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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 2	<ul style="list-style-type: none">• Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.
Topic 3	<ul style="list-style-type: none">• User Experience and Customization: This section emphasizes leveraging Salesforce's Lightning UI to enhance user experiences. The Salesforce Order Management Administrator Consultant will customize experiences for users and managers through tools like the Lightning Page Editor, Report Builder, and out-of-the-box components. Success in this area ensures optimized workflows and improved operational efficiency.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

What are two reasons an admin should choose an Event over a Trigger when it comes to building out a solution?

- A. Events do not participate in a transaction scope
- B. Events cannot be subscribed to in a batch for bulk operations
- C. Event order is not guaranteed within a topic
- D. Events are asynchronous

Answer: A,D

Explanation:

Two reasons an admin should choose an Event over a Trigger when it comes to building out a solution are:

Events are asynchronous. This means that events are processed in the background, without blocking the main execution thread. This can improve the performance and user experience of the solution, as well as avoid governor limits and timeouts.

Events do not participate in a transaction scope. This means that events are independent of the transaction that publishes them, and they do not affect the rollback or commit behavior of the transaction. This can avoid unwanted side effects and errors in the solution, as well as decouple the logic from the data.

Verified References: https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_intro.htm https://developer.salesforce.com/docs/atlas.en-us.platform_events.meta/platform_events/platform_events_considerations.htm

NEW QUESTION # 27

How can an administrator synchronize licenses from the production org when preparing a sandbox for development?

- A. Run the Match Production Licenses to Sandbox without a Refresh tool in Setup
- B. Import a Change Set
- C. Export a Change Set
- D. Use a custom shell script

Answer: A

Explanation:

The best way for an administrator to synchronize licenses from the production org when preparing a sandbox for development is to run the Match Production Licenses to Sandbox without a Refresh tool in Setup. This tool allows administrators to match their sandbox licenses with their production licenses without refreshing their sandbox. This way, the administrator can ensure that the sandbox has the same number and type of licenses as the production org, and avoid any license-related issues when developing or testing in the sandbox. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.data_sandbox_licenses.htm&type=5

NEW QUESTION # 28

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Reassignment
- B. Preset
- C. Assignment
- D. Reset

Answer: C

Explanation:

The design element in Flow that allows the admin to reset some variables at the beginning of each loop iteration is Assignment. An Assignment element lets the admin assign new values to one or more variables or sObject fields in a flow. The admin can use an Assignment element before a Loop element to initialize the variables that are used in the loop, and then use another Assignment element inside the loop to reset the variables for each iteration. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_assignment.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_loop.htm&type=5

NEW QUESTION # 29

A company's Salesforce org has high-scale orders enabled. During a flash sale, a customer service representative needs to service an order but it shows as a Pending Order Summary in Salesforce.

What should the customer service representative do?

- A. Use the Create Order Summary action on the Order records actions menu
- B. Import the Order from the associated Account page
- C. The customer service representative has to wait until the Order Summary is created
- D. Manually create the Order Summary record

Answer: C

Explanation:

The best thing for the customer service representative to do in this situation is to wait until the Order Summary is created. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary is created after an order is ingested into Order Management, and it triggers various flows and processes for order fulfillment and payment processing. A Pending Order Summary is a temporary record that indicates that an order has been received but not yet processed by Order Management. A customer service representative cannot service an order until it has an Order Summary record. Verified References:https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 30

What two steps are required to add an item to the Actions & Recommendations panel on the Order Summary record page?

- A. Drag the Actions & Recommendations component on the page
- B. Make a new Lightning Record Page
- C. Create a new sub-flow
- D. Create a New Deployment

Answer: A,C

Explanation:

Explanation

Two steps that are required to add an item to the Actions & Recommendations panel on the Order Summary record page are: Drag the Actions & Recommendations component on the page. The Actions & Recommendations component is a standard component that displays actions and recommendations based on business logic for records in Lightning Experience or Salesforce mobile app. The administrator can use the Lightning App Builder to drag and drop the Actions & Recommendations component onto the Order Summary record page layout.

Create a new sub-flow. A sub-flow is a type of flow that can be invoked by another flow as an element.

A sub-flow can contain logic and actions that are specific to a certain scenario or use case, such as order fulfillment or payment processing. The administrator can use Flow Builder to create a new sub-flow that defines the actions and recommendations for Order Summaries, and then add it to the Actions & Recommendations component on the record page.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.om_actions_recommendations.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_subflow.htm&type=5

NEW QUESTION # 31

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