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GInI Certified Innovation Professional (CInP) Sample Questions (Q151-Q156):

NEW QUESTION # 151

"_____ are team sprints organized to build something entirely new in a highly-compressed timeframe, producing highly useful outcomes often in record time, which in turn become inputs for the Innovation Funnel to consider carrying further." Select one

correct answer from the list:

- **A. Hackathons**
- B. Design Sprints
- C. Flash Builds
- D. Innovation Jams

Answer: A

NEW QUESTION # 152

Context in the GIMI Breakthrough Innovation Method (the first step) gives a team ____ toward a particular outcome.

- A. An inner goal to concentrate on and an outer bounds to stay clear of.
- B. A clear sense of purpose to drive toward, and no boundaries to worry about - so that they achieve maximum creativity.
- **C. A clear center point to focus on and boundaries in which to channel their efforts.**
- D. A head start in coming up with breakthrough solutions.

Answer: C

Explanation:

In the GIMI Breakthrough Innovation Method, the first step is crucial in providing a clear center point to focus on and establishing boundaries in which the team can focus their efforts. By setting clear parameters and a focal point, this approach ensures that the team's creative energy is channeled effectively toward a specific, well-defined outcome. Rather than allowing unrestricted exploration, which may lead to scattered efforts, the method emphasizes the importance of focus within a structured framework. This provides a sense of direction and purpose, which is fundamental for successful innovation. The boundaries prevent the team from veering off course and help maintain focus on the desired goal. Such a structured approach, balancing both focus and creativity within defined limits, is essential in ensuring productive and meaningful innovation efforts. The Innovation Professional (CInP) curriculum highlights the importance of setting context and clear parameters to drive focused innovation and creativity, which is critical in producing actionable, breakthrough outcomes.

NEW QUESTION # 153

The fourth step for projects in the Mid Zone is for teams to develop a sound business case for the opportunity.

This is important because it will be used for the business' highly-critical decision on whether or not to make the major investment required to continue moving the project forward toward development and commercialization.

Select one correct answer from the list:

- **A. Continue moving the project forward toward development and commercialization**
- B. Market this new innovation at such a level that no one can ignore it
- C. Pivot the entire business around this new innovation
- D. Build a new facility to produce this new innovation

Answer: A

Explanation:

GInI's CInP Handbook outlines the Mid Zone's fourth step as the creation of a "sound business case," a detailed document that justifies advancing an innovation project into the Back End—where development and commercialization occur. This step is critical because it precedes a go/no-go decision gate, determining if the business will invest heavily in bringing the innovation to market. The business case must include financial models (e.g., cost-benefit analysis), strategic rationale (e.g., market demand), and risk assessments, providing a holistic view to secure approval. Option A, "market this new innovation," is a Back End activity, not the decision's focus. Option B, "build a new facility," is a specific operational choice post-approval, not the general intent. Option D, "pivot the entire business," is an extreme strategic shift far beyond most project scopes. Option C directly matches GInI's description, emphasizing progression to development and commercialization as the next logical step after Mid Zone validation. The original answer (C) is correct, reflecting GInI's phased approach where the business case bridges the Mid Zone's conceptual work to the Back End's execution. This process ensures alignment with organizational goals and prevents premature overcommitment, a principle grounded in GInI's risk-mitigation philosophy.

NEW QUESTION # 154

Developing a concept further following its selection by an Evaluation Group often involves the creation of a preliminary business

plan/business case for the concept.
Select one correct answer from the list:

- A. A fully-detailed financial forecast for the concept, showing its return on investment with 95% confidence limits
- B. New hypotheses behind its problem
- **C. A preliminary business plan/business case for the concept**
- D. A detailed design of the concept

Answer: C

Explanation:

GInI's CInP Handbook explains that post-selection in InMS Stage 3, concepts move to Stage 4, where development includes creating a "preliminary business plan/business case." This document outlines the concept's value proposition, market potential, and initial financials-enough to justify further investment without full detail. It's a Mid Zone activity, bridging evaluation to execution. "New hypotheses" (A) is Front End, pre-selection. "Detailed design" (B) is Back End, post-business case. "Fully-detailed forecast" (D) is overly precise for this stage-GInI seeks preliminary viability, not 95% confidence yet. Option C aligns with GInI's process, matching the original answer (despite typo), reflecting a pragmatic step to validate concepts strategically-a GInI method for staged commitment.

Reference:GInI CInP Handbook, Section on InMS Stage 4 Concept Development.

NEW QUESTION # 155

Problem Reframing forces us to " start at the beginning " by exploring hypotheses.
Select one correct answer from the list:

- A. Prototyping new ideas
- B. Brainstorming solutions
- **C. Exploring hypotheses**
- D. Stating Design Principles

Answer: C

Explanation:

GInI's Certified Innovation Professional (CInP) Handbook positions Problem Reframing as a critical technique within Design Thinking and the Front End of Innovation, aimed at redefining challenges to uncover root causes or new perspectives. The phrase " start at the beginning " aligns with GInI's emphasis on questioning assumptions and forming testable " hypotheses " about the problem space-e.g., "Is this the real issue?" or "What if the need is different?" This exploratory step, often part of the Define phase, ensures the team addresses the right problem before proceeding. Option A, " Stating Design Principles, " is a later structuring act, not reframing's starting point. Option B, " Brainstorming solutions, " jumps to ideation, skipping reframing's diagnostic focus. Option D, " Prototyping new ideas, " is a testing phase, not the initial reframing. Option C matches GInI's methodology, aligning with the original answer, reflecting a disciplined, hypothesis-driven approach that resets the innovation process with clarity-a foundational GInI principle for avoiding misaligned efforts.

Reference: GInI CInP Handbook , Section on Problem Reframing in Design Thinking.

NEW QUESTION # 156

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