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The benefits of passing the Salesforce Consumer Goods Cloud Accredited Professional Certification Exam are numerous. It validates the candidate's expertise in Salesforce's solutions for the consumer goods industry, which can lead to better job opportunities and higher salaries. It also demonstrates the candidate's commitment to professional development and continuous learning.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q50-Q55):

NEW QUESTION # 50
Which three statements are Correct about Store Products?

- A. Store Products drive the order capture functionality.
- B. Store products are required for Promotion check task to work
- C. Store Products are required for Inventory Check Task to work
- D. Store Products are required to search and scan functionality in the Inventory Check Task
- E. Store Products are automatically When shipment related tasks are completed

Answer: A,C,D

NEW QUESTION # 51
A Field Rep is having challenges measuring their share-of-shelf due to a recent change in packaging to a competitor's product, which makes their products look almost identical. When using Einstein, the competitor's product was marked incorrectly as the rep's product. What should the rep do to prevent this from happening in the future?

- A. Cancel the task and perform the planogram check manually.
- B. Turn the competitor's products around and re-perform the check.
- C. Contact the manager to create a new planogram.
- D. Edit product tags.

Answer: D

Explanation:
To prevent Einstein from marking the competitor's product incorrectly as their own product when measuring their share-of-shelf, the field rep should edit product tags. Product tags are labels that identify and count products in an image using Einstein Vision. Einstein Vision is a feature that uses artificial intelligence to detect and count objects in an image. By editing product tags, the field rep can correct any errors or inaccuracies in the object detection process and ensure that their own products and their competitor's products are tagged correctly. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 52
Which permission set allows end-users to leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud?

- A. Retail Execution Lightning Plus
- B. Action Plans
- C. Lightning Direct Store Delivery
- D. Tableau CRM Plus Admin
- E. Tableau CRM Plus User

Answer: A

Explanation:
The Retail Execution Lightning Plus permission set enables end-users to access and leverage the Einstein Visit Recommendation feature in Consumer Goods Cloud, enhancing visit planning and optimization.

NEW QUESTION # 53
Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Change the Action Plan Type Delivery
- B. Assign the Action Plans permission set to the Sales Manager .
- C. Assign the Lightning Direct store Delivery permissions set to the user
- D. Create an action plan template with a Delivery Task and assign it to a Visit
- E. Define Assessment Indicator Definitions for Delivery task

Answer: B,C,D

Explanation:
To allow Sales Managers to create and assign delivery tasks to deliver, the following setup steps should be configured:
Create an action plan template with a Delivery Task and assign it to a Visit. A Delivery Task is a type of action plan task that allows a field rep to deliver products to a retail store. A Visit is a scheduled or unscheduled interaction between a field rep and a retail store.
Assign the Lightning Direct store Delivery permissions set to the user. This permissions set grants access to the delivery task functionality and related objects, such as product transfers and shipments.
Assign the Action Plans permission set to the Sales Manager. This permissions set grants access to the action plan functionality and related objects, such as action plan templates, action plan tasks, and assessments. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 54
Which two levels can promotions be defined within the Consumer Goods Cloud?

- A. Retail Store Group
- B. Retail Store
- C. Account
- D. Product
- E. Product Category

Answer: D,E

NEW QUESTION # 55
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