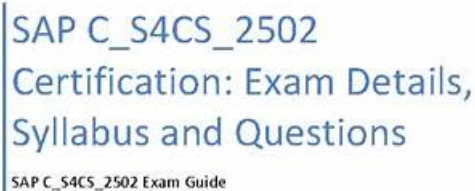


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 2	Extensibility and Integration
Topic 3	- Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S 4HANA Cloud Public Edition.

Topic 4	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 5	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 6	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q65-Q70):

NEW QUESTION # 65

What have SAP S/4HANA Cloud Business Workflows been designed for? Note: There are 3 correct answers to this question.

- A. To create standard procedures from SAP Signavio Process Navigator
- B. To create complex, repeated work processes with iterative cycles
- C. To create business processes with a high number of people involved in a pre-defined sequence
- D. To create cross-product workflow procedures
- E. To create very simple release or approval procedures

Answer: A,B,C

NEW QUESTION # 66

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied?

- A. Plant
- B. Company code
- C. Sales organization
- D. Storage location

Answer: A

NEW QUESTION # 67

What does Convergent Billing allow you to combine in a unique invoice?

- A. Billing due for sales orders
- B. Billing due for credit notes
- C. Billing due for SD documents
- D. Billing due for sales documents

Answer: C

NEW QUESTION # 68

Which information must you enter manually in the invoice correction process?

- A. Billing block
- B. Return reason
- C. Billing plan
- D. Order reason

Answer: D

NEW QUESTION # 69

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Payment terms
- B. Shipping point
- C. Ship-to party
- D. Plant

Answer: B,C

NEW QUESTION # 70

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