

100% Pass 2026 Valid Energy-and-Utilities-Cloud Exam Question - Realistic Reliable Salesforce Energy and Utilities Cloud Accredited Professional Exam Real Exam



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With the help of our Energy-and-Utilities-Cloud test material, users will learn the knowledge necessary to obtain the Salesforce certificate and be competitive in the job market and gain a firm foothold in the workplace. Our Energy-and-Utilities-Cloud quiz guide' reputation for compiling has created a sound base for our beautiful future business. We are clearly concentrated on the international high-end market, thereby committing our resources to the specific product requirements of this key market sector, as long as cater to all the users who wants to get the test Salesforce certification.

Salesforce Energy-and-Utilities-Cloud Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Solution Design: Solution design evaluates expertise in mapping Energy and Utilities Cloud components to current architectures and crafting future state designs that fulfill business and data model requirements. Energy and Utilities Cloud professionals must demonstrate the ability to define architecture, processes, and security considerations while leveraging deployment tools.
Topic 2	<ul style="list-style-type: none"> • Discovery: Mastering discovery ensures proficiency of Energy and Utilities Cloud professionals in understanding and documenting customer needs, aligning stakeholder requirements, and analyzing current business processes for Energy and Utilities Cloud solutions. This foundational topic measures the ability to identify gaps in processes and architecture compared to standard product capabilities.
Topic 3	<ul style="list-style-type: none"> • Implementation: The topic assesses the ability to configure Energy and Utilities Cloud to meet business models, manage licenses, set up order capture, and enable post-sales processes. It also measures proficiency in executing data migration, integrating third-party systems, and deploying relevant components.
Topic 4	<ul style="list-style-type: none"> • Test and Deploy Energy and Utilities Cloud Applications and Solutions: This topic evaluates the capacity of Energy and Utilities Cloud professionals to outline and execute a deployment plan that integrates Salesforce core and Vlocity components. Mastery includes validating processes, enabling user testing, and managing UAT milestones.

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In the era of informational globalization, the world has witnessed climax of science and technology development, and has enjoyed the

prosperity of various scientific blooms. In 21st century, every country had entered the period of talent competition, therefore, we must begin to extend our Energy-and-Utilities-Cloud personal skills, only by this can we become the pioneer among our competitors. At the same time, our competitors are trying to capture every opportunity and get a satisfying job. In this case, we need a professional Energy-and-Utilities-Cloud Certification, which will help us stand out of the crowd and knock out the door of great company.

Salesforce Energy and Utilities Cloud Accredited Professional Exam Sample Questions (Q36-Q41):

NEW QUESTION # 36

An energy company has decided to keep the latest customer invoice in Energy and Utilities Cloud to improve performance. Which object is used to store this data?

- A. Service Account
- B. Statement
- C. Account
- **D. Bill**

Answer: D

Explanation:

In Salesforce Energy and Utilities Cloud, the object used to store the latest customer invoice information is the Bill object. This object is specifically designed to handle billing information related to the services provided by energy and utility companies. By storing invoice data in the Bill object, energy companies can efficiently manage and access billing records, enhancing performance by ensuring that crucial financial data is organized and easily retrievable within the system. References= The Salesforce Energy and Utilities Cloud documentation provides details on the data model, including the use of the Bill object to store customer billing information, reflecting industry-specific data management needs: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_

NEW QUESTION # 37

An energy company is launching a new subscription service in the B2B market that offers an energy consumption consultancy to help customers pay less on their bills. This product will be charged USD \$60 monthly.

Which two pricing metadata are needed when defining this price with Industries CPQ?

- **A. A Price List Entry, with amount as \$60, currency as USD and charge type as Recurring**
- B. A Pricing Variable, with type as Price and charge type as Recurring
- C. A Price Book Entry, with amount as \$60, currency as USD and charge type as Recurring
- **D. A Pricing Plan Entry, with type as Price and charge type as Recurring**

Answer: A,D

Explanation:

When defining the pricing for a new subscription service with Industries CPQ, it's essential to create a Price List Entry that specifies the price, currency, and charge type. For a subscription service priced at USD \$60 monthly, the Price List Entry should have an amount set to \$60, the currency specified as USD, and the charge type categorized as Recurring. This approach ensures that the pricing metadata accurately reflects the subscription nature of the service, facilitating correct billing and revenue recognition. References= Salesforce Industries CPQ documentation provides detailed guidelines on setting up pricing for various types of products and services, including recurring subscription services. This includes creating and managing Price List Entries to define pricing terms: https://help.salesforce.com/articleView?id=cpq_create_price_list.htm&type=5

NEW QUESTION # 38

An energy company is looking to track relationships with their electricity and gas business-to-consumer (B2C) subscribers and differentiate them from their business-to-business (B2B) corporate accounts.

Which two functionalities should the energy and utilities consultant use for the customer data model?

- **A. Enable Person Accounts to model consumers.**
- B. Use Contacts just for B2B scenarios.
- C. Use the Account Contact Relation object

- D. Use the Consumer Account record type

Answer: A,D

Explanation:

To track relationships with electricity and gas B2C subscribers and differentiate them from B2B corporate accounts effectively, consultants should utilize two specific functionalities within Salesforce Energy and Utilities Cloud. The first is enabling Person Accounts to model consumers. Person Accounts are ideal for B2C scenarios because they allow for the representation of individual consumers in a manner that 's separate from the more complex B2B corporate accounts, which are typically modeled using standard Account records.

Secondly, using the Consumer Account record type can further differentiate between these two distinct types of customers. This functionality allows for the customization of fields, page layouts, and processes specific to the consumer sector, facilitating more targeted management and engagement strategies.

References = The Salesforce Energy and Utilities Cloud documentation offers guidance on configuring the customer data model to support diverse customer types, including B2B and B2C. Specific sections on Account and Contact Management provide insights into the use of Person Accounts and record types for segmenting and managing customer relationships effectively.

NEW QUESTION # 39

An energy company wants to accurately price quotes for new, small and medium businesses, which two scenarios would require integration to a third-party system?

- A. The potential customer began their journey using WhatsApp.
- B. Meter technical data is required from the Distributed System Operator (DSO) in order to confirm supply is possible
- C. Some customers existed on a legacy billing system from previous contracts
- D. Credit ratings are actively used as a pricing input for small and medium business customers

Answer: B,D

Explanation:

For accurately pricing quotes for new, small, and medium business customers, integration with third-party systems is necessary in scenarios where meter technical data is required from the Distributed System Operator (DSO) to confirm supply capability (B), and where credit ratings are used as a pricing input (D). Integrating with the DSO's systems ensures accurate supply feasibility assessments, while integrating with credit rating agencies provides the necessary financial risk insights to inform pricing decisions effectively. Reference = Salesforce Energy and Utilities Cloud documentation on pricing and quoting emphasizes the need for accurate data, which may require integration with external systems for meter data and credit assessments. Information on integrating Salesforce with external systems for enhanced quoting accuracy can be found in Salesforce's integration and API documentation: <https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/>

NEW QUESTION # 40

A consultant is facilitating their first requirements gathering session with an energy company in the initial stages of an Energy and Utilities Cloud project and is trying to get clarify on business requirements. The decision will impact numerous contractor organizations that employ the technicians, so the solution should ensure work is distributed fairly and consistently.

Which two approaches can the consultant take to achieve a consensus while building trust?

- A. Demonstrate expertise right away to achieve the fastest stakeholder agreement
- B. Ask probing questions to understand and document the needs of all stakeholders.
- C. Propose compromises between stakeholders that could result in collective positive outcomes.
- D. Focus primarily on the contractor organization 's concerns.

Answer: B,C

Explanation:

In the context of facilitating a requirements gathering session for an Energy and Utilities Cloud project with multiple stakeholders, the consultant should aim to build consensus and trust by proposing compromises that could lead to collective positive outcomes and by asking probing questions to understand and document the needs of all stakeholders. This approach ensures that the consultant acknowledges and addresses the concerns and requirements of each party involved, promoting a collaborative environment where solutions are developed with the collective best interest in mind. References = The Salesforce Energy and Utilities Cloud documentation on stakeholder engagement and requirements gathering emphasizes the importance of understanding stakeholder needs and finding common ground through effective communication strategies:

NEW QUESTION # 41

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It is a universally accepted fact that the Energy-and-Utilities-Cloud exam is a tough nut to crack for the majority of candidates, but there are still a lot of people in this field who long to gain the related certification so that a lot of people want to try their best to meet the challenge of the Energy-and-Utilities-Cloud Exam. A growing number of people know that if they have the chance to pass the exam, they will change their present situation and get a more decent job in the near future.

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