification master
- D. Quality control standard

**Answer: B**

Explanation:

CSI's terminology for specifications includes the concept of a "reference standard", which is:

- \* A requirement established by a recognized authority, by custom, or by general consensus.
- \* An accepted criterion used to define properties, performance, or methods for materials, products, or workmanship (e.g., ASTM, ANSI, ACI, AISC, UL).
- \* Cited in specifications so that, instead of repeating technical details, the spec simply references the named standard.

This is exactly the definition implied by the phrase "requirement set by authority, custom, or general consensus that is also an established accepted criterion." That is the CSI definition of a standard, and in specification-writing context, specifically a reference standard. Hence the correct choice is C.

Why not the others:

- \* A. Building code - A building code is a legal document adopted by public authority and enforced by the authority having jurisdiction; it is one type of regulatory document but not the generic term used in CSI for "established accepted criterion" used as a reference in specs.
- \* B. Quality control standard - Quality control is a process; standards may be used within QC, but "quality control standard" is not the CSI term that matches this specific definition.
- \* D. Specification master - CSI refers to master guide specifications or master specifications, but this is a spec-writing resource, not the formal term for a requirement established by authority or consensus.

CSI-aligned references (no URLs):

- \* CSI Construction Specifications Practice Guide - explanations of standards and reference standard method of specifying.
- \* CSI CDT Body of Knowledge - definitions of "standard" and "reference standard" in the context of specifications.

#### NEW QUESTION # 78

Which Uniform Drawing System (UDS) symbol would be used in a plan view drawing and directs the user to an elevation view?

□

- A. Option B
- **B. Option C**
- C. Option A
- D. Option D

**Answer: B**

#### NEW QUESTION # 79

When do negotiations take the place of bidding?

- A. When the contractor has defaulted on insurance premiums.
- **B. When the owner and contractor have established a level of trust.**
- C. When a publicly funded project's lowest bid exceeds the budget.
- D. When exact quantities of work cannot be determined.

**Answer: B**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract (CSI-based)

CSI distinguishes between competitive bidding and negotiated procurement:

\* Competitive bidding: multiple contractors submit sealed bids based on a complete set of contract documents. Award is usually based primarily on lowest responsive, responsible bid, especially in public work.

\* Negotiated procurement (negotiated contract): the owner selects one contractor (sometimes a small shortlist) and negotiates price, scope, and terms directly rather than relying on competitive bidding.

CSI notes that negotiated contracts are most often used in the private sector, where owners:

\* Have ongoing relationships with certain contractors,

\* Value qualifications, performance history, and trust,

\* May have complex or fast-track projects where early contractor involvement is desired.

Thus, negotiations typically take the place of bidding when there is a pre-existing relationship and trust between the owner and contractor and the owner chooses to negotiate rather than seek competitive bids. That aligns directly with Option D.

Why the other options are incorrect:

\* A. When exact quantities of work cannot be determined. When quantities are uncertain, a unit-price contract or allowances may be used, but the contractor may still be selected by competitive bidding.

Uncertain quantities do not by themselves require a negotiated contract.

\* B. When a publicly funded project's lowest bid exceeds the budget. For public work, procurement is usually governed by statute. If bids exceed the budget, the typical actions are rebidding, revising scope, or obtaining additional funding—not simply switching to negotiation with one bidder.

\* C. When the contractor has defaulted on insurance premiums. Insurance problems are a responsibility/qualification issue, not a reason for negotiation to replace bidding. In fact, such a contractor may be deemed not responsible, and thus ineligible for award.

Key CSI References (titles only):

\* CSI Project Delivery Practice Guide - sections on Procurement, Competitive Bidding vs. Negotiated Contracts.

\* CSI Construction Specifications Practice Guide - discussions of procurement methods and contract award.

\* CSI CDT Body of Knowledge - "Bidding and Negotiation" and "Owner's Selection of Contractor."

**NEW QUESTION # 80**

When a public works project utilizes design-bid-build, which option would NOT minimize the risk of bid shopping?

- A. The bidder can ask the subcontractor to reevaluate their prices to find a lower price after the subcontractor has submitted their price.
- B. The subcontractor can withhold their prices from the bidder until the final moments before the deadline.
- C. The architect/engineer/owner team can consider bid listing and bid depository provisions.
- D. Require bidders to provide a list of their intended subcontractors along with their bid.

**Answer: A**

Explanation:

Within the CSI / CDT framework, bid shopping is the practice of a prime bidder (typically a general contractor) using one subcontractor's price to pressure that subcontractor or competitors into lowering their price after bids have been received. CSI treats this as an unethical and undesirable practice that increases risk and undermines fair competition in the procurement process.

Practices that help minimize bid shopping include:

\* Bid listing and bid depository provisions (Option A): Some public agencies require that the general contractor list major subcontractors with the bid or use a bid depository system. These mechanisms are intended specifically to discourage bid shopping by locking in the subcontractors named at bid time and making the process more transparent.

\* Requiring bidders to provide a list of intended subcontractors with their bid (Option B): This is another form of sub-bid listing. By compelling the prime bidder to identify subcontractors at bid submission, it restricts their ability to shop sub-bids afterward, thereby minimizing the risk of bid shopping.

\* Subcontractors withholding their prices until close to bid time (Option C): While not ideal from a coordination standpoint, this is a common subcontractor strategy in a competitive environment to reduce the time window during which a prime contractor can use their number to shop for a lower price.

This can mitigate bid shopping risk from the subcontractor's perspective.

By contrast:

\* D. The bidder can ask the subcontractor to reevaluate their prices to find a lower price after the subcontractor has submitted their price. This is essentially a description of bid shopping behavior.

Asking a subcontractor to "re-evaluate" to get a lower price after their number has been used to compile the bid (especially when using other subs' prices as leverage) is exactly what public procurement provisions try to prevent. This does not minimize the risk of

bid shopping; it is bid shopping.

Therefore, the only option that clearly does not reduce or prevent bid shopping is D.

Relevant CSI-aligned references (no URLs):

\* CSI Project Delivery Practice Guide - Procurement and Bidding chapters (discussion of competitive bidding ethics and bid shopping).

\* CSI CDT Body of Knowledge - Procurement and bidding procedures and ethical practices in public work.

## NEW QUESTION # 81

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