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Salesforce Certified Platform Sharing and Visibility Architect Sample Questions (Q10-Q15):

NEW QUESTION # 10

Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- **A. Create 2 criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.**

- B. Update the Retail Sales profile to grant access to Person Account record type.
- C. Create an owner-based sharing rule on AccountContactRelation to grant access to all account contact roles records owned by retail sales reps.

Answer: A

NEW QUESTION # 11

Universal Containers is planning to pilot a new application to a small set of sales reps.

What is the optimal way to grant only those sales reps access to the new functionality, while hiding the legacy functionality?

- A. Create a permission set to grant access to the new functionality and hide the old functionality.
- B. Revoke access to legacy functions in the Sales Rep profile and create a permission set for the new functionality.
- C. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.

Answer: C

NEW QUESTION # 12

Universal Containers (UC) has a partner community for its 200 distributors.

UC customer accounts are assigned an individual distributor. The organization-wide default setting for the custom Delivery object is Private.

How should an architect advise UC to grant all users at a distributor access to delivery records for all customers assigned to a particular distributor?

- A. Create a Sharing Set for the Distributor profile to grant access to the Delivery object.
- B. Create a criteria based sharing rule that shares delivery records matching a distributor to the Distributor role in the Role Hierarchy.
- C. Create 2 criteria-based sharing rule that shares delivery records matching the Distributor to users of a Public Group created for the distributor.

Answer: A

NEW QUESTION # 13

Universal Containers (UC) requested that branch managers and UC branch staff should only see customers and related information in their geographic location.

Which options should be used together to achieve the requirements?

- A. Configure organization-wide defaults of the Account object and create sharing rules.
- B. Configure Role Hierarchy and create sharing rules.
- C. Create the Account Team and add branch manager team members, and configure organization-wide defaults of the Account object.

Answer: A

NEW QUESTION # 14

Universal Containers uses the standard Case object to track various support requests sent to servicing agents. Currently, the Case object has more than 400 fields. Eight different types of case processes have been established, each with a unique combination of statuses. The Director of Customer Service wants to ensure that servicing agents see only the required information specific to the case type they are addressing.

Which option is recommended to implement this requirement?

- A. Use a custom LWC to override the View action of the Case object, and a Custom Metadata Type to define the relevant fields per case type.
- B. Use Dynamic Forms with different field sections representing the relevant fields per case type, and control visibility of sections by Case Record Type value.
- C. Use different Page Layouts per case type, each representing the relevant fields per case type.

Answer: B

NEW QUESTION # 15

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